

Indofood CBP Sukses Makmur Tbk (ICBP IJ)

Kinerja ICBP di tengah Lebih Tingginya Volume dan Average Selling Price (ASP)

ICBP membukukan penjualan sepanjang 1H22 sebesar Rp32,6 triliun (+15,6% YoY) dengan segmen Nutrisi dan Makanan Khusus memimpin pertumbuhan sebesar 18,7% YoY. Selain itu, ICBP sepanjang tahun 2022 diketahui telah menaikkan ASPnya sebesar 9%, 4% pada April 2022 dan pada 5% pada Juni 2022.

Labanya 1H22 Terkontraksi di Tengah Tumbuhnya Penjualan

- ICBP membukukan penjualan sepanjang 1H22 sebesar Rp32,6 triliun atau tumbuh 15,6% YoY didorong oleh lebih tingginya volume dan ASP pada semua segmen. Adapun pada 2Q22 penjualan tercatat Rp15,4 triliun atau tumbuh 17,5% YoY.
- Semua segmen sepanjang 1H22 kompak mengalami pertumbuhan di mana segmen Nutrisi dan Makanan Khusus memimpin pertumbuhan sebesar 18,7% YoY.
- Kemudian diikuti oleh segmen Makanan Ringan (+17,8% YoY), Mie Instan (+16,4% YoY), Dairy (+14,6% YoY), Minuman (+12,3% YoY), dan Penyedap Makanan (+9,9% YoY).
- Di tengah kenaikan harga komoditas, laba kotor 1H22 berkontraksi 0,3% YoY menjadi Rp10,4 triliun di tengah meningkatnya COGS sebesar 24,9% YoY menjadi Rp22,2 triliun. Laba operasi juga berkontraksi 7,6% YoY menjadi Rp5,9 triliun pada 1H22.
- Laba bersih sepanjang 1H22 tercatat Rp1,9 triliun atau turun 40,1% YoY akibat tingginya forex loss dari aktivitas pendanaan. Adapun diketahui 95% total utang ICBP pada 1H22 berada dalam mata uang asing.
- Sementara pada 2Q22, baik laba kotor dan laba operasi kompak berkontraksi, masing-masing tercatat Rp4,5 triliun (-0,8% YoY) dan Rp2,3 triliun (-7,7% YoY). Adapun pada 2Q22 ICBP mengalami rugi bersih senilai Rp10,8 miliar (-100,7% YoY).
- Selain itu, harga komoditas yang lebih tinggi menyebabkan GPM pada 1H22 tercatat lebih rendah yaitu 31,9% (vs 1H21: 37,0%), diikuti oleh rendahnya EBIT Margin dan NPM masing-masing sebesar 18,0% dan 5,9% (vs 1H21: 22,6% dan 11,4%).

Potensi Kinerja Membaik di tengah Turunnya Harga Gandum

- Di tengah sentimen kenaikan harga bahan baku, ICBP masih memiliki potensi untuk mencatatkan kinerja yang baik seiring dengan tren penurunan harga gandum dunia akibat dibukanya ekspor dari Ukraina serta membaiknya panen di Kanada dan Amerika Serikat.
- Selain itu, ICBP sepanjang tahun 2022 juga diketahui telah menaikkan ASPnya sebesar 9%, di mana pada April 2022 naik sebesar 4% dan pada Juni 2022 sebesar 5%.
- Segmen Mie Instan (kontribusi terhadap penjualan 73,3%) mencatatkan EBIT margin yang lebih rendah pada 1H22 yaitu 19,9% (vs 1H21: 25,3%), diikuti oleh segmen Dairy 7,4% (vs 1H21: 12,4%), Makanan Ringan 6,3% (vs 1H21: 13,6%), serta Nutrisi dan Makanan Khusus 6,5% (vs 1H21: 7,5%).
- Segmen Mie instan ICBP diketahui memiliki pangsa pasar sebesar 70% di mana volume penjualan pada 1H22 tumbuh 7% yang dikontribusi oleh baik domestik maupun overseas.
- Sementara itu, segmen Penyedap Makanan dan Minuman mampu mencatatkan EBIT margin yang lebih tinggi yaitu masing-masing 13,3% dan 5,7% (vs 1H21: 12,6% dan 3,4%).

Rekomendasi BUY dengan TP Rp9,800

- Kami memberikan rekomendasi BUY untuk ICBP dengan target harga Rp9,800/saham (P/E 16,2x atau -1STD) dengan potensi kenaikan sebesar 16,0%. Adapun, risiko utama dari rekomendasi kami adalah depresiasi mata uang rupiah, daya beli konsumen yang belum optimal, kenaikan harga komoditas serta penurunan permintaan produk.

Indofood CBP Sukses Makmur Tbk | Summary (IDR bn)

	2021A	2022F	2023F	2024F
Sales	56,804	65,272	72,649	82,352
Growth	21.8%	14.9%	11.3%	13.4%
Net Profit	6,388	5,217	7,103	8,503
Growth	-3.0%	-18.3%	36.2%	19.7%
EPS (IDR)	548	447	609	729
P/E	15.9x	21.9x	16.1x	13.4x
P/BV	1.9x	2.0x	1.8x	1.7x
EV/EBITDA	10.8x	13.0x	10.4x	8.8x
ROE	12.7%	9.5%	12.4%	13.5%
ROA	6.2%	4.4%	6.0%	6.6%
Dividend Yield	2.5%	2.2%	2.1%	2.5%

Source: Company Data, Bloomberg, NHKSI Research

Please consider the rating criteria & important disclaimer

BUY

Target Price (IDR)	9,800
Consensus Price (IDR)	11,029
TP to Consensus Price	-11.1%
Potential upside	16.0%

Shares data

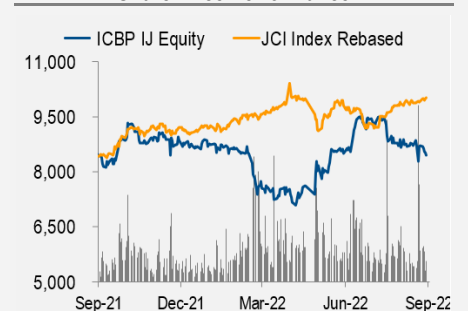
Last Price (IDR)	8,450
Price date as of	Sep 9, 2022
52 wk range (Hi/Lo)	9,625/7,050
Free float (%)	19.5
Outstanding sh.(mn)	11,662
Market Cap (IDR bn)	98,543
Market Cap (USD mn)	6,648
Avg. Trd Vol - 3M (mn)	8.6
Avg. Trd Val - 3M (bn)	76.5
Foreign Ownership	4.2%

Consumer Non Cyclical

Packaged Foods & Beverages

Bloomberg	ICBP IJ
Reuters	ICBP.JK

Share Price Performance



	YTD	1M	3M	12M
Abs. Ret.	-2.0%	-2.6%	-1.7%	0.3%
Rel. Ret.	-10.7%	-4.2%	-5.3%	-18.7%

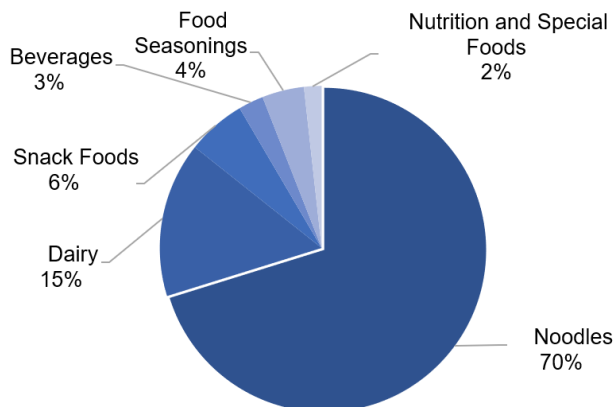
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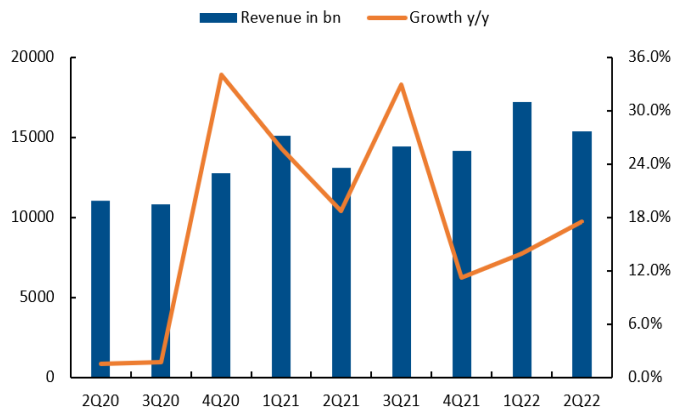
Performance Highlights

Revenue Breakdown | 2Q22



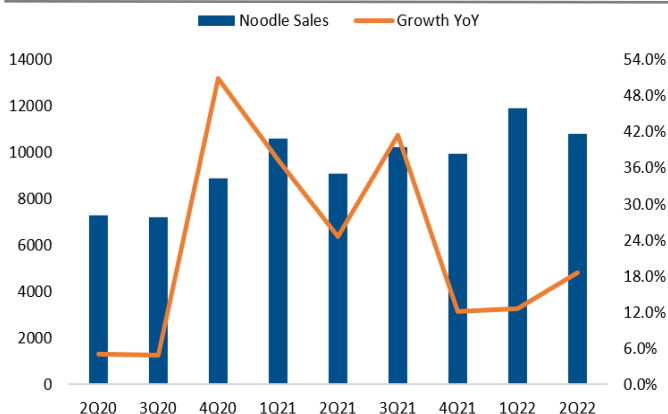
Source: Company, NHKSI Research

Revenue | 2Q20-2Q22



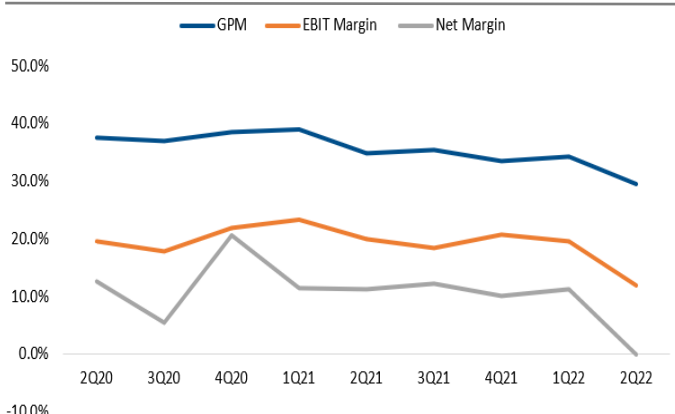
Source: Company, NHKSI Research

Noodle Sales | 2Q20-2Q22



Source: Company, NHKSI Research

Profitability Margin | 2Q20-2Q22



Source: Company, NHKSI Research

Forward P/E Band | Last 3 Years



Source: Company, NHKSI Research

Dynamic Forward P/E Band | Last 3 Years



Source: Company, NHKSI Research

Summary of Financials

INCOME STATEMENT

(IDR bn)	2021/12A	2022/12E	2023/12E	2024/12E
Sales	56,804	65,272	72,649	82,352
<i>Growth</i>	21.8%	14.9%	11.3%	13.4%
COGS	(36,526)	(44,450)	(47,805)	(53,844)
Gross Profit	20,277	20,822	24,844	28,508
<i>Gross Margin</i>	35.7%	31.9%	34.2%	34.6%
Operating Expenses	(8,574)	(9,939)	(11,063)	(12,504)
EBIT	11,703	10,882	13,781	16,004
<i>EBIT Margin</i>	20.6%	16.7%	19.0%	19.4%
Depreciation	1,604	1,438	1,491	1,511
EBITDA	13,307	12,321	15,273	17,515
<i>EBITDA Margin</i>	23.4%	18.9%	21.0%	21.3%
Interest Expenses	(1,837)	(2,204)	(2,020)	(2,112)
EBT	9,935	8,452	11,509	13,606
Income Tax	(2,035)	(1,928)	(2,625)	(2,998)
Minority Interest	(1,512)	(1,308)	(1,781)	(2,105)
Net Profit	6,388	5,217	7,103	8,503
<i>Growth</i>	-3.0%	-18.3%	36.2%	19.7%
<i>Net Profit Margin</i>	11.2%	8.0%	9.8%	10.3%

PROFITABILITY & STABILITY

	2021/12A	2022/12E	2023/12E	2024/12E
ROE	12.7%	9.5%	12.4%	13.5%
ROA	6.2%	4.4%	6.0%	6.6%
Inventory Turnover	6.2x	6.6x	6.4x	6.5x
Receivable Turnover	8.9x	9.3x	9.1x	9.2x
Payables Turnover	10.2x	10.1x	10.0x	10.1x
Dividend Yield	2.5%	2.2%	2.1%	2.5%
Payout Ratio	38.1%	40.0%	45.0%	41.0%
DER	0.8x	0.8x	0.8x	0.8x
Net Gearing	1.5x	1.4x	1.3x	1.3x
Equity Ratio	46.3%	48.2%	48.8%	48.6%
Debt Ratio	35.6%	36.3%	37.1%	36.7%
Financial Leverage	2.1x	2.1x	2.1x	2.1x
Current Ratio	1.8x	2.2x	2.7x	2.8x
Quick Ratio	1.5x	1.8x	2.2x	2.4x
Par Value (IDR)	50	50	50	51
Total Shares (mn)	11,662	11,662	11,662	11,662
Share Price (IDR)	8,700	9,800	9,800	9,800
Market Cap (IDR tn)	101.5	114.3	114.3	114.3

BALANCE SHEET

(IDR bn)	2021/12A	2022/12E	2023/12E	2024/12E
Cash	20,662	19,275	24,610	32,925
Receivables	6,401	6,995	7,986	8,939
Inventories	5,857	6,727	7,450	8,270
Total Current Assets	33,998	34,744	41,458	51,714
Net Fixed Assets	14,384	14,683	17,372	18,955
Other Non Current Assets	69,685	69,618	69,652	69,635
Total Non Current Asset	84,069	84,301	87,023	88,590
Total Assets	118,067	119,045	128,482	140,303
Payables	3,586	4,388	4,787	5,331
ST Bank Loan	1,198	769	1,105	1,055
Total Current Liabilities	18,896	15,651	15,532	18,156
LT Debt	40,838	42,428	46,609	50,464
Total Liabilities	63,343	61,627	65,720	72,183
Capital Stock	6,569	6,569	6,569	6,569
Retained Earnings	26,917	29,470	34,884	40,208
Shareholders' Equity	54,724	57,417	62,761	68,120

VALUATION INDEX

	2021/12A	2022/12E	2023/12E	2024/12E
Price /Earnings	15.9x	21.9x	16.1x	13.4x
Price /Book Value	1.9x	2.0x	1.8x	1.7x
PE/EPS Growth	-5.3x	-1.2x	0.4x	0.7x
EV/EBITDA	10.8x	13.0x	10.4x	8.8x
EV/EBIT	12.3x	14.7x	11.5x	9.6x
EV (IDR bn)	144,071	159,587	158,699	154,223
Sales CAGR (3-Yr)	13.9%	15.6%	15.9%	13.2%
Net Income CAGR (3-Yr)	11.8%	1.2%	2.6%	10.0%
Basic EPS (IDR)	548	447	609	729
BVPS (IDR)	4,693	4,923	5,382	5,841
DPS (IDR)	215	219	201	250

OWNERSHIP

Shareholders	%
First Pacific Co Ltd	80.5
Vanguard Group Inc	0.7
Blackrock Inc	0.5
FIL Ltd	0.5
By Geography	%
Indonesia	95.8
United States	2.0
Luxembourg	0.7
United Kingdom	0.3

CASH FLOW STATEMENT

(IDR bn)	2021/12A	2022/12E	2023/12E	2024/12E
Operating Cash Flow	7,989	12,304	6,760	10,749
Investing Cash Flow	(3,100)	(1,799)	(3,524)	(3,359)
Financing Cash Flow	5,906	(12,287)	2,099	926
Net Changes in Cash	10,850	(1,782)	5,335	8,315

Source: Company Data, Bloomberg

NH Korindo Sekuritas Indonesia (NHKSI) Stock Ratings

1. Based on a stock's forecasted absolute return over a period of 12 months from the date of publication.
2. Rating system based on a stock's potential upside from the date of publication
 - Buy : Greater than +15%
 - Overweight : +5% to 15%
 - Hold : -5% to +5%
 - Underweight : -5% to -15%
 - Sell : Less than -15%

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