## **Bank Negara Indonesia Tbk (BBNI)**

### **Striving for Healthy Growth Quality**

As of Semester I 2023, BBNI managed to score a pretty good performance. BBNI posted an increase in last 1H23 net profit to IDR 10.302T (1H23: IDR 8.803T; + 17.0% YoY and -2.7% QoQ). The increase in Net Profit was supported by a 5.1% increase in Net Interest Income (NII) to IDR 20.602T YoY, then PPOP by 0.3% to IDR 17.300T YoY. One of the factors driving the increase in BBNI's profit is still the same as the previous quarter in 1Q23, where the increase in 1H23 profit results is still driven by the downward trend in provision costs which has decreased quite significantly.

#### Lending Growth in 1H23 Still Not in Line with Expectations

- For 1H23 achievements from the Loan side, BBNI recorded total loan growth of +4.9% YoY and +2.6% QoQ to IDR 650.8T (1H22: IDR 620.4T; 1Q23: IDR 634.3T). This semester, the growth in loan disbursement on a year-on-year basis was supported by an increase in growth from the Business Banking segment (QoQ -2.4%, YoY +3.2%) and the Consumer segment which experienced rapid growth (QoQ +2.6%, YoY +11.7%). From Business Banking, loan growth was less aggressive due to a significant decline in disbursements from SOE Corporate (-10.2% YoY, +13.9% QoQ) and Small Business Segment (KUR-SME) which disbursements were -2.6% QoQ and -6.3% YoY. However, this was fortunately offset and mitigated by the increase in disbursements from Private Corporates (QoQ 2.3%, +16.6% YoY). The realization of loan disbursement growth performance is unfortunately still not in line with management's Guidance which indicated for loan disbursement in FY23 (7.0-9.0%, 1H23 Result: 4.9%).
- Credit Cost (CoC) level decreased drastically compared to last year, down 0.8% to 1.4% in 1H23 on YoY basis. NIM in
  this period fell 12 Bps to 4.58% YoY (1H22: 4.70%). As of 1H23, there was a revision of guidance from management, in
  which the new guidance for FY2023 targeted NIM to be in the range of greater than or equal to 4.6%. Credit Cost
  achievement has been quite inline with management's guidance, which managed to be at <1.5% level in 2Q23 at 1.4%
  (1H22: 2.2%. -70 Bps YoY).</li>
- As of 1H23, BBNI managed to record Gross Non-Performing Loan (NPL) level at 2.5%, down 70 Bps YoY and 30 Bps QoQ (1H22: 3.2%; 1Q23: 2.8%). The Loan at Risk (LAR) level dropped significantly by 350 Bps YoY and 20 Bps QoQ to 16.1% (1H23), where the LAR figure also includes the results of restructuring loans during the covid period. The NPL Coverage (LLR) increased by 45.5% YoY and 22% QoQ to 308.8%. This improvement in asset quality still triggered a decrease in provisioning costs which was still enough to boost BBNI's Net Profit this quarter.

#### **CASA Level Remains Steady**

Regarding CASA & Third Party Funds (DPK) level in 1H23, BBNI scored CASA growth of 11.1% YoY and 3.9% QoQ. CASA growth in 1H23 was supported by an increase in current account deposits by 20.8% YoY and 3.9% QoQ to IDR 301.8T, as well as an increase of 0.6% YoY and 1.4% QoQ (1H23: IDR 230.6T) in the Saving Account. The growth level of time deposits rose by 9.3% YoY and 0.6% QoQ to IDR 232.7T, thus BBNI's total deposits in 1H23 rose by 10.6% YoY and 2.9% QoQ to IDR 765T.

#### Buy Recommendation with a TP at IDR 12,000 (+34.09% Upside)

NHKSI Research maintains Buy recommendation for BBNI, with a TP of IDR 12,000, reflecting Forward P/BV of 1.38x
FY23F. This recommendation is supported by stable-improving NIM, cost efficiency, declining LAR on annualized basis
as well as execution from "hibank", BBNI's digital bank. The risks are uncertain economic conditions, NIM pressure and
competition from other competitors, especially banks in the KBMI IV category as well as growth loan expectations that
are not in line with expectations.

#### Bank Negara Indonesia Tbk | Summary (IDR bn)

| in IDR Bn              | 2022A  | 2023F  | 2024F  | 2025F  |
|------------------------|--------|--------|--------|--------|
| Interest income        | 54,659 | 64,589 | 69,607 | 74,664 |
| Interest Income growth | 9.3%   | 18.2%  | 7.8%   | 7.3%   |
| Operating Revenue      | 61,472 | 71,053 | 77,339 | 82,505 |
| Net profit             | 18,312 | 22,511 | 25,526 | 28,684 |
| EPS (IDR)              | 982    | 1,207  | 1,369  | 1,538  |
| EPS growth             | 68.0%  | 22.9%  | 13.4%  | 12.4%  |
| BVPS (IDR)             | 7,518  | 8,146  | 8,729  | 11,004 |
| Net Interest Margin    | 4.8%   | 5.0%   | 5.1%   | 5.0%   |
| Loan/Deposits          | 82.4%  | 81.1%  | 79.4%  | 78.5%  |
| NPL                    | 2.8%   | 2.7%   | 2.6%   | 2.4%   |
| ROE                    | 13.7%  | 15.4%  | 16.2%  | 15.6%  |
| ROA                    | 1.8%   | 2.1%   | 2.2%   | 2.2%   |
| P/E                    | 9.2x   | 9.8x   | 9.8x   | 9.8x   |
| P/BV                   | 1.20x  | 1.45x  | 1.53x  | 1.37x  |
| P/Op. Revenue          | 2.7x   | 3.1x   | 3.2x   | 3.4x   |
| DPS (IDR)              | 393    | 483    | 582    | 692    |
| Dividend yield         | 4.34%  | 4.09%  | 4.35%  | 4.60%  |

Source: Company Data, Bloomberg, NHKSI Research

Please consider the rating criteria & important disclaimer

NH KORINDO SEKURITAS INDONESIA

#### Company Report | July. 28, 2023

## Buy

| Target Price (IDR)    | 12,000  |
|-----------------------|---------|
| Consensus Price (IDR) | 11,463  |
| TP to Consensus Price | +4.68%  |
| Potential Upside      | +34.83% |

#### Shares data

| Last Price (IDR)       | 8,900          |
|------------------------|----------------|
| Price date as of       | July. 27, 2023 |
| 52 wk range (Hi/Lo)    | 9,950 / 7,625  |
| Free float (%)         | 39.96          |
| Outstanding sh.(mn)    | 18,649         |
| Market Cap (IDR bn)    | 166,439        |
| Market Cap (USD mn)    | 11,085         |
| Avg. Trd Vol - 3M (mn) | 27.29          |
| Avg. Trd Val - 3M (bn) | 246.63         |
| Foreign Ownership      | 16.73%         |

#### Financial Services

#### Banking

Bloomberg BBNI IJ
Reuters BBNI.JK

#### **Share Price Performance**



|           | YTD   | 1M    | 3M    | 12M   |
|-----------|-------|-------|-------|-------|
| Abs. Ret. | -3.5% | -2.5% | -7.0% | 16.0% |
| Rel. Ret. | -4.2% | -5.9% | -6.9% | 15.6% |

#### Leonardo Lijuwardi

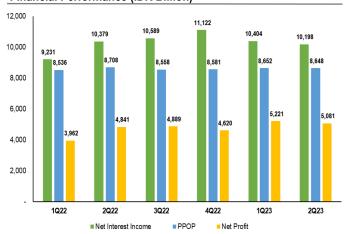
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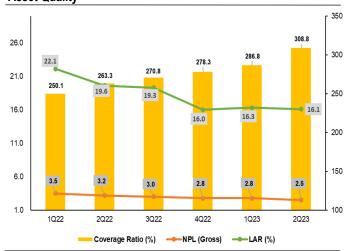
### Performance Highlights

#### **Financial Performance (IDR Billion)**



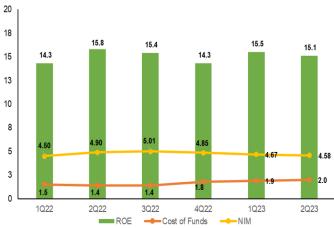
Source: Company, NHKSI Research

**Asset Quality** 



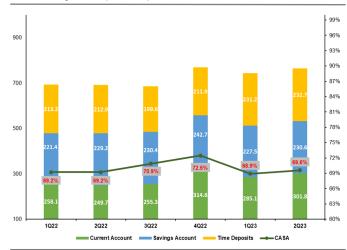
Source: Company, NHKSI Research

### Profitability Ratios (%)



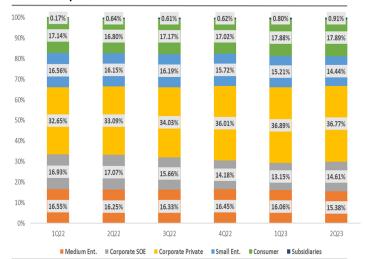
Source: Company, NHKSI Research

#### Third Party Fund (IDR Trn) & CASA Ratio



Source: Company, NHKSI Research

#### Loan Composition Breakdown



Source: Company, NHKSI Research

#### F-PBV | Last 3 Years



Source: Company, NHKSI Research



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# **Summary of Financials**

| INCOME STATEMENT         |          |          |          |          |  |
|--------------------------|----------|----------|----------|----------|--|
| (IDR bn)                 | 2022/12A | 2023/12F | 2024/12F | 2025/12F |  |
| Interest Income          | 54,659   | 64,589   | 69,607   | 74,664   |  |
| Growth (% y/y)           | 9.3%     | 18.2%    | 7.8%     | 7.3%     |  |
| Interest Expenses        | (13,338) | (14,612) | (15,829) | (17,272) |  |
| Net Interest Income      | 41,321   | 49,977   | 53,778   | 57,392   |  |
| Net Interest Margin      | 4.5%     | 5.1%     | 5.1%     | 5.0%     |  |
| Net Fee Income           | 9,738    | 11,159   | 12,570   | 13,149   |  |
| Trading Income           | 2,944    | 2,916    | 3,458    | 3,925    |  |
| Other Operating Income   | 7,469    | 7,000    | 7,532    | 8,039    |  |
| Operating Revenue        | 61,472   | 71,053   | 77,339   | 82,505   |  |
| Operating Expenses       | (27,059) | (31,961) | (34,875) | (37,131) |  |
| Pre-provisioning OP      | 34,413   | 39,092   | 42,464   | 45,374   |  |
| Provision for Impairment | (11,514) | (10,371) | (9,907)  | (8,805)  |  |
| EBT                      | 22,687   | 28,480   | 32,295   | 36,290   |  |
| Income Tax               | (4,205)  | (5,696)  | (6,459)  | (7,258)  |  |
| Non-controlling Interest | (170)    | (273)    | (310)    | (348)    |  |
| Net Profit               | 18,312   | 22,511   | 25,526   | 28,684   |  |
| Growth (% y/y)           | 68.0%    | 22.9%    | 13.4%    | 12.4%    |  |

| PROFIT                 | ABILITY  | & STA    | BILITY   |          |
|------------------------|----------|----------|----------|----------|
|                        | 2022/12A | 2023/12F | 2024/12F | 2025/12F |
| ROE                    | 13.7%    | 15.4%    | 16.2%    | 15.6%    |
| ROA                    | 1.8%     | 2.1%     | 2.2%     | 2.2%     |
| Non-Int. Inc. /Op. Rev | 32.8%    | 29.7%    | 30.5%    | 30.4%    |
| Cost/Income            | 44.0%    | 45.0%    | 45.1%    | 45.0%    |
| Cash Dividend (IDR bn) | 7,325    | 9,004    | 10,848   | 12,908   |
| Dividend Yield (%)     | 4.4%     | 4.0%     | 4.3%     | 4.5%     |
| Payout Ratio (%)       | 40.0%    | 40.0%    | 42.5%    | 45.0%    |
| Loan/Deposits          | 82.4%    | 81.1%    | 79.4%    | 78.5%    |
| Loan/Assets            | 62.7%    | 61.9%    | 60.8%    | 58.9%    |
| NPL                    | 2.8%     | 2.7%     | 2.6%     | 2.4%     |
| Loan Loss Res./Loan    | 7.8%     | 7.7%     | 7.1%     | 6.6%     |
| CASA/Deposits          | 72.4%    | 74.2%    | 76.1%    | 77.8%    |
| Time Deposits/Deposits | 27.6%    | 25.8%    | 23.9%    | 22.2%    |
| Par Value (IDR)        | 375      | 375      | 375      | 375      |
| Total Shares (mn)      | 18,649   | 18,649   | 18,649   | 18,649   |
| Share Price (IDR)      | 8,900    | 12,000   | 13,607   | 15,291   |
| Market Cap (IDR tn)    | 166.0    | 223.8    | 253.8    | 285.1    |

| BALANCE SHEET        |           |           |           |           |  |
|----------------------|-----------|-----------|-----------|-----------|--|
| (IDR bn)             | 2022/12A  | 2023/12F  | 2024/12F  | 2025/12F  |  |
| Cash                 | 13,448    | 24,352    | 64,469    | 76,031    |  |
| Placement in Banks   | 150,413   | 166,541   | 188,523   | 233,699   |  |
| Net Loans            | 595,854   | 640,585   | 668,906   | 691,131   |  |
| Investment           | 167,087   | 179,572   | 187,379   | 236,710   |  |
| Fixed Asset          | 26,549    | 28,027    | 28,539    | 29,093    |  |
| Other Assets         | 76,485    | 81,103    | 87,859    | 94,299    |  |
| Total Assets         | 1,029,837 | 1,120,180 | 1,225,675 | 1,360,962 |  |
| Deposits             | 784,514   | 855,643   | 938,269   | 1,020,787 |  |
| Debt                 | 57,764    | 60,965    | 67,969    | 73,339    |  |
| Other liabilities    | 47,361    | 51,656    | 56,644    | 61,625    |  |
| Total Liabilities    | 889,639   | 968,263   | 1,062,882 | 1,155,752 |  |
| Capital Stock & APIC | 26,064    | 26,064    | 26,064    | 26,064    |  |
| Retained Earnings    | 94,060    | 102,313   | 112,521   | 152,872   |  |
| Shareholders' Equity | 140,198   | 151,917   | 162,793   | 205,210   |  |

| VALUATION INDEX      |          |          |          |          |
|----------------------|----------|----------|----------|----------|
|                      | 2022/12A | 2023/12F | 2024/12F | 2025/12F |
| Price /Earnings      | 9.1x     | 9.9x     | 9.9x     | 9.9x     |
| Price /Book Value    | 1.2x     | 1.5x     | 1.6x     | 1.4x     |
| Price/Op. Revenue    | 2.7x     | 3.1x     | 3.3x     | 3.5x     |
| PE/EPS Growth        | 0.1x     | 0.4x     | 0.7x     | 0.8x     |
| EV/Operating Revenue | 3.5x     | 3.9x     | 4.0x     | 4.2x     |
| EV/PPOP              | 6.2x     | 7.0x     | 7.3x     | 7.7x     |
| EV (IDR bn)          | 214,671  | 273,585  | 311,202  | 348,321  |
| Op. Rev. CAGR (3-Yr) | 8.7%     | 11.0%    | 14.1%    | 13.9%    |
| EPS CAGR (3-Yr)      | 7.7%     | 13.5%    | 98.2%    | 38.1%    |
| Basic EPS (IDR)      | 982      | 1,207    | 1,369    | 1,538    |
| Diluted EPS (IDR)    | 982      | 1,207    | 1,369    | 1,538    |
| BVPS (IDR)           | 7,518    | 8,146    | 8,729    | 11,004   |
| Op. Revenue PS (IDR) | 3,296    | 3,810    | 4,147    | 4,424    |
| DPS (IDR)            | 393      | 483      | 582      | 692      |

| CASH FLOW STATEMENT |          |          |          |          |
|---------------------|----------|----------|----------|----------|
| (IDR bn)            | 2022/12A | 2023/12F | 2024/12F | 2025/12F |
| Operating Cash Flow | 17,859   | 10,589   | 25,451   | 9,315    |
| Investing Cash Flow | (23,341) | (68,477) | (64,783) | (74,801) |
| Financing Cash Flow | 89,024   | 68,792   | 79,450   | 77,047   |
| Net Changes in Cash | 83,541   | 10,904   | 40,117   | 11,561   |

| OWNERSHIP     |       |                       |       |  |
|---------------|-------|-----------------------|-------|--|
| By Geography  | %     | Shareholders          | %     |  |
| Indonesia     | 83.68 | Republic of Indonesia | 60.00 |  |
| United States | 5.88  | Norges Bank           | 1.91  |  |
| Norway        | 2.59  | Vanguard Group        | 1.44  |  |
| Others        | 7.85  | Others                | 36.65 |  |

Source: Company Data, Bloomberg, NHKSI Research



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#### NH Korindo Sekuritas Indonesia (NHKSI) Stock Ratings

1. Based on a stock's forecasted absolute return over a period of 12 months from the date of publication.

2. Rating system based on a stock's potential upside from the date of publication

Buy : Greater than +15%
 Overweight : +5% to 15%
 Hold : -5% to +5%
 Underweight : -5% to -15%
 Sell : Less than -15%

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