

BBNI maintained positive earnings growth in 9M26, with net profit increasing by 6.6% YoY to IDR 16.12T. On a quarterly basis, 3Q26 net profit reached IDR 5.36T (+6.7% YoY; +5.2% QoQ). Earnings performance was supported by solid loan expansion, resilient non-interest income growth, and continued improvement in asset quality. Net Interest Income (NII) grew 13.6% YoY to IDR 33.24T (Quarterly Basis: 3Q26: IDR 10.95T | +12.5% YoY; -2.7% QoQ), while Pre-Provision Operating Profit (PPOP) increased 11.6% YoY to IDR 27.53T. Nevertheless, industry-wide margin pressure remained evident, with BBNI's Net Interest Margin (NIM) contracting to 3.5% in 9M26 from 3.8% in 9M25, reflecting elevated funding costs and pressure on loan yields. Meanwhile, non-interest income increased 12.8% QoQ to IDR 6.74T, while provisioning charges declined 36.8% QoQ to IDR 1.87T (2Q26: IDR 2.96T; 3Q25: IDR 2.33T), helping sustain sequential earnings growth. On a quarterly basis, NIM narrowed to 3.3% in 3Q26 from 3.6% in 2Q26, while 9M26 NIM declined 30 bps YoY to 3.5%, broadly consistent with the prevailing industry trend. On a more encouraging note, asset quality continued to improve, with the Loan at Risk (LAR) ratio declining to 7.8% from 10.4% in 9M25, strengthening BBNI's underlying fundamentals amid persistent industry-wide NIM compression.

Lending Side: Loan Growth Remains Robust – Enterprise Banking Emerges as a Key Wholesale Growth Engine

- BBNI sustained robust loan growth through 9M26.** Total consolidated loans expanded 22.2% YoY and 2.5% QoQ to IDR 992.5T, primarily driven by business banking expansion, particularly the wholesale segment, which grew 30.3% YoY and 2.7% QoQ to IDR 673.8T. Overall, business banking loans increased 25.7% YoY to IDR 810.3T, accounting for approximately 81.6% of total consolidated loans. This performance reinforces wholesale banking's position as the primary driver of BBNI's loan expansion, supported by sustained corporate financing activity.
- Enterprise banking emerged as the fastest-growing segment within BBNI's wholesale portfolio.** Enterprise loans surged 105.6% YoY and 20.4% QoQ to IDR 136.3T, while corporate loans increased 19.3% YoY to IDR 537.5T, despite a marginal 0.9% QoQ contraction. Meanwhile, consumer loans maintained moderate growth of 9.0% YoY and 1.9% QoQ to IDR 163.8T in 9M26, supported by mortgages (+9.9% YoY; +2.0% QoQ) and personal loans (+8.8% YoY; +1.8% QoQ).
- Loan yields showed early signs of sequential recovery, although cumulative yields remained under pressure.** Blended loan yield improved to 7.1% in 3Q26 from 6.9% in 2Q26, supported by yield recovery across corporate, enterprise, and small business lending. Nevertheless, the 9M26 blended loan yield remained at 6.9%, compared with 7.3% in 9M25. We believe BBNI's asset repricing strategy is beginning to deliver positive results, although a sustained recovery in loan yields will be necessary to offset the emerging upward pressure on the Cost of Funds (CoF).

Funding Side: Third-Party Deposit Growth Remains Solid

- BBNI maintained strong momentum in third-party deposit (TPF) growth.** Total TPF increased 20.4% YoY and 2.2% QoQ to IDR 1,124.6T in 9M26, supported by CASA growth of 19.6% YoY and 1.9% QoQ to IDR 733.7T. Current accounts remained the primary growth contributor, expanding 25.9% YoY to IDR 433.8T, while savings accounts grew 11.6% YoY to IDR 300.0T.
  - Despite strong nominal CASA growth, the funding mix remained under pressure from rising time deposits.** Time deposits increased 21.8% YoY and 2.8% QoQ to IDR 390.8T in 9M26, resulting in a slight moderation in the CASA ratio to 65.2%, compared with 65.4% in 2Q26 and 65.6% in 3Q25. Meanwhile, CoF increased to 3.16% in 3Q26 from 2.63% in 2Q26, reflecting higher funding costs amid a rising interest rate environment following Bank Indonesia's benchmark rate hikes.
- BBNI Asset Quality Strengthening Credit Fundamentals and Sustained Recovery**
- Improving asset quality remained one of BBNI's most notable highlights in 9M26.** The Loan at Risk (LAR) ratio declined significantly to 7.8% in 3Q26 from 8.1% in 2Q26 and 10.4% in 3Q25, representing a 260-bps YoY improvement. In absolute terms, outstanding LAR declined to IDR 75.9T from IDR 82.9T in 3Q25, despite total loans expanding 22.2% YoY. Meanwhile, the gross NPL ratio remained stable at 1.9% in 9M26. These trends suggest that BBNI's robust loan expansion has been accompanied by an improving overall credit risk profile. Asset quality improvement was particularly evident in wholesale banking, especially the enterprise segment. Enterprise LAR declined substantially to 7.8% in 3Q26 from 15.2% in 3Q25 and 10.2% in 2Q26, while the enterprise NPL ratio improved to 2.6% from 3.0% in the preceding quarter. Nevertheless, consumer asset quality warrants continued monitoring, as the consumer NPL ratio increased to 3.2% from 2.6% in 3Q25. Overall, improving wholesale credit quality reflects the positive impact of more disciplined underwriting standards and prudent risk management practices.
  - Lower NPL formation and easing provisioning requirements provide additional support for profitability.** Provisioning charges declined 36.8% QoQ to IDR 1.87T in 3Q26, with the Cost of Credit (CoC) moderating to 0.7% from 1.2% in 2Q26. Meanwhile, LAR coverage improved to 48.3% from 47.4% in 2Q26, although NPL coverage declined to 193.3%. We believe improving asset quality and more manageable provisioning requirements could provide an important earnings buffer, particularly if NIM pressure persists over the coming quarters.

FY26 Outlook: Revised Loan Growth Guidance and Resilient Asset Quality Support Earnings

- FY26 Outlook: Upward Revision to Loan Growth Guidance, with Improving Asset Quality Supporting Profitability.** Management revised its FY26 loan growth guidance upward to 10–13% YoY from the previous 8–10% range, reflecting robust loan growth of 22.2% YoY in 9M26. Meanwhile, NIM and CoC guidance remained unchanged at 3.3–3.5% and 1.0–1.2%, respectively. We expect continued wholesale loan expansion, particularly in enterprise banking, alongside improving asset quality, to remain key drivers of BBNI's profitability.
- Fundamentals Remain Resilient Despite Persistent Margin Pressure.** BBNI's 9M26 net profit of IDR 16.12T represented 74.6% of NHKSI's FY26 earnings estimate of IDR 21.62T. Robust loan growth, solid CASA and TPF expansion, and resilient non-interest income should continue to partially mitigate the impact of NIM compression and rising funding costs. Declining LAR, improving NPL formation, and more manageable provisioning requirements provide a healthier foundation for sustainable earnings growth, although potential deterioration in consumer loan quality remains a key risk to monitor.

“Buy” Recommendation with Target Price at IDR 3,900 / Share (Upside Potential +16.4%)

- NHKSI Research gives BUY recommendation on BBNI with a target price of IDR 3,900/share, implying a valuation of -1 standard deviation (STD) to its three-year historical forward P/BV.** Despite heightened market uncertainty surrounding Indonesia's potential MSCI reclassification to Standalone Market status, we believe BBNI's underlying business fundamentals remain relatively stable, particularly in terms of profitability and asset quality. Robust loan growth, particularly across corporate and middle-enterprise banking, resilient fee-based income, and sustained improvement in asset quality remain key earnings drivers. Potential upside catalysts include continued loan growth momentum, a faster-than-expected recovery in loan yields and NIM, and greater monetization of wholesale banking relationships through stronger fee-based income generation. Meanwhile, key downside risks include domestic macroeconomic and political uncertainty, intensifying competition within the banking industry, and weaker-than-expected loan growth or NIM performance.

PT Bank Negara Indonesia Tbk.

| Summary (IDR Billions)

| In IDR Bn               | 2025 A | 2026 F | 2027 F | 2028 F |
|-------------------------|--------|--------|--------|--------|
| Interest Income         | 69,394 | 74,825 | 82,651 | 92,629 |
| Interest Income Growth  | 4.2%   | 7.8%   | 10.5%  | 12.1%  |
| Operating Revenue       | 64,976 | 68,045 | 71,678 | 78,546 |
| Net Profit              | 20,041 | 21,617 | 23,826 | 27,129 |
| EPS (IDR)               | 537    | 580    | 639    | 727    |
| Growth                  | -6.6%  | 7.9%   | 10.2%  | 13.9%  |
| BVPS (IDR)              | 4,728  | 4,839  | 5,048  | 5,288  |
| Net Interest Margin     | 3.5%   | 3.3%   | 3.4%   | 3.4%   |
| Loan / Deposits         | 85.5%  | 82.4%  | 88.6%  | 92.6%  |
| NPL                     | 1.9%   | 2.1%   | 2.0%   | 1.9%   |
| ROE                     | 11.7%  | 12.1%  | 12.9%  | 14.1%  |
| ROA                     | 1.6%   | 1.5%   | 1.5%   | 1.7%   |
| Non-Int. Inc. / Op. Rev | 37.9%  | 37.3%  | 38.0%  | 38.4%  |
| P/E                     | 6.7x   | 7.1x   | 7.1x   | 7.0x   |
| P/BV                    | 0.8x   | 0.8x   | 0.9x   | 1.0x   |
| DPS (IDR)               | 370    | 430    | 470    | 540    |
| Dividend yield          | 10.3%  | 10.5%  | 10.4%  | 10.5%  |

Source : Company Data, Bloomberg, NHKSI Research

Please consider the rating criteria & important disclaimer

Update Report | 28<sup>th</sup> October 2026

Buy

|                       |        |
|-----------------------|--------|
| Target Price (IDR)    | 3,900  |
| Consensus Price       | 4,252  |
| TP to Consensus Price | -8.3%  |
| Potential Upside      | +16.4% |

Shares Data

|                            |                               |
|----------------------------|-------------------------------|
| Last Price (IDR)           | 3,350                         |
| Price date as of           | 27 <sup>th</sup> October 2026 |
| 52 wk range (Hi/Low)       | 4,730 / 2,830                 |
| Free Float (%)             | 35.0                          |
| Outstanding sh (mn)        | 37,297                        |
| Market Cap (IDR bn)        | 124,946                       |
| Market Cap (USD mn)        | 6,874                         |
| Avg. Trd Vol – 3M (mn)     | 45.78                         |
| Avg. Trd Val – 3M (IDR Bn) | 159.60                        |
| Foreign Ownership          | 21.14%                        |

Sector

Financial

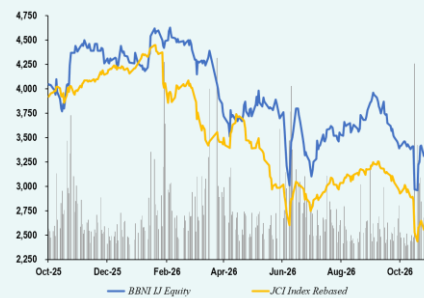
Sub-Sector

Bank

Bloomberg  
Reuters

BBNI IJ Equity  
BBNI JK

Shares Price Performance



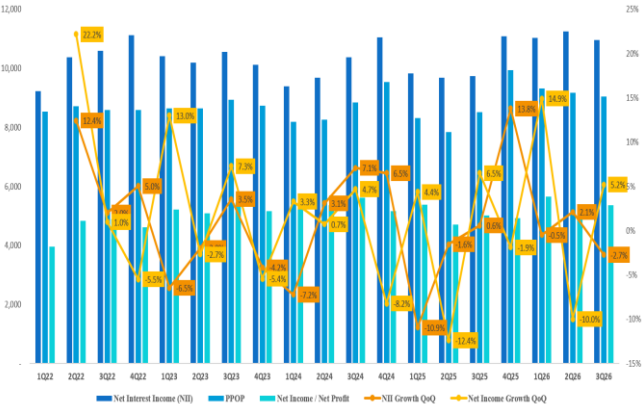
|         | YTD    | 1M     | 3M     | 12M    |
|---------|--------|--------|--------|--------|
| Abs.Ret | -21.4% | -3.2%  | -3.7%  | -23.3% |
| Rel.Ret | +18.3% | +10.9% | +10.1% | +11.4% |

Leonardo Lijuwardi

leonardo.lijuwardi@nhsec.co.id

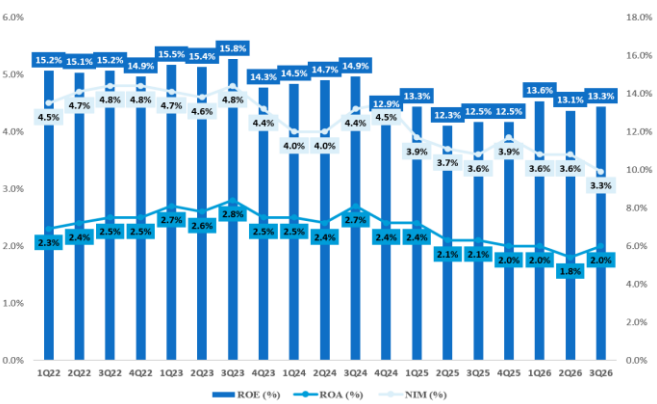
Performance Highlight For BBNI

Exhibit 1. BBNI Quarterly Financial Performance (In IDR Billion)



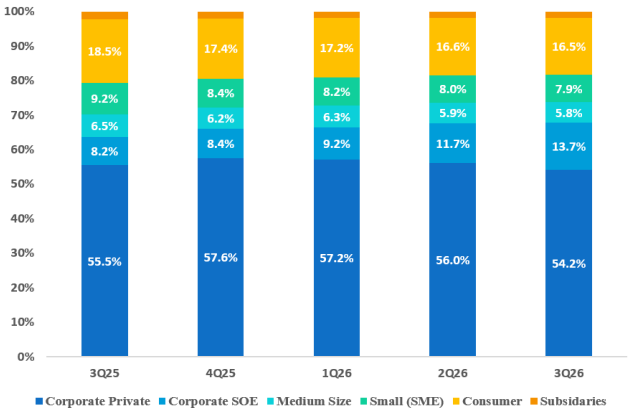
Source : BBNI, NHKSI Research

Exhibit 2. BBNI Profitability Ratio (In %)



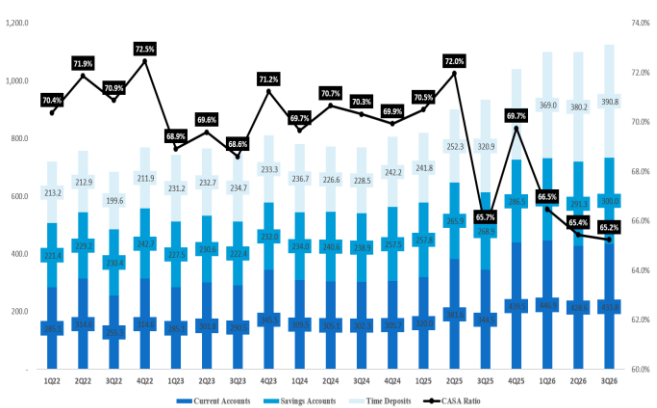
Source : BBNI, NHKSI Research

Exhibit 3. BBNI Loan Segmentation Breakdown (Reclassified)



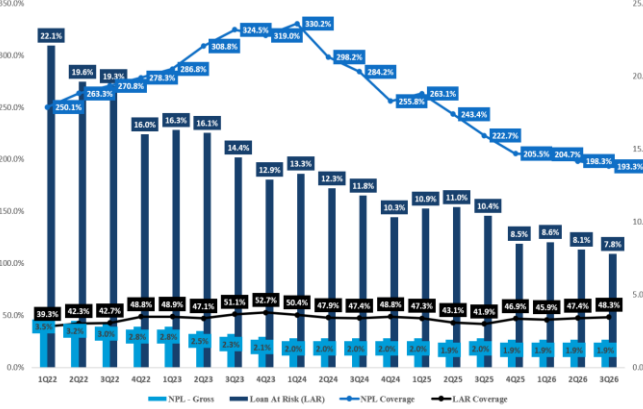
Source : BBNI, NHKSI Research

Exhibit 4. BBNI Third Party Fund Composition (IDR Tn) & CASA Ratio (In %)



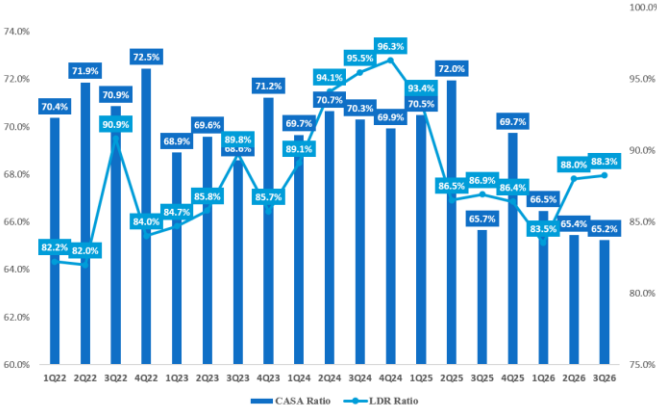
Source : BBNI, NHKSI Research

Exhibit 5. BBNI Asset Quality (In %)



Source : BBNI, NHKSI Research

Exhibit 6. CASA Ratio vs Loan to Deposit Ratio (LDR) (In % & Bank Only)

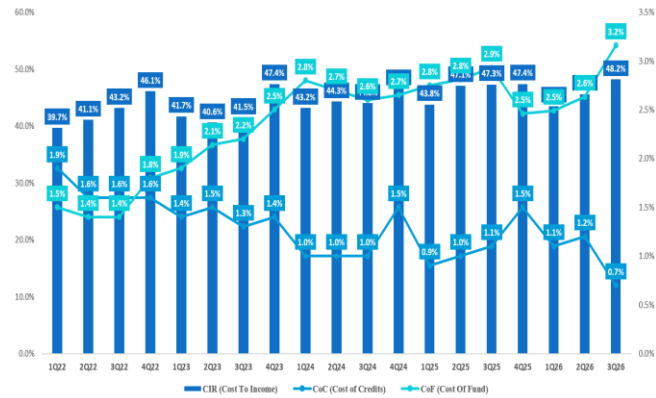


Source : BBNI, NHKSI Research

Please consider the rating criteria & important disclaimer

Performance Highlight For BBNI

Exhibit 7. BBNI CIR, CoC and CoF



Source : BBNI, NHKSI Research

Exhibit 8. BBNI Forward PBV | (In x – Last 3 Years)



Source : BBNI, NHKSI Research

Please consider the rating criteria & important disclaimer

## Summary of BBNI's Financials &amp; Forecast

## INCOME STATEMENT

| (IDR Billions)              | 2025/12A | 2026/12F | 2027/12F | 2028/12F |
|-----------------------------|----------|----------|----------|----------|
| Interest Income             | 69,394   | 74,825   | 82,651   | 92,629   |
| Growth (% y/y)              | 4.2%     | 7.8%     | 10.5%    | 12.1%    |
| Interest Expenses           | (29,061) | (32,137) | (38,196) | (44,266) |
| Net Interest Income (NII)   | 40,333   | 42,688   | 44,456   | 48,363   |
| Net Interest Margin (NIM)   | 3.5%     | 3.3%     | 3.4%     | 3.4%     |
| Net Fee Income              | 11,168   | 12,379   | 13,003   | 14,388   |
| Trading Income              | 4,065    | 3,415    | 3,779    | 4,256    |
| Other Operating Income      | 9,411    | 9,563    | 10,441   | 11,538   |
| Operating Revenue           | 64,976   | 68,045   | 71,678   | 78,546   |
| Operating Expenses          | (30,856) | (30,620) | (33,330) | (37,702) |
| Pre-Provisioning O.P (PPOP) | 34,120   | 37,425   | 38,348   | 40,844   |
| Provision for Impairment    | (9,724)  | (10,730) | (9,017)  | (7,460)  |
| EBT                         | 24,397   | 26,593   | 29,259   | 33,327   |
| Income Tax                  | (4,286)  | (4,804)  | (5,251)  | (6,004)  |
| Non Controlling Interest    | (70)     | (172)    | (181)    | (194)    |
| Net Profit                  | 20,041   | 21,617   | 23,826   | 27,129   |
| Growth (% y/y)              | -6.6%    | 7.9%     | 10.2%    | 13.9%    |

## PROFITABILITY &amp; STABILITY

|                          | 2025/12A | 2026/12F | 2027/12F | 2028/12F |
|--------------------------|----------|----------|----------|----------|
| ROE                      | 11.7%    | 12.1%    | 12.9%    | 14.1%    |
| ROA                      | 1.6%     | 1.5%     | 1.5%     | 1.7%     |
| Non-Int. Inc/ Op. Rev.   | 37.9%    | 37.3%    | 38.0%    | 38.4%    |
| Cost / Income            | 47.5%    | 45.0%    | 46.5%    | 48.0%    |
| Cash Dividend (IDR Bn)   | 13,951   | 16,213   | 17,870   | 20,347   |
| Dividend Yield           | 10.34%   | 10.49%   | 10.42%   | 10.54%   |
| Dividend Payout Ratio    | 69.6%    | 75.0%    | 75.0%    | 75.0%    |
| Loan / Deposits          | 85.5%    | 82.4%    | 88.6%    | 92.6%    |
| Loan / Assets            | 66.0%    | 63.6%    | 68.1%    | 71.7%    |
| NPL                      | 1.9%     | 2.1%     | 2.0%     | 1.9%     |
| Loan Loss Res. / Loan    | 4.7%     | 3.3%     | 2.4%     | 1.9%     |
| CASA / Deposits          | 69.7%    | 70.9%    | 69.0%    | 67.6%    |
| Time Deposits / Deposits | 30.3%    | 29.1%    | 31.0%    | 32.4%    |
| Par Value (IDR)          | 375      | 375      | 375      | 375      |
| Total Shares (mn)        | 37,297   | 37,297   | 37,297   | 37,297   |
| Share Price (IDR)        | 3,350    | 3,900    | 4,290    | 4,875    |
| Market Cap (IDR tn)      | 133.5    | 152.9    | 168.2    | 191.1    |

## BALANCE SHEET

| (IDR Billions)       | 2025/12A  | 2026/12F  | 2027/12F  | 2028/12F  |
|----------------------|-----------|-----------|-----------|-----------|
| Cash                 | 13,352    | 15,937    | 15,425    | 17,142    |
| Placement In Banks   | 139,707   | 182,300   | 104,271   | 83,897    |
| Net Loans            | 863,670   | 945,049   | 1,051,523 | 1,162,049 |
| Investment           | 234,090   | 265,610   | 272,401   | 228,035   |
| Fixed Asset          | 31,113    | 31,470    | 34,060    | 36,984    |
| Other Assets         | 80,123    | 96,060    | 103,871   | 123,848   |
| Total Assets         | 1,362,055 | 1,536,424 | 1,581,551 | 1,651,955 |
| Deposits             | 1,052,397 | 1,186,755 | 1,215,999 | 1,277,940 |
| Debt                 | 71,634    | 87,637    | 93,726    | 93,286    |
| Other Liabilities    | 61,685    | 81,555    | 83,562    | 83,515    |
| Total Liabilities    | 1,185,715 | 1,355,946 | 1,393,287 | 1,454,741 |
| Capital Stock + APIC | 26,065    | 26,065    | 26,065    | 26,065    |
| Retained Earnings    | 123,855   | 129,679   | 135,635   | 142,418   |
| Shareholders' Equity | 176,339   | 180,478   | 188,264   | 197,214   |

## VALUATION INDEX

|                        | 2025/12A | 2026/12F | 2027/12F | 2028/12F |
|------------------------|----------|----------|----------|----------|
| Price / Earnings       | 6.7x     | 7.1x     | 7.1x     | 7.0x     |
| Price / Book Value     | 0.8x     | 0.8x     | 0.9x     | 1.0x     |
| Price / Op. Revenue    | 2.1x     | 2.2x     | 2.3x     | 2.4x     |
| PE / EPS Growth        | -1.0x    | 0.9x     | 0.7x     | 0.5x     |
| EV / Operating Revenue | 3.0x     | 3.4x     | 3.6x     | 3.5x     |
| EV / PPOP              | 5.8x     | 6.2x     | 6.6x     | 6.8x     |
| EV (IDR Billions)      | 196,415  | 231,056  | 255,004  | 277,839  |
| Op. Rev. CAGS (3-Yr)   | 1.9%     | 2.7%     | 3.6%     | 6.5%     |
| EPS CAGR (3-Yr)        | 3.1%     | 1.1%     | 3.5%     | 10.6%    |
| Basic EPS (IDR)        | 537      | 580      | 639      | 727      |
| Diluted EPS (IDR)      | 537      | 580      | 639      | 727      |
| BVPS (IDR)             | 4,728    | 4,839    | 5,048    | 5,288    |
| Op. Rev. PS (IDR)      | 1,742    | 1,824    | 1,922    | 2,106    |
| DPS (IDR)              | 370      | 430      | 470      | 540      |

## CASH FLOW STATEMENT

| (IDR Billions)      | 2025/12A  | 2026/12F  | 2027/12F  | 2028/12F  |
|---------------------|-----------|-----------|-----------|-----------|
| Operating Cash Flow | (4,980)   | (8,757)   | (1,748)   | (4,577)   |
| Investing Cash Flow | (166,147) | (141,960) | (118,057) | (142,027) |
| Financing Cash Flow | 200,782   | 153,301   | 119,293   | 148,322   |
| Net Changes in Cash | 29,655    | 2,585     | (512)     | 1,718     |

## OWNERSHIP

| By Geography   | % Shareholders                   | %     |
|----------------|----------------------------------|-------|
| Indonesia      | 79.24 Danantara Indonesia        | 59.40 |
| United States  | 7.49 BPJS Ketenagakerjaan        | 3.51  |
| United Kingdom | 1.92 Employees Provident Fund Br | 1.47  |
| Others         | 11.35 Others                     | 35.62 |

Source : BBNI, Bloomberg &amp; NHKSI Research

Please consider the rating criteria &amp; important disclaimer

## NH Korindo Sekuritas Indonesia (NHKSI) Stock Ratings

1. Based on a stock's forecasted absolute return over a period of 12 months from the date of publication
2. Rating system based on a stock's potential upside from the date of publication

- Buy : Greater than 15%
- Overweight : +5% to 15%
- Hold : -5% to +5%
- Underweight : -5% to -15%
- Sell : Less than -15%



## Disclaimer

This document is strictly confidential and is being supplied to you solely for your information. The recipients of this report must make their own independent decisions regarding any securities or financial instruments mentioned herein. This document may not be quoted, reproduced, exhibited, redistributed, transmitted, edited, translated, or published, in whole or in part, for any purpose without notice. Any failure to comply with this restriction may constitute a violation of civil or criminal laws. This report and any electronic access hereto are restricted and intended only for the clients and related entities of PT NH Korindo Sekuritas Indonesia. This report is only for information and recipient use. It is not reproduced, copied, or made available for others. Under no circumstances is it considered as a selling offer or solicitation of securities buying. Any recommendation contained herein may not be suitable for all investors. Although the information hereof is obtained from reliable sources, its accuracy and completeness cannot be guaranteed. PT NH Korindo Sekuritas Indonesia, its affiliated companies, employees, and agents are held harmless from any responsibility and liability for claims, proceedings, action, losses, expenses, damages, or costs filed against or suffered by any person as a result of acting pursuant to the contents hereof. Neither is PT NH Korindo Sekuritas Indonesia, its affiliated companies, employees, nor agents are liable for errors, omissions, misstatements, negligence, inaccuracy contained herein. All right reserved by PT NH Korindo Sekuritas Indonesia