

Bank Rakyat Indonesia Tbk (BBRI)

Kupedes Sang Mesin Pertumbuhan Baru

BBRI membubuhkan Net Profit 1Q23 sebesar IDR 15.564T, meningkat 27.4% secara YoY (1Q22 : IDR 12.167T) dan +29% secara QoQ (4Q22: IDR 12.014T). Kinerja yang gemilang ini didukung oleh NIM di kuartal ini yang naik 10Bps menjadi 7.82% YoY. Kenaikan Net Profit tersebut ditopang oleh adanya kenaikan Net Interest Income (NII) sejumlah +16.7% QoQ (1Q22: IDR 30.407T) dan +7.8% YoY (4Q22 : IDR 28.090T) menjadi IDR 32.779T. Selain itu, PPOP juga meningkat +26.5% QoQ (1Q22: IDR 22.794T) dan +7.8% YoY (4Q22 : IDR 19.883T) menjadi IDR 25.153T di mana efisiensi biaya dan kinerja cukup berhasil dilakukan oleh BBRI melalui digitalisasi dan optimalisasi dengan ekosistem yang ada di BBRI.

Pencapaian Kredit Masih Bisa Bertumbuh & Kupedes sebagai Generator Pertumbuhan BBRI yang Baru

- Jumlah kredit yang disalurkan oleh BBRI (Konsolidasi) di awal kuartal I tahun 2023 naik secara *year-on-year*, sejumlah 9.7% menjadi IDR 1,180.1T (1Q22: IDR 1,075.9). Dari segmen lending, pertumbuhan kredit BBRI masih bertumbuh di semua segmen, terutama dengan segmen Mikro sebagai segmen penyumbang utama porsi terbesar penyaluran kredit tumbuh hingga 11.2% YoY. Selanjutnya, pertumbuhan kredit tersebut diikuti oleh Consumer dan Medium Enterprise serta Corporate, yang masing-masing tumbuh 13.7% YoY, 16.2% YoY dan 10.3% YoY. Pertumbuhan kredit di kuartal ini masih belum merefleksikan *guidance* dari manajemen, di mana ekspektasi untuk FY2023, ditargetkan pertumbuhan kredit yang disalurkan berada di level 10-12%, sehingga masih ada ruang pertumbuhan untuk loan berdasarkan paparan hal tersebut.
- Adapun secara proporsi penyaluran kredit, khususnya pada segmen Mikro di kuartal ini terjadi pertumbuhan sejumlah 0.6% YoY menjadi 47.7%. Mesin generator pertumbuhan BBRI yang baru yaitu Kupedes mengalami peningkatan kredit yang disalurkan, di mana secara YoY meningkat 29.3% menjadi IDR 165.7T (1Q22: IDR 128.1T) serta peningkatan jumlah kreditur Kupedes sebanyak 43% YoY menjadi 3.7 juta nasabah (1Q22: 2.6 juta nasabah). Pada pasca pandemi ini, BBRI akan lebih memfokuskan pertumbuhannya di segmen produk mikro komersial. Adapun selain Kupedes sebagai mesin pertumbuhan baru bagi BBRI, yang difokuskan kedepannya adalah segmen Ultra Mikro melalui PNM dan Pegadaian.
- Adapun untuk kualitas portfolio kredit BBRI di awal 1Q23 ini, NPL turun cukup tajam secara YoY yaitu 23 Bps, dari 3.09% pada 1Q22 ke 2.86%. Namun, secara QoQ NPL meningkat 19 Bps, di mana nilai ini mungkin akan ditekan ke level 2.6%-2.8% berdasarkan arahan manajemen untuk FY23. Level Cost of Credit (CoC) turun cukup signifikan 38 Bps YoY dan 16 Bps QoQ menjadi 2.39% (1Q22 2.78%; 4Q22: 2.55%). Pencapaian CoC di kuartal ini cukup *in line* dengan arahan manajemen (CoC FY23: 2.2%-2.4%).

Level CASA Cukup Stabil, namun Cost Of Fund (CoF) Cenderung Meningkat

- Mengawali kinerja 1Q23 ini, CASA BBRI secara YoY naik 13% menjadi IDR 810.1T (1Q22: IDR 716.9T), di mana kenaikan ini ditunjang oleh peningkatan simpanan Current Account dan Saving Account masing-masing sebesar 36,16% dan 2,23% secara YoY dan turun masing-masing sebesar -11.40% dan -4.29% secara QoQ. Sementara itu, jenis simpanan deposito naik 8.71% YoY, sehingga Rasio CASA bertumbuh 0.89% secara YoY menjadi 64.52% (1Q22: 63.63%). Secara keseluruhan, pencapaian BBRI dari segi CASA cukup bertumbuh kuat dan juga total DPK masih naik 11.45% secara YoY menjadi IDR 1,255.5T (1Q22: IDR 1,126.5T).
- Adapun yang menjadi *problem* di kuartal ini adalah CoF yang cukup tinggi dengan peningkatan 72 Bps YoY menjadi 2.68% dikarenakan suku bunga global yang cenderung meningkat, serta momen persiapan liburan di periode Maret & April 2023 di mana ada indikasi bahwa CoF akan mengalami peningkatan sepanjang sisa 2023 ini.

Rekomendasi Buy dengan TP di Level IDR 6,000 (+15.38% Upside)

- NHKS Research tetap merekomendasikan Buy untuk BBRI dengan TP IDR 6,000 (+15.38% Upside) di mana mencerminkan F/P/BV sebesar 2.8x FY23F. Per sekarang ini BBRI diperdagangkan pada level di angka 2.8x PBV, di mana jika dibandingkan secara historis dalam 5 tahun terakhir, BBRI diperdagangkan dengan rata-rata 2.5x PBV-nya yang mana menunjukkan bahwa BBRI memiliki valuasi yang cukup premium. Adapun katalis yang bisa menjustifikasi harga BBRI ini adalah dengan performa yang lebih baik di 2023 (Loan bertumbuh terutama Kupedes & kontribusi segmen ultra mikro sebagai high yield-loan, serta CoC dan CoF yang bisa lebih ditekan). Adapun yang menjadi risiko dalam potensial downside-nya BBRI ini antara lain situasi makro yang tidak kondusif, serta ekspektasi growth loan dan kinerja yang tidak bertumbuh.

Bank Rakyat Indonesia Tbk | Summary (IDR Bn)

	2022/12A	2023/12F	2024/12F	2025/12F
Interest Income	151,875	171,761	192,801	216,266
<i>Interest Income growth</i>	5.8%	13.1%	12.2%	12.2%
Operating Revenue	173,477	188,765	213,695	236,048
Net profit	51,171	56,663	63,838	71,768
EPS (IDR)	338	374	421	474
<i>EPS growth</i>	55.8%	10.7%	12.7%	12.4%
BVPS (IDR)	2,002	2,063	2,121	2,313
Net Interest Margin	7.8%	7.9%	7.9%	8.0%
Loan/Deposits	87.1%	89.8%	87.6%	82.2%
NPL	2.7%	2.7%	2.7%	2.7%
ROE	17.2%	18.4%	20.1%	21.4%
ROA	2.9%	2.9%	3.0%	3.0%
Non-Int. Inc. /Op. Rev	28.2%	27.6%	27.9%	27.8%
P/E	15.5x	16.0x	16.0x	16.0x
P/BV	2.6x	2.9x	3.2x	3.3x
DPS (IDR)	288	316	322	332
<i>Dividend yield</i>	5.49%	5.26%	4.77%	4.37%

Source: Company Data, Bloomberg, NHKS Research

Please consider the rating criteria & important disclaimer

NH Korindo Sekuritas Indonesia

NH KORINDO SEKURITAS INDONESIA

Company Report | Mei, 19, 2023

Buy

Target Price (IDR)	6,000
Consensus Price (IDR)	5,825
TP to Consensus Price	+3.00%
Potential Upside	+15.38%

Shares data

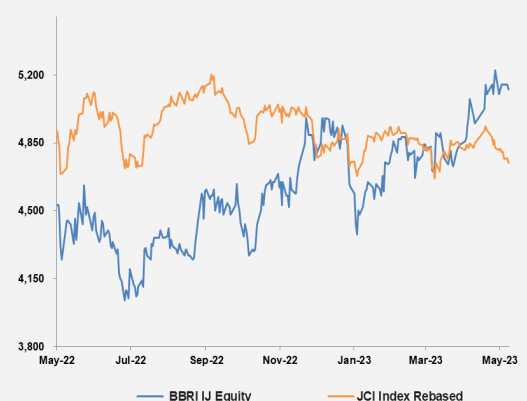
Last Price (IDR)	5,200
Price date as of	17-Mei-23
52 wk range (Hi/Low)	5,275 / 3,960
Free float (%)	46.8
Outstanding sh.(mn)	151,559
Market Cap (IDR bn)	791,896
Market Cap (USD mn)	53,247
Avg. Trd Vol - 3M (mn)	124.56
Avg. Trd Val - 3M (bn)	610.82
Foreign Ownership	27.30%

Finance

Bank

Bloomberg	BBRI.IJ
Reuters	BBRI.JK

Share Price Performance



	YTD	1M	3M	12M
Abs. Ret.	11.1%	4.2%	6.6%	16.9%
Rel. Ret.	14.0%	6.0%	9.9%	16.6%

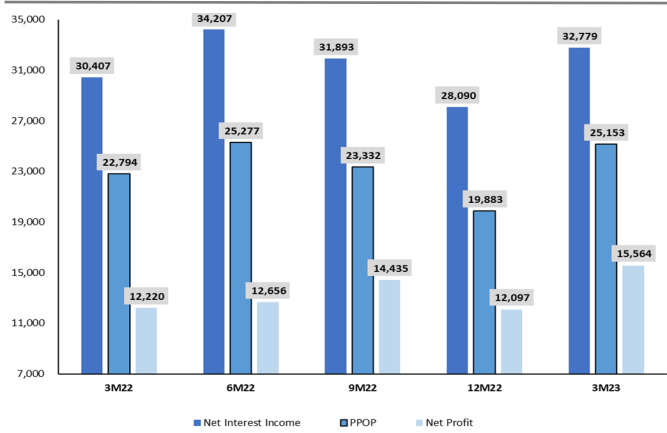
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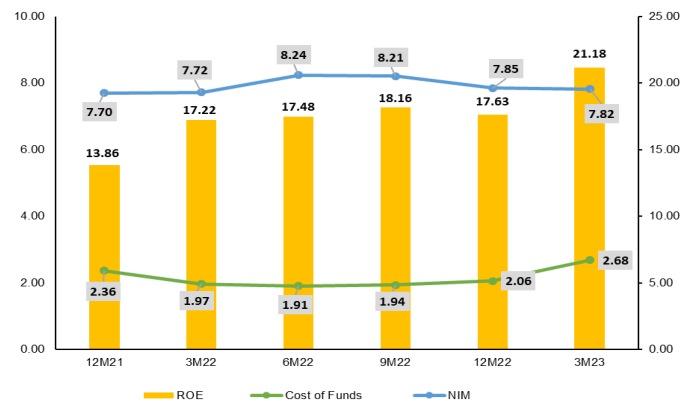
Performance Highlights

Financial Performance (IDR Bn)



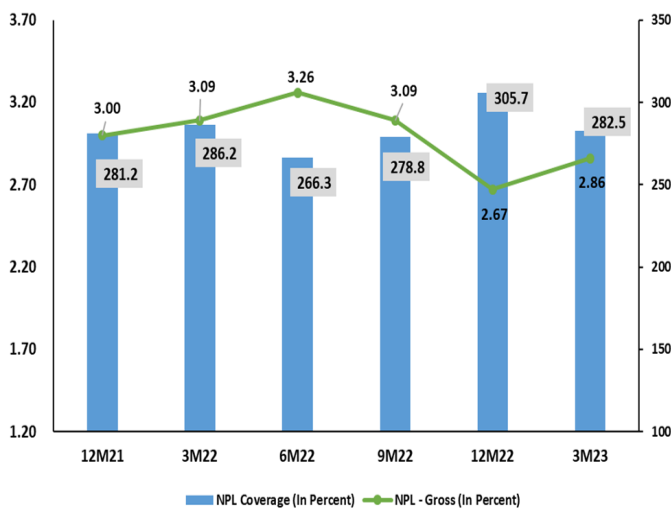
Source: Company, NHKSI Research

Profitability Ratios (%)



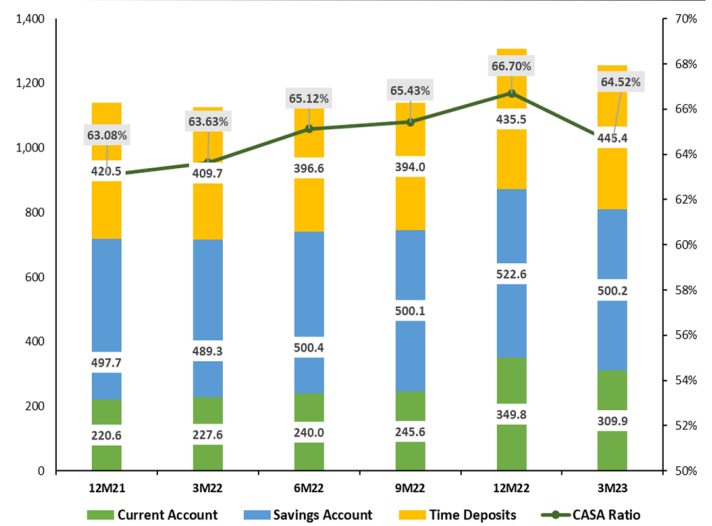
Source: Company, NHKSI Research

Asset Quality (%)



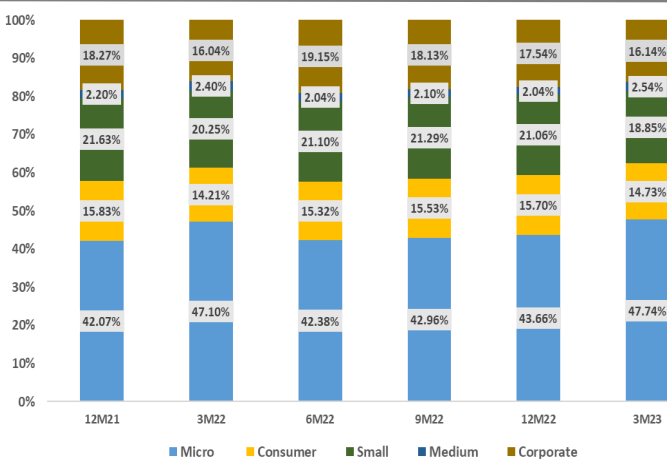
Source: Company, NHKSI Research

Third Party Funds Composition (IDR Trn)



Source: Company, NHKSI Research

Loan Breakdown By Segment



Source: Company, NHKSI Research

F-PBV | Last 3 Years



Source: Company, NHKSI Research

Summary of Financials

INCOME STATEMENT					PROFITABILITY & STABILITY				
(IDR bn)	2022/12A	2023/12F	2024/12F	2025/12F	2022/12A	2023/12F	2024/12F	2025/12F	
Interest Income	151,875	171,761	192,801	216,266	ROE	17.2%	18.4%	20.1%	21.4%
<i>Growth (% y/y)</i>	<i>5.8%</i>	<i>13.1%</i>	<i>12.2%</i>	<i>12.2%</i>	ROA	2.9%	2.9%	3.0%	3.0%
Interest Expenses	(27,278)	(35,108)	(38,712)	(45,721)	Non-Int. Inc. /Op. Rev	28.2%	27.6%	27.9%	27.8%
Net Interest Income	124,597	136,653	154,089	170,545	Cost/Income	47.4%	48.1%	47.8%	47.9%
<i>Net Interest Margin</i>	<i>7.85%</i>	<i>7.90%</i>	<i>7.95%</i>	<i>7.98%</i>	Cash Dividend (IDR bn)	43,654	47,871	48,831	50,303
Net Fee Income	18,795	20,525	23,194	25,643	Dividend Yield (%)	5.5%	5.3%	4.8%	4.4%
Trading Income	2,796	4,699	4,378	5,355	Payout Ratio (%)	85.3%	84.5%	76.5%	70.1%
Other Operating Income	27,289	26,888	32,034	34,506	Loan/Deposits	87.1%	89.8%	87.6%	82.2%
Operating Revenue	173,477	188,765	213,695	236,048	Loan/Assets	61.1%	63.0%	62.6%	59.1%
Operating Expenses	(82,192)	(90,719)	(102,058)	(113,088)	NPL	2.67%	2.71%	2.68%	2.65%
Pre-provisioning OP	91,285	98,046	111,637	122,960	Loan Loss Res./Loan	8.2%	8.6%	9.0%	9.7%
Provision for Impairment	(26,979)	(27,320)	(31,872)	(33,331)	CASA/Deposits	66.7%	69.9%	73.3%	76.9%
EBT	64,597	70,789	79,979	89,787	Time Deposits/Deposits	33.3%	30.1%	26.7%	23.1%
Income Tax	(13,188)	(13,992)	(16,069)	(17,893)	Par Value (IDR)	250	250	250	250
Non-controlling Interest	238	(135)	(72)	(126)	Total Shares (mn)	151,559	151,559	151,559	151,559
Net Profit	51,171	56,663	63,838	71,768	Share Price (IDR)	5,250	6,000	6,760	7,599
<i>Growth (% y/y)</i>	<i>55.8%</i>	<i>10.7%</i>	<i>12.7%</i>	<i>12.4%</i>	Market Cap (IDR tn)	795.7	909.4	1,024.5	1,151.8

BALANCE SHEET					VALUATION INDEX				
(IDR bn)	2022/12A	2023/12F	2024/12F	2025/12F	2022/12A	2023/12F	2024/12F	2025/12F	
Cash	27,407	5,983	28,075	185,504	Price /Earnings	15.55x	16.05x	16.05x	16.05x
Placement in Banks	242,807	215,397	270,383	275,364	Price /Book Value	2.62x	2.91x	3.19x	3.29x
Net Loans	1,045,989	1,161,704	1,282,592	1,377,343	Price/Op. Revenue	4.59x	4.82x	4.79x	4.88x
Investment	387,764	454,965	476,518	529,587	PE/EPS Growth	0.28x	1.50x	1.27x	1.29x
Fixed Asset	55,216	60,953	72,041	85,226	EV/Operating Revenue	5.39x	5.84x	5.68x	5.19x
Other Assets	106,458	112,734	128,692	137,187	EV/PPOP	10.24x	11.24x	10.88x	9.96x
Total Assets	1,865,639	2,027,177	2,261,740	2,593,650	EV (IDR bn)	935,196	1,101,861	1,214,673	1,225,131
Deposits	1,307,884	1,421,733	1,616,555	1,864,506	Op. Rev. CAGR (3-Yr)	16.0%	19.9%	11.0%	10.8%
Debt	162,817	192,748	210,202	247,610	EPS CAGR (3-Yr)	14.2%	44.8%	24.8%	11.9%
Other liabilities	91,543	100,048	113,452	131,030	Basic EPS (IDR)	337.6	373.9	421.2	473.5
Total Liabilities	1,562,244	1,714,529	1,940,210	2,243,146	Diluted EPS (IDR)	338	374	421	474
Capital Stock & APIC	83,215	83,215	83,215	83,215	BVPS (IDR)	2,002	2,063	2,121	2,313
Retained Earnings	201,170	205,801	208,808	230,273	Op. Revenue PS (IDR)	1,145	1,245	1,410	1,557
Shareholders' Equity	303,395	312,648	321,530	350,505	DPS (IDR)	288	316	322	332

CASH FLOW STATEMENT					OWNERSHIP			
(IDR bn)	2022/12A	2023/12F	2024/12F	2025/12F	By Geography	% Shareholders	%	
Operating Cash Flow	60,177	107,708	27,912	100,847	Indonesia	72.71	Republic of Indonesia	53.19
Investing Cash Flow	(100,589)	(221,529)	(175,141)	(185,982)	United States	11.73	JP Morgan Chase	2.18
Financing Cash Flow	154,710	92,398	169,320	242,565	Luxembourg	4.10	Vanguard Group	1.87
Net Changes in Cash	114,298	(21,423)	22,091	157,430	Others	11.46	Others	42.76

Source: NHKSI Research, Bloomberg

NH Korindo Sekuritas Indonesia (NHKSI) Stock Ratings

1. Based on a stock's forecasted absolute return over a period of 12 months from the date of publication.
2. Rating system based on a stock's potential upside from the date of publication
 - Buy : Greater than +15%
 - Overweight : +5% to 15%
 - Hold : -5% to +5%
 - Underweight : -5% to -15%
 - Sell : Less than -15%

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