

Indo Tambangraya Megah (ITMG)

Efisiensi Operasional Imbangi Sebagian Penurunan ASP

PT Indo Tambangraya Megah (ITMG) mencatat penurunan pendapatan sebesar 35% YoY (Rp 36,1 triliun vs Rp 54,3 triliun) untuk FY23 karena adanya penurunan sebesar 41% YoY pada harga jual rata-rata (ASP) batubara (USD 113/ton vs USD 192/ton). Hal ini sejalan dengan penurunan harga batubara global secara keseluruhan di semua kalori. Namun, peningkatan efisiensi operasional perusahaan berhasil membantu mengurangi dampak penurunan ASP. Beban pokok pendapatan turun 6% YoY (Rp 24,9 triliun vs Rp 26,0 triliun) yang disebabkan oleh berkurangnya biaya royalti, sementara beban usaha turun 35% YoY (Rp 2,1 triliun vs Rp 3,2 triliun).

Penjualan batubara terdongkrak oleh peningkatan permintaan domestik dan China

- Meskipun tidak mencapai target penjualan keseluruhan untuk FY23 (21,5 - 22,2 juta ton), ITMG berhasil mencatatjab peningkatan 10,6% YoY untuk penjualan batubara secara keseluruhan (20,9 juta ton vs 18,9 juta ton).
- Kenaikan ini utamanya disebabkan oleh peningkatan penjualan domestik (5,1 juta ton vs 4,2 juta ton) dan ekspor ke China (6,9 juta ton vs 5,9 juta ton).
- Di China, adanya kekhawatiran terkait keselamatan pertambangan telah menimbulkan ketidakpastian pasokan domestik, dan seiring dengan produksi pembangkit listrik tenaga air yang lebih rendah pada tahun 2023, permintaan batubara China naik; impor batu bara China tercatat mencapai titik tertinggi sepanjang masa di angka 474,4 juta ton pada tahun 2023.
- Rilis data ekonomi baru-baru ini menunjukkan stabilisasi ekonomi China secara keseluruhan, dengan banyak ekonom yang memperkirakan akan ada stimulus pemerintah pada tahun 2024 untuk meningkatkan permintaan konsumen yang lemah. Ini dan juga berlanjutnya ketidakpastian pasokan domestik dapat membuat permintaan impor batu bara naik lagi.

Persiapan tambang batubara baru dipercepat

- ITMG melanjutkan proses persiapan tambang batubara terbarunya, yaitu tambang Graha Panca Karsa (GPK), di Kutai Barat sepanjang tahun 2023. Ini meliputi persiapan lahan untuk jalan angkut, pengeboran untuk kegiatan sampling, persiapan pelabuhan, mobilisasi alat berat, dan pembangunan fasilitas.
- Tambang GPK bertujuan untuk mendiversifikasi penawaran produk perusahaan agar mencakup batubara berkalori rendah.
- Perusahaan juga terus memperluas lokasi tambang Bharinto dengan mempersiapkan area baru untuk kegiatan penambangan dan memaksimalkan utilitas area yang sudah ada; ini berhasil meningkatkan produksi batubara Bharinto sebesar 24% YoY.

Berlanjutnya pergerakan menuju energi ramah lingkungan

- ITMG meningkatkan kepemilikannya atas PT Cahaya Power Indonesia, anak perusahaan yang bergerak di bidang energi surya, menjadi 79,5% dari yang sebelumnya 60,0%.
- Hal ini dilakukan melalui anak perusahaan ITMG lainnya, yaitu PT ITM Bhinneka Power (IBP), yang 70% sahamnya dimiliki oleh ITMG. Dengan demikian, ITMG meningkatkan kepemilikan efektifnya atas CPI dari 42,0% menjadi 55,65%, sebuah mayoritas.

Rekomendasi HOLD dengan TP Rp 26.000

- Setelah sebelumnya mencapai TP pada Rp 26.500, kami tetap mempertahankan rekomendasi HOLD untuk ITMG dengan TP baru di 26.000. Hal ini mencerminkan forward PE sebesar 5,73x, sedikit lebih rendah dari forward PE saat ini sebesar 6,0x.
- Meskipun ada beberapa potensi momentum dari sisi permintaan, masih terlalu dini untuk memiliki pandangan bullish terhadap industri batubara karena kurangnya katalis jangka panjang yang pasti dapat mendorong harga batubara naik lagi. Saat ini pandangan kami netral untuk sektor batubara, dengan harga acuan global diperkirakan akan berkisar di USD 110-130/ton sepanjang tahun ini.
- Risiko: 1) Perubahan kebijakan pemerintah Indonesia 2) Cuaca ekstrem 3) Ketidakpastian China

Indo Tambangraya Megah Tbk | Summary

in IDR bn	2023A	2024E	2025F	2026F
Revenue	36,151	35,123	34,124	33,154
Revenue growth	-33.4%	-2.8%	-2.8%	-2.8%
Net profit	7,611	7,264	7,678	7,918
EPS (IDR)	15,835	6,429	6,794	7,007
Net Profit growth	-57.5%	-4.6%	5.7%	3.1%
NPM	21.1%	20.7%	22.5%	23.9%
ROE	26.3%	26.4%	26.2%	24.2%
ROA	20.4%	21.6%	21.8%	20.7%
P/E	1.7x	4.0x	3.8x	3.7x
P/BV	1.0x	1.1x	0.9x	0.9x
EV/EBITDA	1.8x	1.4x	1.2x	1.0x

Unit: IDR bn, %, x

Source: Company Data, Bloomberg, NHKSI Research

Please consider the rating criteria & important disclaimer

Company Update | Mar 20, 2024

HOLD

Target Price (IDR)	26,000
Consensus Price (IDR)	25,619
TP to Consensus Price	+1.5%
Potential Upside	-5%

Shares data

Last Price (IDR)	27,375
Price Date as of	18 Mar 2023
52 wk Range (Hi/Low)	41,500 / 22,125
Free Float (%)	34.7
Outstanding sh.(mn)	1,129.9
Market Cap (IDR bn)	30,931.7
Market Cap (USD mn)	1,965.5
Avg. Trd Vol - 3M (mn)	1.19
Foreign Ownership (%)	72.23

Mining

Coal

Bloomberg	ITMG IJ
Reuters	ITMG.JK

Share Price Performance



	YTD	1M	3M	12M
Abs. Ret.	1.2%	1.3%	12.0%	-30.3%
Rel. Ret.	-0.1%	1.7%	10.4%	-39.6%

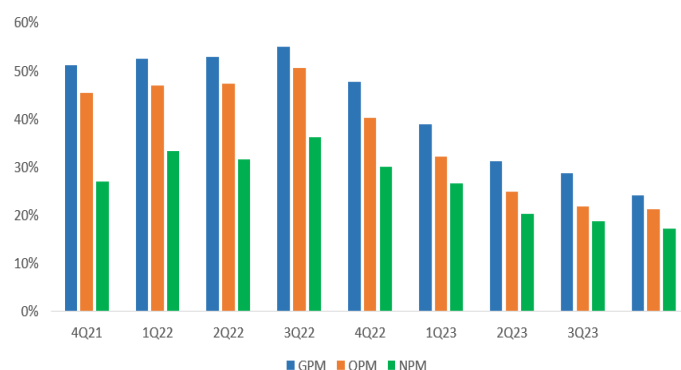
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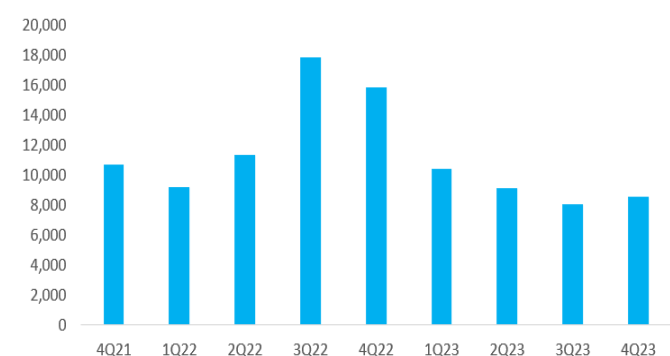
Performance Highlights in Charts

ITMG Quarterly Profit Margins | 4Q21 - 4Q23



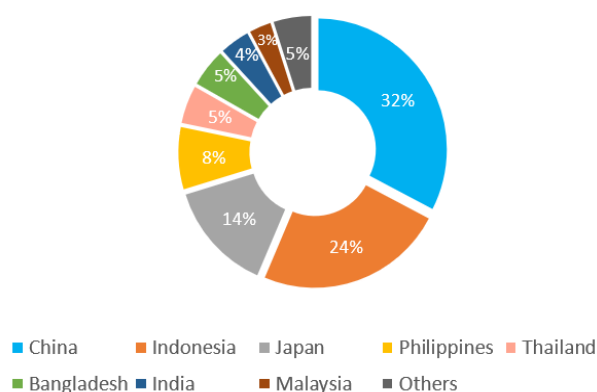
Source: Company Data, NHKSI Research

ITMG Quarterly Revenue (IDR Bn) | 4Q21 - 4Q23



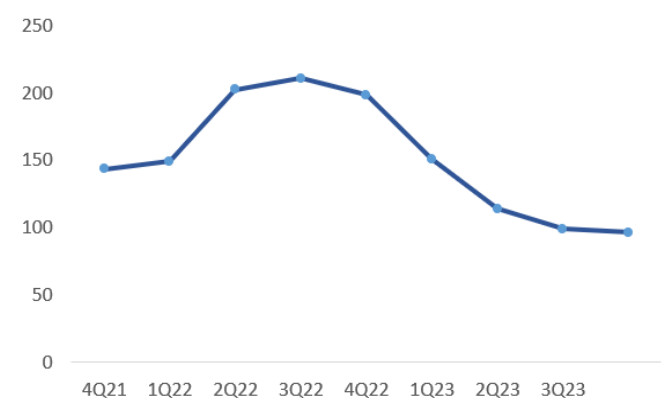
Source: Company Data, NHKSI Research

ITMG Coal Sales Destination | FY23



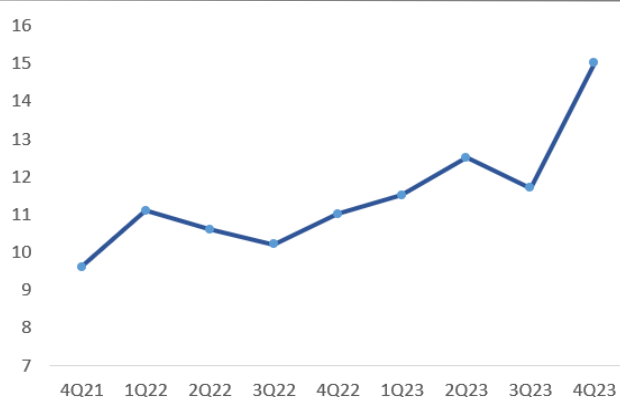
Source: Company Data, NHKSI Research

ITMG Average Selling Price (USD/Ton) | 4Q21 - 4Q23



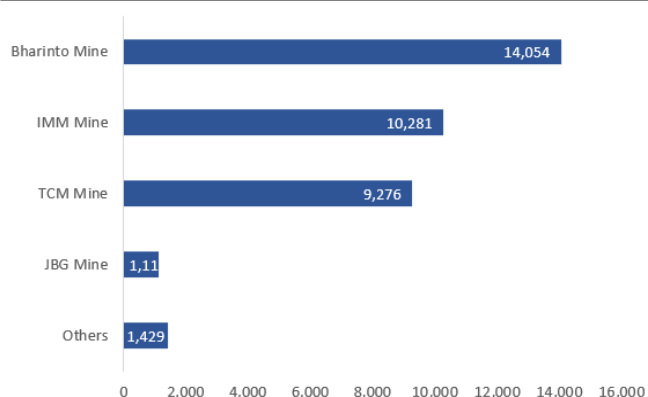
Source: Company Data, NHKSI Research

ITMG Quarterly Strip Ratio (bcm/t) | 4Q21 - 4Q23



Source: Company Data, NHKSI Research

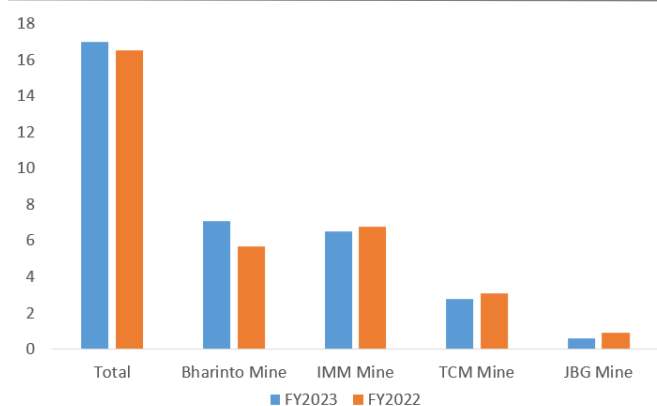
ITMG Revenue Breakdown (IDR Bn) | FY23



Source: Company Data, NHKSI Research

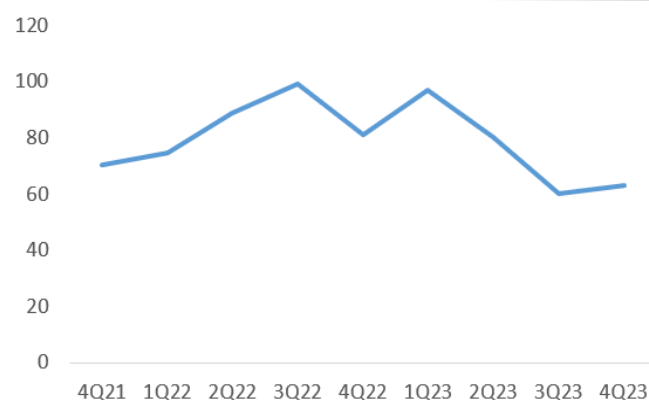
Performance Highlights in Charts

ITMG Coal Production YoY (million tons) | FY23 vs FY22



Source: Company Data, NHKSI Research

ITMG Cash Cost per Ton (USD/Ton) | FY23 vs FY22



Source: Company Data, NHKSI Research

ITMG Sectoral Relative Valuation - Selected Securities

Ticker	Name	Ticker	Mkt Cap (IDR)	Net Sales T12M	P/E	ROE LF	P/B	Dvd Ind Yld	NI T12M	NPM LF	GPM LF
ITMG IJ Equity	INDO TAMBANGRAYA MEGAH TBK	ITMG IJ	30,790,456	36,175,838	3.9x	26.7%	1.1x	33.3%	7,541,359	17.3%	24.2%
PTBA IJ Equity	BUKIT ASAM TBK PT	PTBA IJ	33,525,118	38,488,867	5.5x	24.4%	1.6x	37.6%	6,105,856	21.6%	30.1%
GEMS IJ Equity	GOLDEN ENERGY MINES TBK PT	GEMS IJ	34,558,824	44,305,190	3.7x	112.5%	3.6x	4.0%	9,039,400	8.6%	30.7%
MCOL IJ Equity	PRIMA ANDALAN MANDIRI TBK PT	MCOL IJ	20,533,359	13,972,483	5.7x	41.5%	2.4x	15.6%	3,410,782	24.8%	36.7%
ABMM IJ Equity	ABM INVESTAMA TBK PT	ABMM IJ	10,159,179	23,595,221	2.0x	57.1%	0.9x	10.8%	4,982,449	10.1%	21.2%
BSSR IJ Equity	BARAMULTI SUKSESSARANA TBK	BSSR IJ	9,602,555	17,690,700	3.6x	67.0%	2.7x	19.1%	2,559,899	7.3%	23.0%
INDY IJ Equity	INDIKA ENERGY TBK PT	INDY IJ	7,685,033	53,281,821	2.1x	18.1%	0.4x	14.1%	3,565,886	0.6%	14.4%
Average			20,979,218	32,501,446	3.8x	49.6%	1.8x	19.2%	5,315,090	12.9%	25.7%

Source: Company Data, NHKSI Research

Summary of Financials

INCOME STATEMENT				
(IDR bn)	2023/12A	2024/12F	2025/12F	2026/12F
Revenue	36,151	35,123	34,124	33,154
Growth	-33.4%	-2.8%	-2.8%	-2.8%
COGS	24,861	22,690	21,753	20,720
Gross Profit	11,291	12,433	12,371	12,435
Gross Margin	31.2%	35.4%	36.3%	37.5%
Operating Expenses	(2,079)	(2,030)	(1,997)	(1,733)
EBIT	9,211	10,403	10,374	10,702
EBIT Margin	25.5%	29.6%	30.4%	32.3%
Depreciation	952	2,757	2,731	2,963
EBITDA	10,163	13,160	13,106	13,665
EBITDA Margin	28.1%	37.5%	38.4%	41.2%
EBT	9,799	10,132	10,115	10,455
Income Tax	2,198	2,930	2,457	2,562
Minority Interest	(11)	(62)	(20)	(25)
Net Profit	7,611	7,264	7,678	7,918
Growth	-57.5%	-4.6%	5.7%	3.1%
Net Profit Margin	21.1%	20.7%	22.5%	23.9%

BALANCE SHEET				
(IDR bn)	2023/12A	2024/12F	2025/12F	2026/12F
Cash	13,101	11,927	14,617	17,045
Receivables	3,039	2,970	2,830	2,780
Inventories	1,508	1,124	861	903
Total Current Assets	19,700	18,158	20,757	22,973
Net Fixed Assets	6,613	6,773	6,942	6,797
Other Non Current Assets	7,363	8,557	9,268	9,818
Total Assets	33,675	33,487	36,967	39,588
Payables	3,644	2,621	2,656	2,337
ST Debt	712	913	1,203	1,141
LT Debt	117	116	119	89
Total Liabilities	6,146	6,037	5,905	5,221
Capital Stock	983	961	978	974
Retained Earnings	20,639	20,772	24,263	27,591
Shareholders' Equity	27,529	27,451	31,062	34,367

CASH FLOW STATEMENT				
(IDR bn)	2023/12A	2024/12F	2025/12F	2026/12F
Operating Cash Flow	3,372	9,510	9,744	10,215
Investing Cash Flow	(2,100)	(3,749)	(3,164)	(3,109)
Financing Cash Flow	(9,965)	(6,916)	(3,874)	(4,661)
Net Changes in Cash	(8,649)	(1,174)	2,691	2,427

Source: Company Data, NHKSI Research

PROFITABILITY & STABILITY

	2023/12A	2024/12F	2025/12F	2026/12F
ROE	26.3%	26.4%	26.2%	24.2%
ROA	20.4%	21.6%	21.8%	20.7%
Inventory Turnover	24.0	20.2	25.3	22.9
Days Inventory Outstanding	15.2	18.1	14.4	15.9
Receivables Turnover	11.9	11.8	12.1	11.9
Account Receivable Days	30.7	30.9	30.3	30.6
Dividend Yield (%)	33.1%	24.3%	14.3%	15.6%
Payout Ratio (%)	132.7%	98.2%	54.5%	58.0%
DER	3.0%	3.7%	4.3%	3.6%
Current Ratio	4.3	4.2	5.1	7.1
Quick Ratio	3.2	3.0	3.8	5.6
DAR	2%	3%	4%	3%
Total Shares (mn)	1,129	1,129	1,129	1,129
Share Price (IDR)	27,050	26,000	26,000	26,000
Market Cap (IDR tn)	30.5	29.4	29.4	29.4

VALUATION INDEX

	2023/12A	2024/12F	2025/12F	2026/12F
Price/Earnings	1.7x	4.0x	3.8x	3.7x
Price/Book Value	1.0x	1.1x	0.9x	0.9x
EV/EBITDA	1.8x	1.4x	1.2x	1.0x
EV (IDR bn)	18,282	18,400	16,021	13,513
BVPS (IDR)	26,787	24,314	27,512	30,440
Basic EPS (IDR)	15,835	6,429	6,794	7,007

TOP OWNERSHIP

Shareholders	%
Banpu Minerals Private Limited	65.1
Public	34.9

By Geography	
Singapore	65.1
Indonesia	27.8
Others	7.1

NH Korindo Sekuritas Indonesia (NHKSI) Stock Ratings

1. Based on a stock's forecasted absolute return over a period of 12 months from the date of publication.
2. Rating system based on a stock's potential upside from the date of publication
 - Buy : Greater than +15%
 - Overweight : +5% to +15%
 - Hold : -5% to +5%
 - Underweight : -5% to -15%
 - Sell : Less than -15%

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