

Bank Rakyat Indonesia Tbk (BBRI)

2023 Saatnya Bertumbuh Dengan Kupedes

BBRI membubuhkan net profit FY22 sebesar IDR 51.2T, meningkat 65% secara YoY namun secara QoQ menurun 16% dikarenakan adanya peningkatan Opex. Adapun Net profit tersebut ditunjang oleh 7.85% NIM, pertumbuhan kredit bertumbuh sebesar 9.1% secara YoY yang sebagian besar didominasi dengan pertumbuhan pinjaman di sektor mikro 13.3% dan consumer banking sejumlah 8.3% secara YoY. Selain itu, level NPL berhasil ditekan ke level 2.67% di kuartal ini dari posisi level kuartal sebelumnya di 3.14%.

Menjaga Mesin Pertumbuhan CASA yang Solid

- BBRI mencatat pertumbuhan CASA yang cukup spektakuler secara YoY sebesar 22% dari IDR 714T ke 871T dengan CAGR dua digit yaitu 15% sejak 2019. Dalam menjaga pertumbuhan CASA, hal ini sangat dimungkinkan dengan ekosistem yang dimiliki BRI, mengingat besarnya customer base sejumlah 144 juta mikro deposan, 627K BRILink Agent, serta dengan menggarap segmen yang belum tersentuh perbankan melalui pelayanan ekosistem ultra-mikro sekaligus meningkatkan performa segmen retail & mikro banking.

Menanti Pertumbuhan Kupedes Sebagai Mesin Baru Pencetak Profitabilitas

- Dalam paparan BRI Group, indikasi dari segmen pinjaman mikro akan tumbuh 11 hingga 13% di 2023 dan adapun untuk pertumbuhan pinjaman oleh nasabah BBRI akan diprediksi bertumbuh hingga 10-12%. Di tahun 2023 BBRI juga akan fokus untuk menggeser pertumbuhan segmen Mikro ke Kupedes, seiring dengan keinginan pemerintah untuk memigrasi kreditur KUR ke Kupedes dan strategi untuk mengkomersialisasi KUR. Adapun untuk Cost of Credit akan diprediksi bertengger di angka 2.2-2.4%.

Ketentuan Baru Kredit Usaha Rakyat (KUR)

- BBRI memperoleh penjatahan kuota KUR sebesar IDR 270T di tahun 2023, meningkat 4.9% YoY. Namun jumlah persentase kuota BRI per kuota Nasional menurun dari 69% menjadi 60% di tahun 2023. Adapun salah satu skema KUR terbaru yang menarik adalah pemberlakuan kenaikan bunga berjenjang untuk perpindahan segmen kreditur dan pengajuan kredit baru. Untuk pengajuan pertama kali, suku bunga kredit ada di 6%, lalu meningkat menjadi 7%, 8% dan 9% untuk perpanjangan pertama, kedua dan ketiga. Ketentuan baru ini menurut kami akan berdampak positif untuk menjaga dan meningkatkan level pendapatan BBRI walaupun ada keinginan pemerintah untuk memigrasi kreditur KUR ke Kupedes.

Rekomendasi Buy dengan TP di Level IDR 5.800

- NHKSI Research mempertahankan rekomendasi Buy untuk BBRI. TP kami mencerminkan FY23 P/BV STD+2 yaitu sebesar 2.8 F P/BV di angka 5,800. Rekomendasi ini didukung dengan indikasi pertumbuhan kredit sebesar 10% yang ditunjang Kupedes dan skema KUR baru. Adapun katalis lain yang menurut kami menarik adalah pembelian saham kembali perseroan sejumlah IDR 1.5T yang akan diperkirakan berlangsung di tanggal 14 Maret 2023 – 14 September 2024 (Masih menunggu keputusan RUPS). Selain itu, kami juga memitigasi dampak inflasi yang masih cukup tinggi akibat situasi ekonomi yang kurang pasti.

Bank Rakyat Indonesia Tbk | Summary (IDR Bn)

| | 2022/12A | 2023/12F | 2024/12F | 2025/12F |
|------------------------|----------|----------|----------|----------|
| Interest Income | 151,875 | 171,761 | 192,801 | 216,266 |
| Interest Income growth | 5.8% | 13.1% | 12.2% | 12.2% |
| Operating Revenue | 173,477 | 188,765 | 213,695 | 236,048 |
| Net profit | 51,171 | 56,663 | 63,838 | 71,768 |
| EPS (IDR) | 338 | 375 | 422 | 474 |
| EPS growth | 55.8% | 10.7% | 12.7% | 12.4% |
| BVPS (IDR) | 2,006 | 2,081 | 2,113 | 2,248 |
| Net Interest Margin | 7.7% | 7.7% | 7.8% | 7.9% |
| Loan/Deposits | 87.1% | 89.8% | 87.6% | 82.2% |
| NPL | 2.7% | 2.7% | 2.7% | 2.7% |
| ROE | 17.2% | 18.3% | 20.1% | 21.8% |
| ROA | 2.9% | 2.9% | 3.0% | 3.0% |
| Non-Int. Inc. /Op. Rev | 28.2% | 27.6% | 27.9% | 27.8% |
| P/E | 14.0x | 15.5x | 15.4x | 14.5x |
| P/BV | 2.4x | 2.8x | 3.1x | 3.1x |
| DPS (IDR) | 264 | 285 | 304 | 343 |
| Dividend yield | 5.6% | 4.9% | 4.7% | 5.0% |

Source: Company Data, Bloomberg, NHKSI Research
Please consider the rating criteria & important disclaimer

NH KORINDO SEKURITAS INDONESIA

Company Report | Mar. 03, 2023

Buy

Target Price (IDR)

5,800

Consensus Price (IDR)

5,638

TP to Consensus Price

+2.9%

Potential Upside

+21.3%

Shares data

| | |
|------------------------|---------------|
| Last Price (IDR) | 4,780 |
| Price date as of | 2-Mar-23 |
| 52 wk range (Hi/Lo) | 5,025 / 3,960 |
| Free float (%) | 46.8 |
| Outstanding sh.(mn) | 151,559 |
| Market Cap (IDR bn) | 724,552 |
| Market Cap (USD mn) | 47,402 |
| Avg. Trd Vol - 3M (mn) | 143.99 |
| Avg. Trd Val - 3M (bn) | 682.92 |
| Foreign Ownership | 26.00% |

Finance

Bank

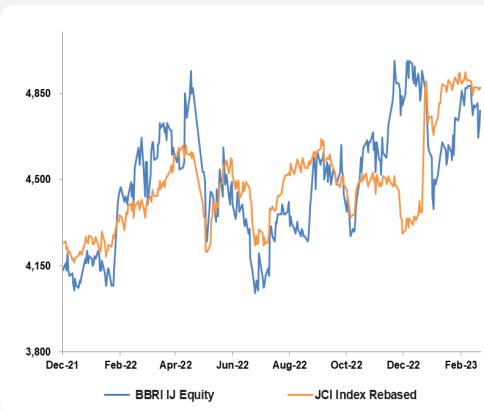
Bloomberg

BBRI IJ

Reuters

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Share Price Performance



| | YTD | 1M | 3M | 12M |
|-----------|--------|--------|--------|--------|
| Abs. Ret. | 2.10% | 3.00% | -0.80% | 5.10% |
| Rel. Ret. | 2.20% | 3.60% | 1.40% | 5.50% |
| | -0.10% | -0.60% | -2.30% | -0.40% |

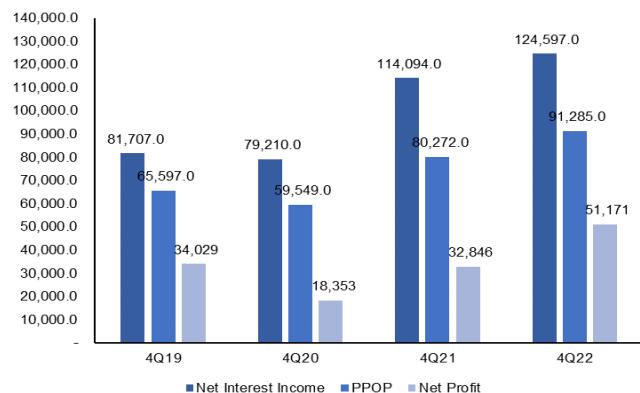
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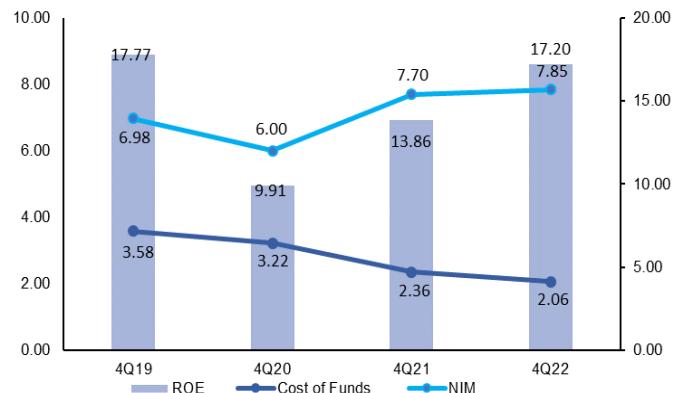
Performance Highlights

Financial Performance (IDR Bn)



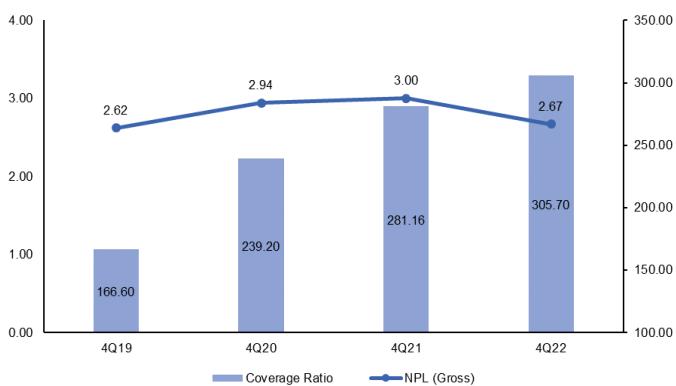
Source: Company, NHKSI Research

Profitability Ratios (%)



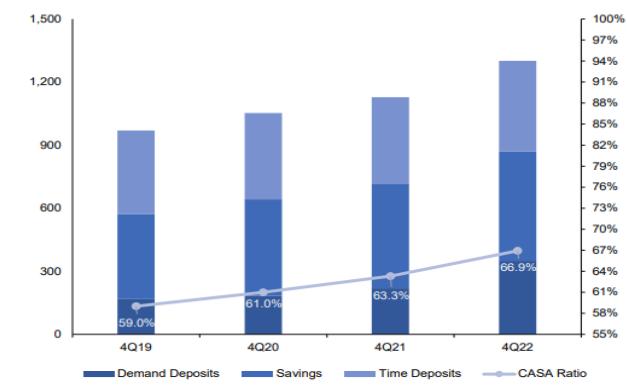
Source: Company, NHKSI Research

Asset Quality (%)



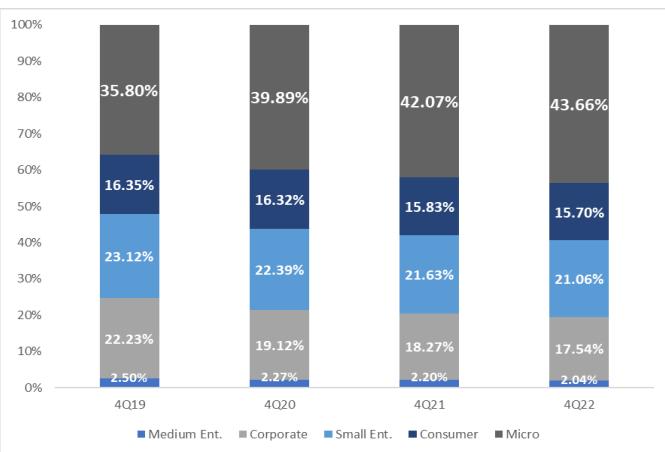
Source: Company, NHKSI Research

Third Party Funds Composition (IDR Trn)



Source: Company, NHKSI Research

Loan Breakdown By Segment



Source: Company, NHKSI Research

PBV | Last 3 Years



Source: Company, NHKSI Research

Summary of Financials

| INCOME STATEMENT | | | | | PROFITABILITY & STABILITY | | | | |
|-----------------------------|------------------|------------------|------------------|------------------|---------------------------|----------------|-----------------------|-----------|-----------|
| (IDR bn) | 2022/12A | 2023/12F | 2024/12F | 2025/12F | | 2022/12A | 2023/12F | 2024/12F | 2025/12F |
| Interest Income | 151,875 | 171,761 | 192,801 | 216,266 | ROE | 17.2% | 18.3% | 20.1% | 21.8% |
| Growth (% y/y) | 5.8% | 13.1% | 12.2% | 12.2% | ROA | 2.9% | 2.9% | 3.0% | 3.0% |
| Interest Expenses | (27,278) | (35,108) | (38,712) | (45,721) | Non-Int. Inc. /Op. Rev | 28.2% | 27.6% | 27.9% | 27.8% |
| Net Interest Income | 124,597 | 136,653 | 154,089 | 170,545 | Cost/Income | 47.4% | 48.1% | 47.8% | 47.9% |
| Net Interest Margin | 7.85% | 7.90% | 7.95% | 7.98% | Cash Dividend (IDR bn) | 40,009 | 43,088 | 45,998 | 51,899 |
| Net Fee Income | 18,795 | 20,525 | 23,194 | 25,643 | Dividend Yield (%) | 5.5% | 4.9% | 4.7% | 5.0% |
| Trading Income | 2,796 | 4,699 | 4,378 | 5,355 | Payout Ratio (%) | 78.2% | 76.0% | 72.1% | 72.3% |
| Other Operating Income | 27,289 | 26,888 | 32,034 | 34,506 | Loan/Deposits | 87.1% | 89.8% | 87.6% | 82.2% |
| Operating Revenue | 173,477 | 188,765 | 213,695 | 236,048 | Loan/Assets | 61.1% | 63.4% | 62.8% | 59.4% |
| Operating Expenses | (82,192) | (90,719) | (102,058) | (113,088) | NPL | 2.67% | 2.71% | 2.68% | 2.65% |
| Pre-provisioning OP | 91,285 | 98,046 | 111,637 | 122,960 | Loan Loss Res./Loan | 8.2% | 8.6% | 9.0% | 9.7% |
| Provision for Impairment | (26,979) | (27,320) | (31,872) | (33,331) | CASA/Deposits | 66.7% | 69.9% | 73.3% | 76.9% |
| EBT | 64,597 | 70,789 | 79,979 | 89,787 | Time Deposits/Deposits | 33.3% | 30.1% | 26.7% | 23.1% |
| Income Tax | (13,188) | (13,992) | (16,069) | (17,893) | Par Value (IDR) | 250 | 250 | 250 | 250 |
| Non-controlling Interest | 238 | (135) | (72) | (126) | Total Shares (mn) | 151,559 | 151,559 | 151,559 | 151,559 |
| Net Profit | 51,171 | 56,663 | 63,838 | 71,768 | Share Price (IDR) | 4,780 | 5,800 | 6,500 | 6,900 |
| Growth (% y/y) | 55.8% | 10.7% | 12.7% | 12.4% | Market Cap (IDR tn) | 724.5 | 879.0 | 985.1 | 1,045.8 |
| BALANCE SHEET | | | | | VALUATION INDEX | | | | |
| (IDR bn) | 2022/12A | 2023/12F | 2024/12F | 2025/12F | | 2022/12A | 2023/12F | 2024/12F | 2025/12F |
| Cash | 27,407 | 8,117 | 26,179 | 174,996 | Price /Earnings | 14.2x | 15.5x | 15.4x | 14.6x |
| Placement in Banks | 242,807 | 215,397 | 270,383 | 275,364 | Price /Book Value | 2.4x | 2.8x | 3.1x | 3.1x |
| Net Loans | 1,045,989 | 1,161,704 | 1,282,592 | 1,377,343 | Price/Op. Revenue | 4.2x | 4.7x | 4.6x | 4.4x |
| Investment | 387,764 | 454,965 | 476,518 | 529,587 | PE/EPS Growth | 0.3x | 1.4x | 1.2x | 1.2x |
| Fixed Asset | 55,216 | 60,953 | 72,041 | 85,226 | EV/Operating Revenue | 5.0x | 5.7x | 5.5x | 4.8x |
| Other Assets | 106,458 | 112,734 | 128,692 | 137,187 | EV/PPOP | 9.5x | 10.9x | 10.5x | 9.1x |
| Total Assets | 1,865,641 | 2,013,870 | 2,256,405 | 2,579,703 | EV (IDR bn) | 863,963 | 1,067,250 | 1,172,996 | 1,122,078 |
| Deposits | 1,307,884 | 1,421,733 | 1,616,555 | 1,864,506 | Op. Rev. CAGR (3-Yr) | 16.0% | 19.9% | 11.0% | 10.8% |
| Debt | 162,817 | 192,748 | 210,202 | 247,610 | EPS CAGR (3-Yr) | 14.2% | 44.8% | 24.8% | 11.9% |
| Other liabilities | 91,543 | 100,048 | 113,452 | 131,030 | Basic EPS (IDR) | 337.6 | 373.9 | 421.2 | 473.5 |
| Total Liabilities | 1,562,244 | 1,714,529 | 1,940,210 | 2,243,146 | Diluted EPS (IDR) | 338 | 374 | 421 | 474 |
| Capital Stock & APIC | 83,215 | 83,215 | 83,215 | 83,215 | BVPS (IDR) | 2,002 | 2,077 | 2,109 | 2,243 |
| Retained Earnings | 201,170 | 210,583 | 216,424 | 236,293 | Op. Revenue PS (IDR) | 1,145 | 1,245 | 1,410 | 1,557 |
| Shareholders' Equity | 303,395 | 314,782 | 319,636 | 339,998 | DPS (IDR) | 264 | 284 | 303 | 342 |
| CASH FLOW STATEMENT | | | | | OWNERSHIP | | | | |
| (IDR bn) | 2022/12A | 2023/12F | 2024/12F | 2025/12F | By Geography | % Shareholders | % | | |
| Operating Cash Flow | 60,177 | 107,708 | 27,912 | 100,847 | Indonesia | 73.98 | Republic of Indonesia | 53.19 | |
| Investing Cash Flow | (100,589) | (221,529) | (175,141) | (185,982) | United States | 11.89 | JP Morgan Chase | 2.08 | |
| Financing Cash Flow | 154,710 | 94,532 | 165,292 | 233,953 | Luxembourg | 4.09 | Vanguard Group | 1.59 | |
| Net Changes in Cash | 114,298 | (19,290) | 18,063 | 148,818 | Others | 10.04 | Others | 43.14 | |

Source: NHKSI Research, Bloomberg

NH Korindo Sekuritas Indonesia (NHKSI) Stock Ratings

1. Based on a stock's forecasted absolute return over a period of 12 months from the date of publication.
2. Rating system based on a stock's potential upside from the date of publication

- Buy : Greater than +15%
- Overweight : +5% to 15%
- Hold : -5% to +5%
- Underweight : -5% to -15%
- Sell : Less than -15%

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