

ICBP recorded a modest topline growth in FY25, with revenue increasing by +3% YoY to IDR 74.9 tn, representing 99% of our full-year estimates. In 4Q25, revenue grew at a stronger pace of +9% YoY to IDR 18.6 tn. GPM declined to 35% (vs. 37% in FY24), mainly due to higher input costs, particularly CPO prices. Despite this pressure, OPM remained stable at 22%, supported by an -8% YoY decline in operating expenses. Excluding non-recurring items and FX impact, core profit fell by -4% YoY to IDR 9.98 tn (vs. IDR 10.41 tn in FY24). ICBP recorded a turnaround in income from associates and JV, posting a gain of IDR 236 bn in FY25 compared to a loss of IDR 1.39 tn in FY24, which was previously impacted by impairment losses on investments. As a result, reported net profit increased by +22% YoY to IDR 10.8 tn, with NPM improving to 12% (vs. 10% in FY24), though this was partly driven by non-operational factors.

FY25 & 4Q25 Financial Performance

- Stronger Finish, but Full-Year Growth Remains Modest.** ICBP recorded a modest topline growth in FY25, with revenue increasing by +3% YoY to IDR 74.9 tn, representing 99% of our full-year estimates. In 4Q25, revenue grew at a stronger pace of +9% YoY to IDR 18.6 tn, supported by continued government spending and a gradual recovery in consumer purchasing power compared to 1H25. Segmentally, growth was primarily driven by the noodles division, which expanded by +10% YoY (-2% QoQ), followed by food seasonings at +12% YoY (+5% QoQ), nutrition and special foods at +8% YoY (+17% QoQ), and dairy at +4% YoY (+5% QoQ). Meanwhile, snack foods posted a relatively muted growth of +2% YoY (-8% QoQ), while the beverages segment declined by -8% YoY (+4% QoQ).
- Overseas Growth Provides Support Amid Soft Domestic Trends.** FY25 revenue growth was supported by both domestic and international markets, with overseas sales rising by +5% YoY and domestic sales increasing by +2% YoY. The stronger overseas performance was mainly driven by demand in Asia and Africa, which grew by +8% YoY, partially offsetting softer domestic momentum.
- Cost Pressures Persist, While Efficiency Limits Margin Downside.** GPM declined to 35% (vs. 37% in FY24), mainly due to higher input costs, particularly CPO prices which increased by +10% YoY to IDR 14,101/kg (vs. IDR 12,807/kg in FY24). Despite this pressure, OPM remained stable at 22%, supported by an -8% YoY decline in operating expenses. Excluding non-recurring items and FX impact, core profit fell by -4% YoY to IDR 9.98 tn (vs. IDR 10.41 tn in FY24), reflecting the impact of elevated raw material costs.
- Non-Operating Recovery Lifts Reported Earnings.** ICBP recorded a turnaround in income from associates and joint ventures, posting a gain of IDR 236 bn in FY25 compared to a loss of IDR 1.39 tn in FY24, which was previously impacted by impairment losses on investments. As a result, reported net profit increased by +22% YoY to IDR 10.8 tn, with NPM improving to 12% (vs. 10% in FY24), though this was partly driven by non-operational factors.

FY26 Outlook: Growth Holds, Cost Pressure Builds

- Margins Likely to Stay Under Pressure.** We expect margin pressure to persist into FY26, primarily driven by rising input costs, especially global CPO prices which have increased by approximately +11-12% YTD to around MYR 4,400-4500/MT. This is attributable to the implementation of Indonesia's B50 and Malaysia's B12 biodiesel mandates, which may reduce seaborne supply, alongside potential supply tightening in Malaysia in 2H26F. As a result, we forecast FY26F GPM to remain at 35%, with OPM slightly moderating to 21% and NPM stable at 12%.
- Topline Growth Intact, but Earnings Momentum Remains Limited.** On the topline, we project FY26 revenue to grow by +5% YoY to IDR 78.6 tn, in line with management's guidance of +5%-7% YoY growth, supported by a relatively low base in FY25. However, earnings growth is expected to remain subdued, with FY26F net profit projected to increase modestly by +2% YoY to IDR 9.3 tn, reflecting ongoing cost pressures and a more normalized profitability trajectory.

HOLD Recommendation with Target Price at IDR 6,900/Share (Prev. IDR 9,700/Share)

- We downgrade our rating to HOLD on ICBP with a revised target price of IDR 6,900 (from IDR 9,700 previously).** The downgrade is primarily driven by persistent margin pressure from elevated input costs, alongside a more normalized earnings trajectory post-FY25.
- Risks :** (1) Weaker-than-expected consumer purchasing power; (2) higher-than-anticipated input costs, particularly key raw materials; (3) intensifying competition from substitute and competing brands; and (d) IDR depreciation

PT Indofood CBP Sukses Makmur Tbk. | Summary (IDR Billions)

	2025/12E	2025/12A	2026/12F	2027/12F	2028/12F
Revenue	75.356	74.851	78.593	83.152	88.141
Growth (%y/y)	3,8%	3,1%	5,0%	5,8%	6,0%
Net Profit	7.143	9.225	9.366	10.144	11.032
Growth (%y/y)	0,9%	4,7%	5,3%	-5,7%	1,0%
Basic EPS (IDR)	613	791	803	870	946
Price / Earnings	21,22	14,38	14,16	13,08	12,02
Price / Book Value	2,08	1,80	1,64	1,51	1,38
EV / EBITDA	9,44	8,35	7,79	7,02	6,22
ROE	9,8%	12,5%	11,6%	11,5%	11,5%
ROA	5,5%	6,8%	6,7%	6,8%	7,0%

Source : Company Data, Bloomberg, NHKSI Research

Please consider the rating criteria & important disclaimer

Update Report | 21th April 2026

HOLD

Target Price (IDR)	6,850
Consensus Price	10,850
TP to Consensus Price	-36.9%
Potential Upside	-4.9%

Shares Data

Last Price (IDR)	7,200
Price date as of	21 th April 2026
52 wk range (Hi/Lo)	11,600 / 7,075
Free Float (%)	19.5
Outstanding sh (mn)	11,662
Market Cap (IDR bn)	83,966
Market Cap (USD mn)	4,894
Avg. Trd Vol - 3M (mn)	8

Sector

Consumer Non-Cyclicals

Sub-Sector

Food & Beverages

Bloomberg
Reuters

ICBP IJ Equity
ICBP JK

Shares Price Performance



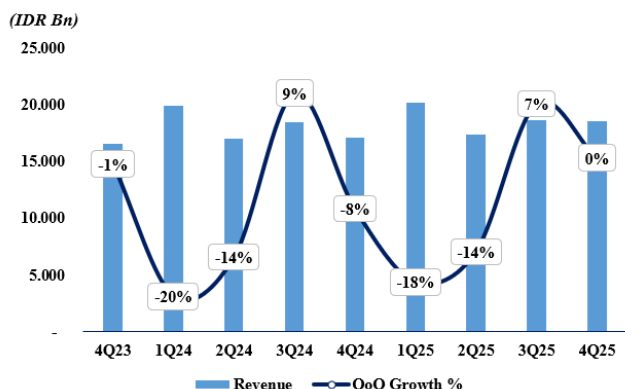
	YTD	3M	6M	12M
Abs.Ret	-12.5%	-11.4%	-23.9%	-32.3%
Rel.Ret	+0.7%	+5.6%	-18.3%	-50.1%

Steven Willie

Research Associate
steven.willie@nhsec.co.id

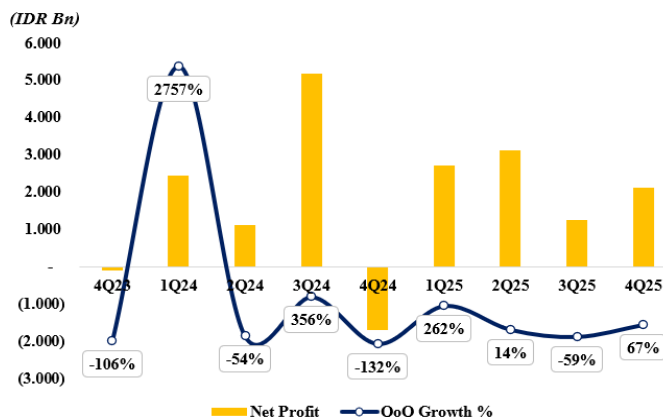
Performance Highlight for ICBP

Exhibit 1. ICBP Quarterly Revenue Performance (4Q23-4Q25)



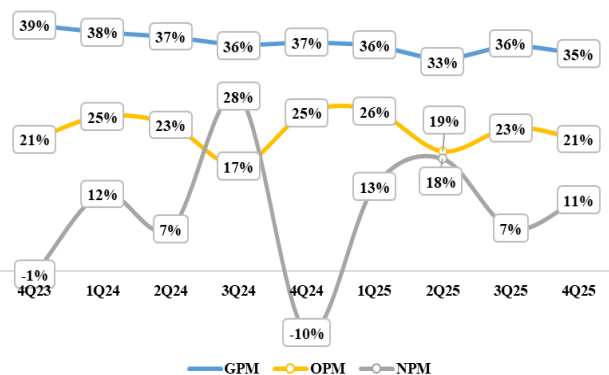
Source : Company, NHKSI Research

Exhibit 2. ICBP Quarterly Net Profit Performance (4Q23-4Q25)



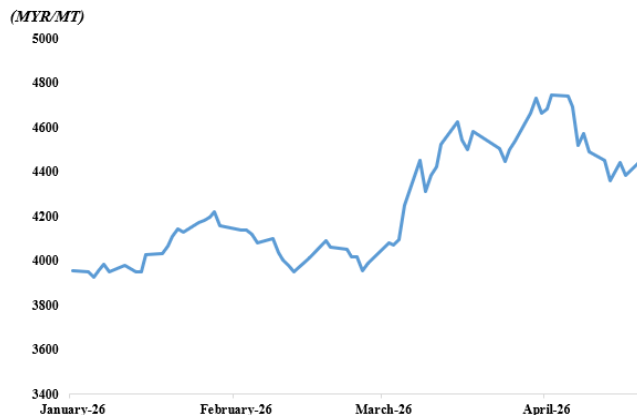
Source : Company, NHKSI Research

Exhibit 3. ICBP Margin Performance (4Q23-4Q25)



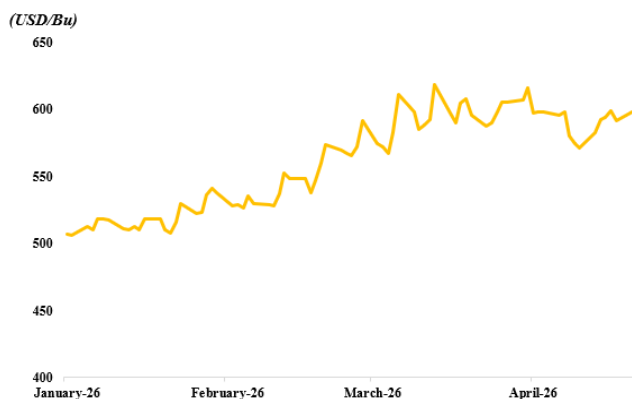
Source : Company, NHKSI Research

Exhibit 4. CPO Price YTD



Source : Company, NHKSI Research

Exhibit 5. Wheat Price YTD



Source : Company, NHKSI Research

Exhibit 6. ICBP 3-Year P/E Band



Source : Company, NHKSI Research

Summary of ICBP's Financials & Forecast

INCOME STATEMENT

(IDR bn)	2024/12A	2025/12A	2026/12F	2027/12F	2028/12F
Net Sales	72.597	74.851	78.593	83.152	88.141
Growth	6,9%	3,1%	5,0%	5,8%	6,0%
COGS	(45.704)	(48.491)	(51.092)	(53.879)	(56.819)
Gross Profit	26.893	26.360	27.501	29.273	31.322
Gross Margin	37,0%	35,2%	35,0%	35,2%	35,5%
Operating Expenses	(10.572)	(9.705)	(10.696)	(11.198)	(11.888)
EBIT	16.321	16.656	16.805	18.075	19.434
EBIT Margin	22,5%	22,3%	21,4%	21,7%	22,0%
Depreciation	1.275	1.768	1.835	2.072	2.373
EBITDA	17.596	18.423	18.639	20.147	21.807
EBITDA Margin	24,2%	24,6%	23,7%	24,2%	24,7%
Finance Expenses	(4.256)	(3.864)	(3.887)	(3.968)	(4.031)
EBT	11.499	13.721	13.931	15.089	16.410
Income Tax	(2.686)	(2.965)	(3.010)	(3.261)	(3.546)
Net Profit	7.079	9.225	9.366	10.144	11.032
Growth	-16,4%	4,7%	5,3%	-5,7%	1,0%
Net Profit Margin	9,8%	12,3%	11,9%	12,2%	12,5%

BALANCE SHEET

(IDR bn)	2024/12A	2025/12A	2026/12F	2027/12F	2028/12F
Cash	25.293	29.216	33.340	39.000	45.008
Receivables	8.792	10.291	10.120	10.707	11.189
Inventories	7.060	7.999	7.699	8.119	8.250
Total Current Assets	44.668	51.154	54.944	61.834	68.535
Net Fixed Assets	15.266	17.328	18.126	19.406	21.005
Other Non Current Assets	66.107	67.063	67.397	67.646	68.189
Total Non Current Asset	81.373	84.391	85.523	87.052	89.194
Total Assets	126.041	135.544	140.468	148.886	157.729
Payables	5.167	5.635	5.599	5.905	6.227
ST Bank Loan	537	773	626	646	682
Total Current Liabilities	10.925	12.316	11.583	12.281	12.944
LT Debt	44.883	46.413	44.830	45.375	45.539
Other Non Current Liab	3.189	3.132	3.276	3.125	3.104
Total Non Current Liab	48.072	49.545	48.105	48.500	48.643
Total Liabilities	58.997	61.861	59.688	60.781	61.587
Capital Stock & APIC	6.569	6.569	6.569	6.569	6.569
Retained Earnings	38.961	45.188	51.788	58.788	66.400
Shareholders' Equity	67.044	73.683	80.779	88.104	96.143

CASH FLOW STATEMENT

(IDR bn)	2024/12A	2025/12A	2026/12F	2027/12F	2028/12F
Operating Cash Flow	12.455	12.104	17.072	17.522	19.602
Investing Cash Flow	(2.253)	(4.700)	(5.359)	(4.466)	(5.258)
Financing Cash Flow	(4.308)	(4.290)	(7.647)	(7.704)	(8.806)
Net Changes in Cash	5.939	3.924	4.123	5.660	6.008

PROFITABILITY & STABILITY

	2024/12A	2025/12A	2026/12F	2027/12F	2028/12F
ROE	10,6%	12,5%	11,6%	11,5%	11,5%
ROA	5,6%	6,8%	6,7%	6,8%	7,0%
Inventory Turnover	6,8	6,3	6,2	6,5	6,6
Receivable Turnover	8,9	7,9	7,3	7,5	7,6
Payables Turnover	9,0	8,8	8,6	8,9	8,9
Dividend Yield	20%	25%	26%	28%	30%
Payout Ratio	31%	31%	31%	31%	31%
DER	68%	64%	56%	52%	48%
DAR	36%	35%	32%	31%	29%
Net Gearing	68%	64%	56%	52%	48%
Cash Conversion Cycle	54,07	58,03	62,00	62,00	59,33
Interest Coverage	3,84	3,93	4,31	4,32	4,56
Current Ratio	4,09	4,15	4,74	5,03	5,29
Quick Ratio	3,44	3,50	4,08	4,37	4,66
Total Shares (bn)	11,66	11,66	11,66	11,66	11,66
Share Price (IDR)	11.375	11.375	11.375	11.375	11.375
Market Cap (IDR bn)	132.655	132.655	132.655	132.655	132.655

VALUATION INDEX

	2024/12A	2025/12A	2026/12F	2027/12F	2028/12F
Price /Earnings	19	14	14	13	12
Price /Book Value	1,98	1,80	1,64	1,51	1,38
EPS Growth	1%	30%	2%	8%	9%
EV/EBITDA	8,68	8,35	7,79	7,02	6,22
EV/EBIT	9,36	9,04	8,62	7,73	6,89
EV (IDR bn)	152.783	150.625	144.772	139.676	133.869
Sales CAGR (3-Yr)	9%	5%	5%	5%	5%
Net Income CAGR (3-Y)	4%	23%	9%	10%	13%
Basic EPS (IDR)	607	791	803	870	946
BVPS (IDR)	5.749	6.318	6.927	7.555	8.244
DPS (IDR)	191	245	249	270	293

OWNERSHIP

Shareholders	%
PT Indofood Sukses Makmur Tbk.	80,5
Public	19,5
By Geography	%
Indonesia	92,6
United States	3,0
Luxembourg	1,6
Others	2,8

Source: Company, Bloomberg & NHKSI Research

Please consider the rating criteria & important disclaimer

NH Korindo Sekuritas Indonesia (NHKSI) Stock Ratings

1. Based on a stock's forecasted absolute return over a period of 12 months from the date of publication
2. Rating system based on a stock's potential upside from the date of publication

- Buy : Greater than 15%
- Overweight : +5% to 15%
- Hold : -5% to +5%
- Underweight : -5% to -15%
- Sell : Less than -15%



Disclaimer

This document is strictly confidential and is being supplied to you solely for your information. The recipients of this report must make their own independent decisions regarding any securities or financial instruments mentioned herein. This document may not be quoted, reproduced, exhibited, redistributed, transmitted, edited, translated, or published, in whole or in part, for any purpose without notice. Any failure to comply with this restriction may constitute a violation of civil or criminal laws. This report and any electronic access hereto are restricted and intended only for the clients and related entities of PT NH Korindo Sekuritas Indonesia. This report is only for information and recipient use. It is not reproduced, copied, or made available for others. Under no circumstances is it considered as a selling offer or solicitation of securities buying. Any recommendation contained herein may not be suitable for all investors. Although the information hereof is obtained from reliable sources, its accuracy and completeness cannot be guaranteed. PT NH Korindo Sekuritas Indonesia, its affiliated companies, employees, and agents are held harmless from any responsibility and liability for claims, proceedings, action, losses, expenses, damages, or costs filed against or suffered by any person as a result of acting pursuant to the contents hereof. Neither is PT NH Korindo Sekuritas Indonesia, its affiliated companies, employees, nor agents are liable for errors, omissions, misstatements, negligence, inaccuracy contained herein. All right reserved by PT NH Korindo Sekuritas Indonesia