PT Japfa Comfeed Indonesia Tbk. (JPFA)

Strutting Record Earnings from Rising Poultry Prices

NH KORINDO SEKURITAS INDONESIA naik

JPFA delivered a solid revenue performance in FY25, reaching IDR 60.7 tn (+9% YoY), representing 103% of our FY25F estimates. The strong full-year performance was primarily supported by a robust 4Q25 topline with +21% YoY (+13% QoQ). Higher ASP and improved volumes across all business segments toward year-end accounted for the hefty 29% contribution in 4Q25 sales to FY25. 4Q25 operating margin expanded to 13% (vs. 11% in 3Q25) despite OPEX rising +35% QoQ, supported by the strong topline momentum. As a result, FY25 EBITDA surpassed IDR 7.0 tn for the first time, marking a new record high. JPFA also posted an all-time-high record of 4Q25 net profit at IDR 1.6 tn (+73% YoY / +36% QoQ), bringing FY25 net profit to an all-time high of IDR 4.0 tn (+33% YoY), achieving 112% run-rate to our FY25F estimates.

FY25 & 4Q25 Financial Performance

- **Strong FY25 revenue performance, exceeding our estimates.** JPFA delivered a solid revenue performance in FY25, reaching IDR 60.7 tn (+9% YoY), representing 103% of our FY25F estimates. The strong full-year performance was primarily supported by a robust 4Q25 topline with +21% YoY (+13% QoQ). Higher ASP and improved volumes across all business segments toward year-end accounted for the hefty 29% contribution in 4Q25 sales to FY25.
- **Broad-based revenue growth across all segments.** Feed segment revenue rose +29% YoY (+18% QoQ), while Poultry Breeding also expanded +29% YoY (+24% QoQ). Commercial Farm revenue increased +23% YoY (+15% QoQ), supported by stronger broiler prices. Meanwhile, Poultry Processing & Consumer Products recorded +17% YoY (+7% QoQ) growth, followed by Aquaculture at +14% YoY (+8% QoQ) and Trading & Others at +19% YoY (+7% QoQ).
- **Margin expansion supported by stronger ASP despite higher input costs.** Despite higher corn prices and slightly elevated SBM prices in 4Q25, feed segment margin improved to 9.4% (vs. 8.6% in 3Q25). Meanwhile, Poultry Breeding and Commercial Farm margins expanded to 24.4% (vs. 20.6% in 3Q25) and 9.9% (vs. 5.5% in 3Q25), respectively, largely driven by stronger poultry ASP. However, Poultry Processing & Consumer Products margin slightly declined to 2.1% due to higher input costs.
- **Profitability reached all-time high on stronger topline momentum.** JPFA's 4Q25 operating margin expanded to 13% (vs. 11% in 3Q25) despite OPEX rising +35% QoQ, supported by the strong topline momentum. As a result, FY25 EBITDA surpassed IDR 7.0 tn for the first time, marking a new record high. JPFA also posted an all-time-high record of 4Q25 net profit at IDR 1.6 tn (+73% YoY / +36% QoQ), bringing FY25 net profit to an all-time high of IDR 4.0 tn (+33% YoY), achieving 112% run-rate to our FY25F estimates.

Continued Uptrend in Chicken Prices in 1Q26 and Potential Cost Pressures in FY26-FY27

- **Chicken prices remain elevated ahead of lebaran.** As of early March, the average live broiler price has already begun its seasonal increase by ~5% YTD to IDR 26,364/kg ahead of the lebaran holidays, according to data from the Ministry of Agriculture, above the government's reference price of IDR 25,000/kg. Meanwhile, chicken carcass prices reached IDR 40,192/kg, rising +4.37% MoM from IDR 38,509/kg, reflecting sustained demand momentum in the domestic market.
- **Rising GPS import quota may increase supply over the medium term.** Under the US–Indonesia trade agreement, the government plans to import 580 thousand Grand Parent Stock (GPS) poultry from the United States. The GPS import quota for FY26 has been increased to 800k from 580k in FY25 to support the government's poultry expansion program. While the policy could strengthen long-term poultry sector production capacity, we believe it may increase DOC and broiler supply over the next 12–24 months should demand growth fail to fully absorb the additional supply. As a result, we expect industry margins to gradually normalize in FY26, with GPM at 20.7%, OPM at 9.6%, and NPM at 6.2%, leading to FY26F net profit of IDR 4.2 tn.

BUY Recommendation with Target Price at IDR 3,300/Share

- **We maintain our BUY rating on JPFA with a target price of IDR 3,300,** implying a potential upside of 44.7% and an implied forward P/E of 9.29x based on our FY26F earnings. This stands at the current poultry sector average valuation P/E of 9.30x. Currently, JPFA is trading at an undervalued 6.68x P/E. We also favor JPFA due to its distribution network in modern markets to support domestic sales distribution in its 5-year plan to strengthen its poultry processing and consumer products segment.

PT Japfa Comfeed Indonesia Tbk. | Summary (IDR Billions)

	2025/12E	2025/12A	2026/12F	2027/12F	2028/12F
Revenue	59.098	60.716	67.503	74.502	82.135
Growth (%y/y)	5,9%	*8,8%*	*11,2%*	*10,4%*	*10,2%*
Net Profit	3.568	4.004	4.167	4.515	5.117
Growth (%y/y)	18,2%	*32,6%*	*4,1%*	*8,4%*	*13,3%*
Basic EPS (IDR)	304	341	355	385	436
Price / Earnings	8,22	9,66	9,29	8,57	7,56
Price / Book Value	1,66	2,07	1,75	1,50	1,29
EV / EBITDA	5,77	6,61	6,30	5,82	5,20
ROE	20,2%	21,5%	18,8%	17,5%	17,1%
ROA	9,7%	10,0%	9,8%	9,8%	10,2%

Source : Company Data, Bloomberg, NHKSI Research

Please consider the rating criteria & important disclaimer

Update Report | 06th March 2026

BUY

Target Price (IDR)	**3,300**
Consensus Price	3,025
TP to Consensus Price	9.1%
Potential Upside	44.7%

Shares Data

Last Price (IDR)	2,280
Price date as of	06th March 2026
52 wk range (Hi/Lo)	2,970 / 1,415
Free Float (%)	43.2
Outstanding sh (mn)	11,727
Market Cap (IDR bn)	26,737
Market Cap (USD mn)	1,578
Avg. Trd Vol – 3M (mn)	30

Sector

Consumer Non-Cylicals

Sub-Sector

Food & Beverages

Bloomberg	JPFA IJ Equity
Reuters	JPFA JK

Shares Price Performance

	YTD	3M	6M	12M
Abs.Ret	-11.1%	-13.0%	+30.3%	+8.9%
Rel.Ret	+2.4%	+0.1%	+34.7%	-5.4%

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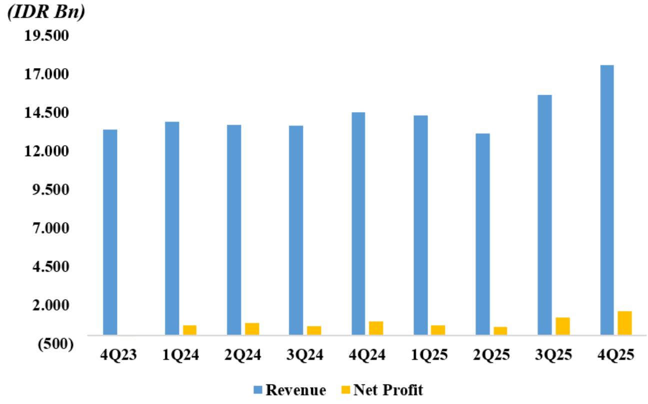
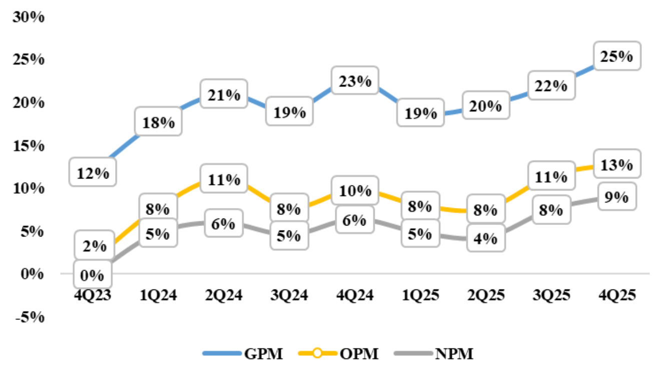
Performance Highlight for JPFA

Exhibit 1. JPFA Quarterly Revenue and Net Profit Performance (4Q23-4Q25)



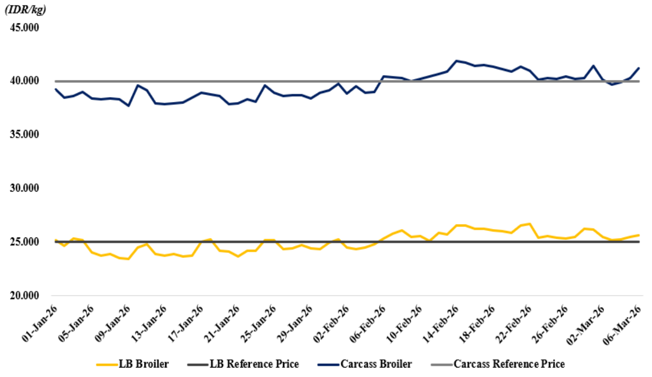
Source : Company, NHKSI Research

Exhibit 2. JPFA Margin Performance (4Q23-4Q25)



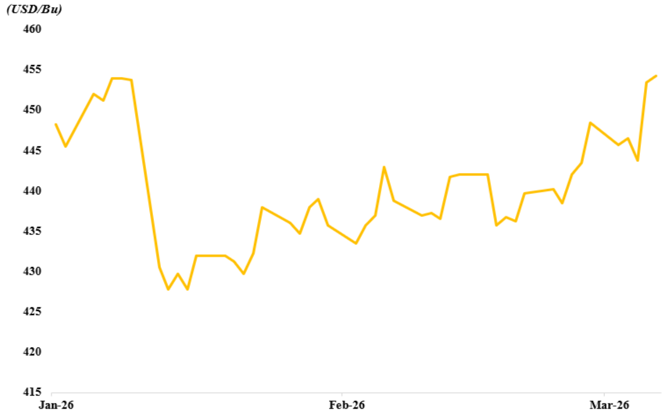
Source : Company, NHKSI Research

Exhibit 3. LB & Carcass Broiler Price YTD



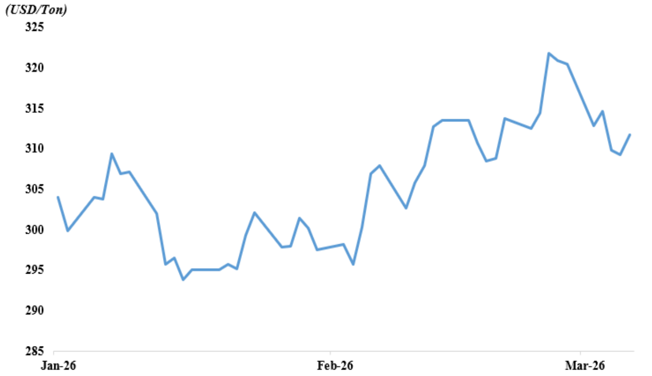
Source : Kementerian Pertanian, NHKSI Research

Exhibit 4. Corn Price YTD



Source : Bloomberg, NHKSI Research

Exhibit 5. Soybean Meal Price YTD



Source : Bloomberg, NHKSI Research

Exhibit 6. JPFA 3-Year P/E Band

Source : Company, NHKSI Research

Summary of JPFA's Financials & Forecast

INCOME STATEMENT

(IDR bn)	2024/12A	2025/12A	2026/12F	2027/12F	2028/12F
Net Sales	**55.801**	**60.716**	**67.503**	**74.502**	**82.135**
Growth	*9,0%*	*8,8%*	*11,2%*	*10,4%*	*10,2%*
COGS	(44.583)	(47.524)	(53.515)	(59.285)	(65.368)
Gross Profit	**11.218**	**13.191**	**13.988**	**15.217**	**16.766**
Gross Margin	*20,1%*	*21,7%*	*20,7%*	*20,4%*	*20,4%*
Operating Expenses	(6.156)	(7.008)	(7.521)	(8.266)	(9.026)
EBIT	**5.062**	**6.184**	**6.467**	**6.951**	**7.740**
EBIT Margin	*9,1%*	*10,2%*	*9,6%*	*9,3%*	*9,4%*
Depreciation	883	924	1.036	1.107	1.194
EBITDA	**5.945**	**7.107**	**7.503**	**8.059**	**8.934**
EBITDA Margin	10,7%	11,7%	11,1%	10,8%	10,9%
Finance Expenses	(870)	(804)	(794)	(797)	(755)
EBT	**4.241**	**5.484**	**5.745**	**6.225**	**7.054**
Income Tax	(1.029)	(1.202)	(1.264)	(1.369)	(1.552)
Net Profit	**3.019**	**4.004**	**4.167**	**4.515**	**5.117**
Growth	*219,1%*	*32,6%*	*4,1%*	*8,4%*	*13,3%*
Net Profit Margin	*5,4%*	*6,6%*	*6,2%*	*6,1%*	*6,2%*

PROFITABILITY & STABILITY

	2024/12A	2025/12A	2026/12F	2027/12F	2028/12F
ROE	19,5%	21,5%	18,8%	17,5%	17,1%
ROA	8,7%	10,0%	9,8%	9,8%	10,2%
Inventory Turnover	4,7	5,0	5,4	5,6	5,8
Receivable Turnover	20,9	20,6	20,7	20,2	19,3
Payables Turnover	8,6	9,9	9,4	9,3	9,6
Dividend Yield	42%	24%	25%	27%	31%
Payout Ratio	27%	20%	20%	20%	20%
DER	69%	64%	53%	46%	39%
DAR	31%	30%	28%	26%	24%
Net Gearing	65%	59%	50%	44%	38%
Cash Conversion Cycle	52,97	58,04	56,80	55,93	56,92
Interest Coverage	5,82	7,69	8,14	8,73	10,26
Current Ratio	1,85	1,29	2,27	2,51	2,76
Quick Ratio	0,85	0,71	1,21	1,35	1,50
Total Shares (mn)	11.727	11.727	11.727	11.727	11.727
Share Price (IDR)	1.940	3.300	3.300	3.300	3.300
Market Cap (IDR bn)	22.750	38.698	38.698	38.698	38.698

BALANCE SHEET

(IDR bn)	2024/12A	2025/12A	2026/12F	2027/12F	2028/12F
Cash	1.354	3.550	3.285	3.585	4.029
Receivables	2.761	3.126	3.395	3.968	4.528
Inventories	9.311	9.600	10.307	10.984	11.566
Total Current Assets	**17.169**	**21.376**	**22.085**	**23.711**	**25.363**
Net Fixed Assets	13.754	14.995	16.428	17.861	19.262
Other Non Current Assets	3.743	3.689	4.085	4.548	5.494
Total Non Current Assets	**17.497**	**18.684**	**20.513**	**22.410**	**24.756**
Total Assets	**34.666**	**40.060**	**42.598**	**46.121**	**50.119**
Payables	5.436	4.752	4.837	4.733	4.618
ST Bank Loan	3.273	9.772	3.940	3.743	3.556
Total Current Liabilities	**9.296**	**16.517**	**9.712**	**9.454**	**9.191**
LT Debt	7.471	2.090	7.922	8.080	8.242
Other Non Current Liab	1.327	1.434	1.434	1.434	1.434
Total Non Current Liabilities	**8.798**	**3.524**	**9.356**	**9.514**	**9.676**
Total Liabilities	**18.094**	**20.041**	**19.068**	**18.968**	**18.866**
Capital Stock & APIC	3.030	3.030	3.030	3.030	3.030
Retained Earnings	12.758	15.796	19.296	22.908	27.001
Shareholders' Equity	**15.477**	**18.664**	**22.173**	**25.793**	**29.891**

VALUATION INDEX

	2024/12A	2025/12A	2026/12F	2027/12F	2028/12F
Price /Earnings	7,54	9,66	9,29	8,57	7,56
Price /Book Value	1,47	2,07	1,75	1,50	1,29
EPS Growth	225%	33%	4%	8%	13%
EV/EBITDA	5,41	6,61	6,30	5,82	5,20
EV/EBIT	6,35	7,60	7,31	6,75	6,00
EV (IDR bn)	32.139	47.010	47.275	46.936	46.467
Sales CAGR (3-Yr)	8%	7%	10%	10%	12%
Net Income CAGR (3-Yr)	14%	41%	65%	14%	13%
Basic EPS (IDR)	257	341	355	385	436
BVPS (IDR)	1.320	1.592	1.891	2.200	2.549
DPS (IDR)	69	68	71	77	87

CASH FLOW STATEMENT

(IDR bn)	2024/12A	2025/12A	2026/12F	2027/12F	2028/12F
Operating Cash Flow	4.860	5.012	4.327	5.080	5.704
Investing Cash Flow	(1.673)	(2.826)	(2.252)	(2.643)	(2.723)
Financing Cash Flow	(3.389)	(35)	(2.346)	(2.118)	(2.493)
Net Changes in Cash	**(149)**	**2.196**	**(265)**	**300**	**443**

OWNERSHIP

Shareholders	**%**
Japfa Ltd.	55,4
PT Japfa Comfeed Indonesia Tbk.	0,8
Public	43,7
By Geography	**%**
Singapore	85,9
United States	6,5
Indonesia	2,8
Luxembourg	2,1
Others	2,8

Source: Company, Bloomberg & NHKSI Research

Please consider the rating criteria & important disclaimer

NH Korindo Sekuritas Indonesia (NHKSI) Stock Ratings

1. Based on a stock's forecasted absolute return over a period of 12 months from the date of publication
2. Rating system based on a stock's potential upside from the date of publication

- Buy : Greater than 15%
- Overweight : +5% to 15%
- Hold : -5% to +5%
- Underweight : -5% to -15%
- Sell : Less than -15%

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