

Bank Rakyat Indonesia Tbk. (BBRI)

Fondasi Segmen Mikro Semakin Kuat

BBRI mencetak pertumbuhan net profit yang cukup gemilang sebesar +17.5% YoY menjadi IDR 60.100T (FY22: IDR 51.170T, QoQ +10.5%). Hal ini ditopang oleh Net Interest Income (NII) yang mengalami kenaikan di FY23 menjadi IDR 135.183T (FY22: IDR 124.597T, YoY +8.5% & QoQ -4.7%). Level NIM dari BBRI masih merupakan yang terbesar di kelasnya jika dibandingkan dengan KBMI IV dan berada di level 7.95% di FY23 (+10 Bps YoY). Hal yang menjadi problem dari BBRI adalah beban bunga yang cukup tinggi akibat Era suku bunga tinggi, dimana naik 60.6% YoY menjadi IDR 43.813T (FY22: IDR 27.278T). Kondisi tersebut tidak menghalangi BBRI untuk mencetak performa yang solid, dimana buah dari strategi pergeseran sasaran produk mikro, yang semula lebih berfokus ke KUR dan saat ini lebih berfokus pada Kupedes meningkatkan Yield dari Loan BBRI. Selain fokus terhadap Kupedes, segmen Ultra Mikro (PNM & Pegadaian) dan Efisiensi juga turut membantu BBRI mencetak performa yang optimal di tengah tahun yang menantang.

Segmen Mikro Masih Menjadi Fondasi Kuat BBRI

- Jumlah kredit yang disalurkan oleh BBRI (Konsolidasi) di periode FY23 naik sebesar +11.2% YoY menjadi IDR 1,266.4T (FY22: IDR 1,139.1T) dan inline dengan arahan manajemen untuk FY23 (Loan Growth: 10-12%). Dari segmen lending, pertumbuhan kredit BBRI bertumbuh di semua segmen. Segmen Mikro (Mencakup ultra Mikro) yang merupakan porsi terbesar penyaluran kredit tumbuh +10.9% YoY. Sektor lain yang tumbuh cukup signifikan adalah Consumer dan Corporate (+13.4% & +13.8% YoY).
- Berbicara mengenai Mikro, penyaluran kredit dari BBRI tumbuh 10.4% YoY menjadi IDR 496.6T (FY22: IDR 449.6T). Adapun pertumbuhan ini sebagian besar disumbang oleh pertumbuhan Kupedes yang bertumbuh +64.3% YoY menjadi IDR 212.3T (FY22: IDR 129.2T). Segmen produk KUR mengalami penurunan pertumbuhan-12.6% YoY menjadi IDR 219.9T (FY22: IDR 251.5T). Produk Briguna mengalami penurunan -6.7% YoY menjadi IDR 64.3T (FY22: IDR 68.9T). Strategi pergeseran fokus portfolio mikro BBRI dari KUR ke Kupedes menolong BBRI memperoleh yield loan yang lebih baik (+0.88% YoY menjadi 13.18% di FY23) dan mendorong ROE FY23 ke level 19.9% (+2.3% YoY).
- Adapun untuk kualitas portfolio kredit BBRI di FY23 ini, NPL berada di level 2.95%, inline dengan guidance manajemen di FY23 (NPL: 2.8-3.0%). Secara YoY, NPL mengalami kenaikan +28 Bps yang cukup dipengaruhi oleh kualitas portfolio dari segmen Mikro dan Small Business yang cukup terpuak akibat kondisi El-Nino. Level Cost of Credit (CoC) turun cukup signifikan 38 Bps YoY dan 16 Bps QoQ menjadi 2.38%. Pencapaian CoC di FY23 ini cukup *in line* dengan arahan manajemen (CoC FY23: 2.2%-2.4%).

Tantangan Likuiditas Menyebabkan CASA Menurun dan CoF yang Relatif Meningkat

- Untuk FY23, CASA BBRI hanya naik 0.2% menjadi IDR 874.1T (FY22: IDR 872.4T) Kenaikan CASA secara YoY relatif flat, dimana Giro mengalami penurunan -1% YoY dan Tabungan naik +1% YoY. Namun secara kuartalan, Giro naik +10% QoQ dan Tabungan naik 4.2% QoQ. Sementara itu, jenis simpanan deposito naik +11.2% YoY (+3.2% QoQ), sehingga Rasio CASA mengalami penurunan secara YoY menjadi 64.35% (FY22: 66.7%). Secara keseluruhan, DPK masih bertumbuh sebesar 3.9% menjadi IDR 1,358T di FY23. Hal yang menjadi tantangan adalah era suku bunga tinggi, dimana era suku bunga tinggi dan persaingan funding yang ketat mendorong Cost of Fund mengalami tren naik yang signifikan, dimana puncaknya di 4Q23 CoF BBRI berada di level 3% dan mendorong CASA ratio sedikit menurun ke level 64.35% di FY23 (FY22: 66.70%, -2.35% YoY).

Guidance untuk FY2024 dari Manajemen BBRI

- Untuk 2024, manajemen BBRI mengindikasikan untuk pertumbuhan penyaluran kredit ada di level stabil 11-12%. Adapun NIM juga masih berada di level 7.9-8.0%, tidak berbeda dari capaian tahun FY23. Adapun untuk NPL akan diindikasikan berada di level 2.7-2.9%. Berbicara mengenai Credit Cost, level Guidance diindikasikan berada di angka 2.2-2.3% dan untuk Cost to Income Ratio (CIR) diindikasikan berada di level 41-42% (Consolidated basis).

Rekomendasi Overweight dengan TP di Level IDR 6,850 (+8.73% Upside)

- NHKS Research merekomendasikan Overweight untuk BBRI dengan TP IDR 6,850 (+8.73% Upside) di mana mencerminkan F P/BV sebesar 2.6x FY24F. Hal yang mendukung performa dari BBRI adalah peningkatan pertumbuhan mikro & ultra -mikro dan kenaikan CoF yang bisa diminimalisir. Adapun yang menjadi risiko dalam potensial downside-nya BBRI ini antara lain situasi makro yang tidak kondusif khususnya yang menyerang segmen menengah ke bawah, situasi ketidakstabilan politik dan NIM yang tidak sesuai harapan, ekspektasi growth loan yang tidak bertumbuh dan tekanan suku bunga tinggi yang masih membayangi.

Bank Rakyat Indonesia Tbk | Summary (IDR Bn)

	2023/12A	2024/12F	2025/12F	2026/12F
Interest Income	178,996	199,930	219,967	241,218
<i>Interest Income growth</i>	17.9%	11.7%	10.0%	9.7%
Operating Revenue	183,290	219,340	236,265	247,574
Net profit	60,100	67,912	78,719	85,771
EPS (IDR)	397	448	519	566
<i>EPS growth</i>	17.5%	13.0%	15.9%	9.0%
BVPS (IDR)	2,088	2,210	2,407	2,630
Net Interest Margin	8.0%	8.5%	8.2%	7.7%
Loan/Deposits	93.2%	91.4%	89.2%	86.5%
NPL	2.7%	2.7%	2.7%	2.7%
ROE	19.8%	21.3%	22.5%	22.5%
ROA	3.3%	3.4%	3.4%	3.2%
Non-Int. Inc. /Op. Rev	26.2%	27.2%	27.2%	26.9%
P/E	15.6x	15.3x	15.3x	15.3x
P/BV	3.0x	3.1x	3.3x	3.3x
DPS (IDR)	314	358	364	396
Dividend yield	5.06%	5.23%	4.58%	4.58%

Source: Company Data, Bloomberg, NHKSI Research

Please consider the rating criteria & important disclaimer

NH Korindo Sekuritas Indonesia

NH KORINDO SEKURITAS INDONESIA

Company Report | Februari. 22, 2024

Overweight

Target Price (IDR)	6,850
Consensus Price (IDR)	6,660
TP to Consensus Price	+2.85%
Potential Upside	+8.73%

Shares data

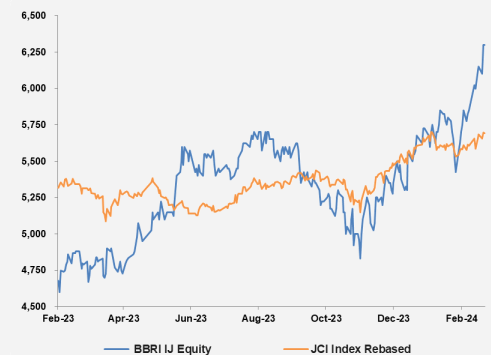
Last Price (IDR)	6,300
Price date as of	21 Februari 2024
52 wk range (Hi/Lo)	6,300 / 4,640
Free float (%)	46.8
Outstanding sh.(mn)	151,559
Market Cap (IDR bn)	954,822
Market Cap (USD mn)	61,042
Avg. Trd Vol - 3M (mn)	135.97
Avg. Trd Val - 3M (bn)	769.66
Foreign Ownership	26.10%

Finance

Bank

Bloomberg	BBRI IJ
Reuters	BBRI.JK

Share Price Performance



	YTD	1M	3M	12M
Abs. Ret.	11.0%	9.1%	21.2%	7.9%
Rel. Ret.	10.7%	7.7%	15.6%	6.6%

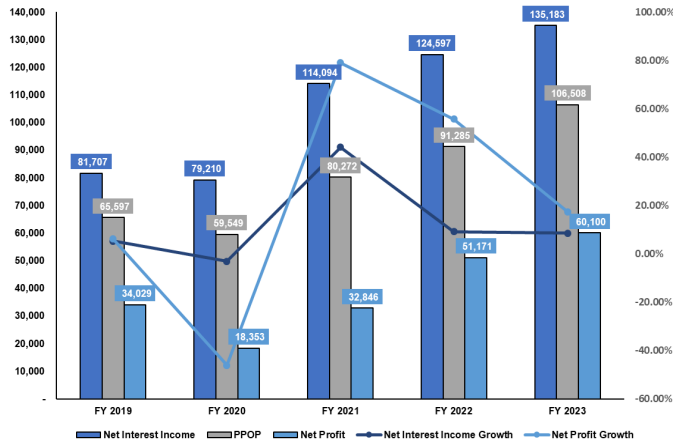
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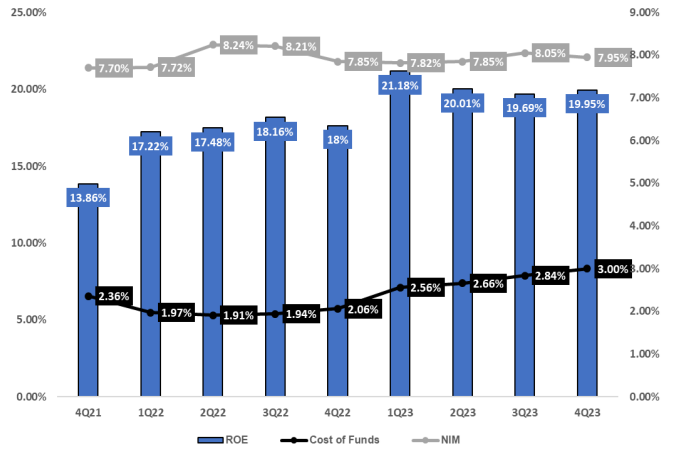
Performance Highlights

Financial Performance (IDR Bn)



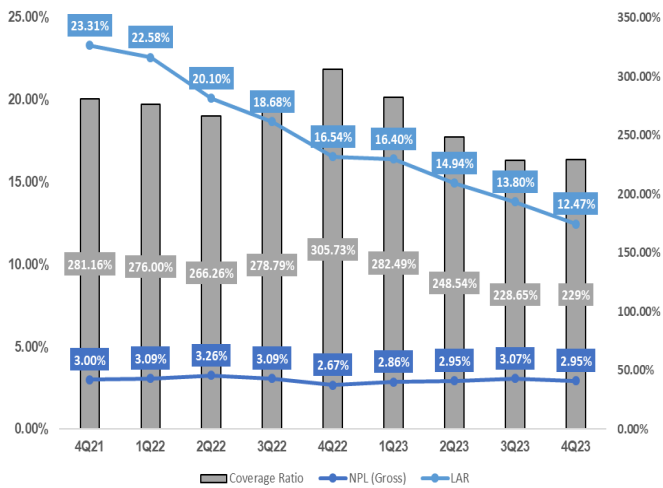
Source: Company, NHKSI Research

Profitability Ratios (In %)



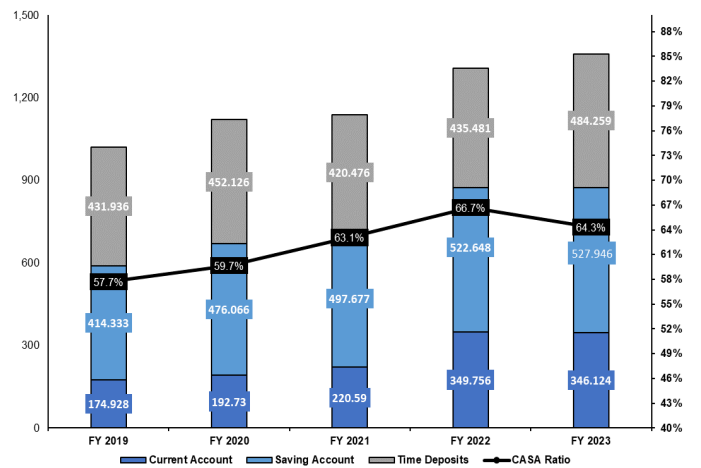
Source: Company, NHKSI Research

Asset Quality (In %)



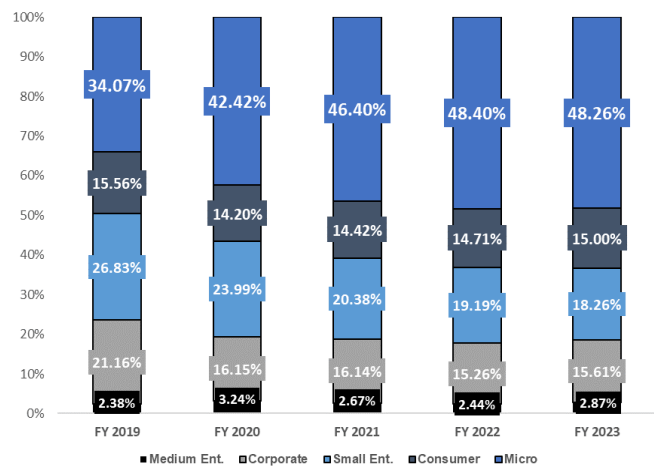
Source: Company, NHKSI Research

Third Party Funds Composition (IDR Tn)



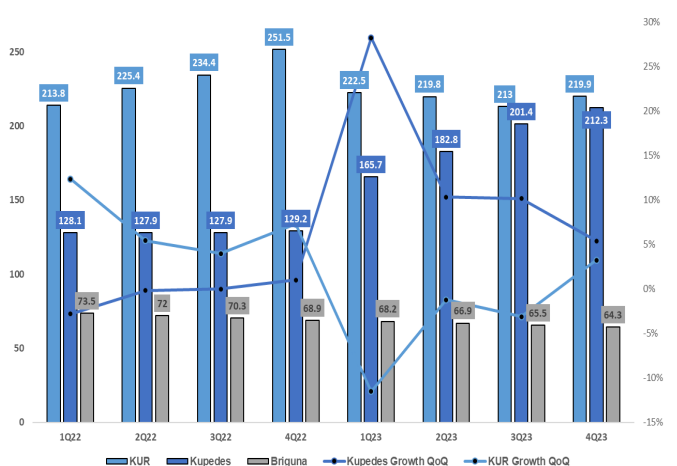
Source: Company, NHKSI Research

Loan Composition Breakdown By Segment (In %)



Source: Company, NHKSI Research

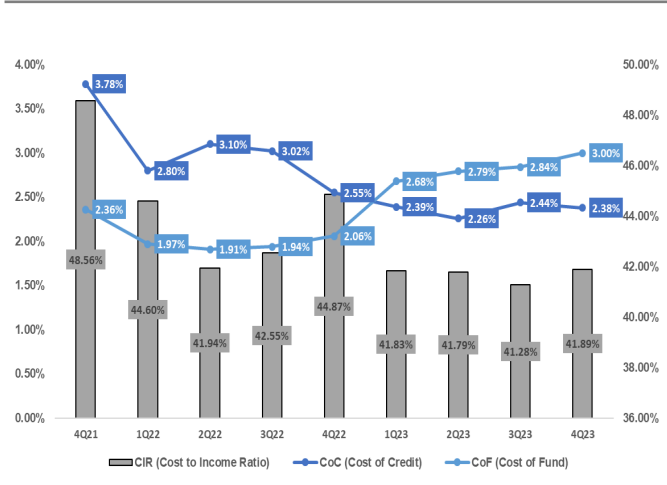
Micro Loan Breakdown (IDR Tn)



Source: Company, NHKSI Research

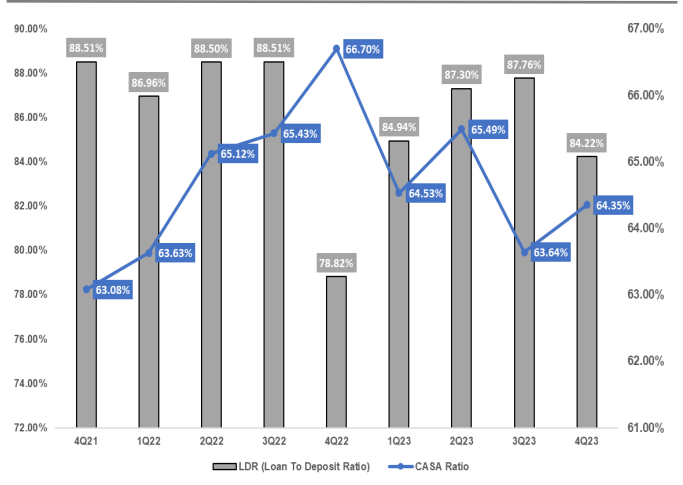
Performance Highlights

BMRI CoF, CIR and CoC (In %)



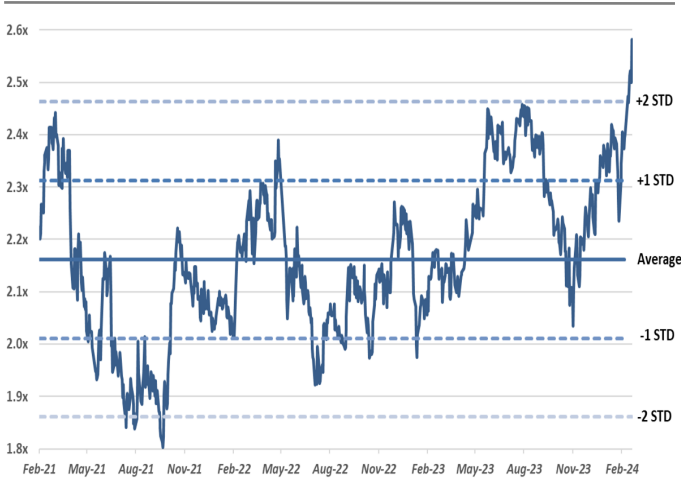
Source: Company, NHKSI Research

BBRI LDR vs CASA Ratio (In %)



Source: Company, NHKSI Research

BBRI Forward PBV | Last 3 Years



Source: Company, NHKSI Research

Summary of Financials

INCOME STATEMENT					PROFITABILITY & STABILITY				
(IDR bn)	2023/12A	2024/12F	2025/12F	2026/12F		2023/12A	2024/12F	2025/12F	2026/12F
Interest Income	178,996	199,930	219,967	241,218	ROE	19.9%	21.3%	22.5%	22.5%
<i>Growth (% y/y)</i>	<i>17.9%</i>	<i>11.7%</i>	<i>10.0%</i>	<i>9.7%</i>	ROA	3.3%	3.4%	3.4%	3.2%
Interest Expenses	(43,813)	(40,161)	(47,972)	(60,172)	Non-Int. Inc. /Op. Rev	26.2%	27.2%	27.2%	26.9%
Net Interest Income	135,183	159,770	171,995	181,046	Cost/Income	42.2%	46.1%	45.2%	44.5%
<i>Net Interest Margin</i>	<i>8.01%</i>	<i>8.49%</i>	<i>8.22%</i>	<i>7.75%</i>	Cash Dividend (IDR bn)	47,558	54,330	55,103	60,040
Net Fee Income	20,738	24,168	26,116	27,550	Dividend Yield (%)	5.0%	5.2%	4.6%	4.6%
Trading Income	2,516	4,654	4,023	4,292	Payout Ratio (%)	79.1%	80.0%	70.0%	70.0%
Other Operating Income	24,853	30,749	34,131	34,686	Loan/Deposits	93.2%	91.4%	89.2%	86.5%
Operating Revenue	183,290	219,340	236,265	247,574	Loan/Assets	64.4%	64.2%	63.0%	61.7%
Operating Expenses	(77,280)	(101,102)	(106,882)	(110,166)	NPL	2.70%	2.70%	2.68%	2.70%
Pre-provisioning OP	106,010	118,238	129,383	137,408	Loan Loss Res./Loan	6.8%	6.0%	5.1%	4.5%
Provision for Impairment	(29,181)	(32,655)	(29,782)	(28,689)	CASA/Deposits	64.3%	66.0%	67.6%	69.8%
EBT	76,430	85,485	99,540	108,488	Time Deposits/Deposits	35.7%	34.0%	32.4%	30.2%
Income Tax	(16,005)	(17,232)	(20,411)	(22,277)	Par Value (IDR)	250	250	250	250
Non-controlling Interest	(325)	(342)	(411)	(440)	Total Shares (mn)	151,559	151,559	151,559	151,559
Net Profit	60,100	67,912	78,719	85,771	Share Price (IDR)	6,300	6,850	7,925	8,625
<i>Growth (% y/y)</i>	<i>17.5%</i>	<i>13.0%</i>	<i>15.9%</i>	<i>9.0%</i>	Market Cap (IDR tn)	954.8	1,038.2	1,201.1	1,307.2

BALANCE SHEET					VALUATION INDEX				
(IDR bn)	2023/12A	2024/12F	2025/12F	2026/12F		2023/12A	2024/12F	2025/12F	2026/12F
Cash	31,604	36,561	39,098	39,544	Price /Earnings	15.89x	15.29x	15.26x	15.24x
Placement in Banks	189,454	231,928	336,081	418,365	Price /Book Value	3.02x	3.10x	3.29x	3.28x
Net Loans	1,180,927	1,314,755	1,484,257	1,681,662	Price/Op. Revenue	5.21x	4.73x	5.08x	5.28x
Investment	371,911	428,836	458,015	518,189	PE/EPS Growth	0.91x	1.18x	0.96x	1.70x
Fixed Asset	59,678	66,576	73,197	81,317	EV/Operating Revenue	6.05x	5.50x	5.93x	6.24x
Other Assets	131,433	99,897	94,495	116,076	EV/PPOP	10.46x	10.20x	10.83x	11.25x
Total Assets	1,965,007	2,178,552	2,485,143	2,855,153	EV (IDR bn)	1,108,349	1,205,540	1,400,952	1,545,380
Deposits	1,358,329	1,531,154	1,753,979	2,036,111	Op. Rev. CAGR (3-Yr)	18.1%	26.0%	14.8%	12.6%
Debt	180,023	196,770	228,932	263,709	EPS CAGR (3-Yr)	20.4%	53.8%	33.0%	18.8%
Other liabilities	110,183	115,686	137,399	156,669	Basic EPS (IDR)	396.5	448.1	519.4	565.9
Total Liabilities	1,648,535	1,843,610	2,120,311	2,456,489	Diluted EPS (IDR)	397	448	519	566
Capital Stock & APIC	83,431	83,431	83,431	83,431	BVPS (IDR)	2,088	2,210	2,407	2,630
Retained Earnings	213,711	227,294	250,910	276,641	Op. Revenue PS (IDR)	1,209	1,447	1,559	1,634
Shareholders' Equity	316,472	334,942	364,832	398,664	DPS (IDR)	314	358	364	396

CASH FLOW STATEMENT					OWNERSHIP			
(IDR bn)	2023/12A	2024/12F	2025/12F	2026/12F	By Geography	% Shareholders	%	
Operating Cash Flow	118,048	111,908	161,477	103,953	Indonesia	73.95	Republic of Indonesia	53.19
Investing Cash Flow	(181,077)	(310,470)	(305,098)	(268,477)	United States	12.96	Vanguard Group	1.96
Financing Cash Flow	67,225	203,519	146,158	164,970	United Kingdom	3.51	JP Morgan Chase & Co	1.76
Net Changes in Cash	4,196	4,957	2,537	446	Others	9.58	Others	43.09

Source: NHKSI Research, Company, Bloomberg

NH Korindo Sekuritas Indonesia (NHKSI) Stock Ratings

1. Based on a stock's forecasted absolute return over a period of 12 months from the date of publication.
2. Rating system based on a stock's potential upside from the date of publication
 - Buy : Greater than +15%
 - Overweight : +5% to 15%
 - Hold : -5% to +5%
 - Underweight : -5% to -15%
 - Sell : Less than -15%

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