

Bank Mandiri Tbk (BMRI)

Digitalisasi Menopang Pertumbuhan CASA

BMRI mencatatkan pertumbuhan CASA Konsolidasi 16,5% YoY menjadi senilai IDR932,9Triliun 1H22, menempatkan CASA Ratio pada level tertinggi sepanjang sejarah di 70,8% atau naik 226Bps secara tahunan. Pertumbuhan dana murah ini sekaligus menekan Cost of Deposits turun 60Bps ke level 1,3%. Ini didukung inisiatif BMRI pada Livin' dan Kopra, untuk nasabah ritel dan Wholesale, sekaligus meningkatkan Recurring Fees.

CASA Ratio Terjaga di atas Level 70%

- BMRI berhasil mencatatkan pertumbuhan signifikan Current Account +17,0% YoY menjadi IDR410,7 triliun dan Savings Account +16,1% YoY menjadi IDR522,1 triliun. Sebaliknya, Time Deposits tumbuh lebih rendah atau +4,7% menjadi IDR385,6 triliun.
- NHKS Research memproyeksikan fokus Perseroan pada platform digital dan diikuti digitalisasi cabang dapat menjaga CASA Ratio BMRI di level 70,9% FY22; 72,2% FY23 dan 73,6% FY24.

LDR Ratio Menopang Ekspansi Kredit FY22

- NHKS Research melihat LDR Ratio BMRI yang relatif rendah akan menopang ekspansi kredit FY22. BMRI menaikkan target pertumbuhan kredit dari >8% YoY menjadi $\geq 11\%$, di tengah LDR yang masih berada di level 85,7%.
- Kami memproyeksikan BMRI dapat berekspansi hingga LDR berada di level 89,4% FY22. Per 1H22, kredit segmen Corporate sebagai porsi terbesar, tumbuh hingga 10,6% YoY menjadi IDR408,5Triliun, kemudian diikuti oleh segmen Subsidiaries dan Commercial yang masing-masing tumbuh 18,2% YoY menjadi IDR247,2Triliun dan 9,9% YoY menjadi IDR181Triliun.

High Yield Asset Jaga NIM diatas 5%

- BMRI akan melanjutkan strateginya untuk fokus pada aset dengan imbal hasil yang lebih tinggi guna menjaga kinerja keuangan. Sebagai catatan, kredit konsumen seperti Mortgage yang memiliki porsi hingga 49,5% dari total Consumer, tumbuh 7,4% YoY menjadi IDR47,1 triliun.
- Adapun, Auto Loans dan Credit Cards masing-masing tumbuh 11,3% YoY menjadi IDR33 triliun dan 12,1% YoY menjadi IDR12,7 triliun. Fokus pada High Yield Asset akan membantu mencapai target NIM BMRI di level 5,1%-5,5%, didukung oleh LDR yang meningkat, namun dengan CoF yang tetap terjaga.
- Di sisi lain, BMRI tetap menjaga kualitas asetnya, dengan LAR dan NPL Ratio masing-masing turun 613Bps menjadi 14,6% dan 66Bps menjadi 2,42%.

Rekomendasi Buy dengan TP IDR 10.000

- NHKS Research menaikkan rekomendasi menjadi Buy untuk BMRI dengan TP IDR10.000, mencerminkan 22F P/BV sebesar 1,7x atau diatas rata-rata 3-tahun 1,61x. Rekomendasi kami didukung oleh NIM yang membaik secara kuartalan maupun tahunan, CoC dan LAR yang menurun, serta pertumbuhan kredit Wholesale dan Retail.
- Di sisi lain, kami tetap mencermati pertumbuhan Non-Interest Income, dan tantangan kenaikan inflasi yang dapat mempengaruhi kualitas aset.

Bank Mandiri Tbk | Summary (IDR bn)

in IDR bn	2021/12A	2022/12F	2023/12F	2024/12F
Interest Income	97,749	121,457	138,767	160,476
<i>Interest Income growth</i>	11.9%	24.3%	14.3%	15.6%
Operating Revenue	107,124	118,366	139,693	164,991
Net profit	32,962	34,743	44,312	54,038
EPS (IDR)	706	744	950	1,158
<i>EPS growth</i>	92.5%	5.4%	27.5%	21.9%
BVPS (IDR)	4,881	5,790	7,342	8,994
Net Interest Margin	5.0%	4.8%	4.8%	5.0%
Loan/Deposits	80.8%	89.4%	90.9%	92.0%
NPL	2.3%	2.7%	2.7%	2.7%
ROE	15.6%	14.0%	14.5%	14.2%
ROA	2.1%	1.9%	2.1%	2.2%
P/E	9.9x	13.4x	13.4x	13.4x
P/BV	1.4x	1.7x	1.7x	1.7x
P/Op. Revenue	3.1x	3.9x	4.3x	4.4x
DPS (IDR)	370	390	497	606
<i>Dividend yield</i>	5.3%	3.9%	3.9%	3.9%

Source: Company Data, Bloomberg, NHKS Research

Please consider the rating criteria & important disclaimer

Buy

Target Price (IDR)	10,000
Consensus Price (IDR)	10,151
TP to Consensus Price	-1.5%
Potential Upside	+19.8%

Shares data

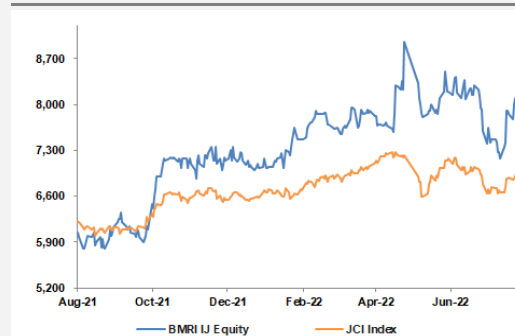
Last Price (IDR)	8,350
Price date as of	Aug. 8, 2022
52 wk range (Hi/Lo)	9,075 / 5,775
Free float (%)	37.9
Outstanding sh.(mn)	46,667
Market Cap (IDR bn)	373,333
Market Cap (USD mn)	25,104
Avg. Trd Vol - 3M (mn)	70.27
Avg. Trd Val - 3M (bn)	559.79
Foreign Ownership	27.8%

Financial Services

Banking

Bloomberg	BMRI IJ
Reuters	BMRI.JK

Share Price Performance



	YTD	1M	3M	12M
Abs. Ret.	17.8%	4.1%	-7.5%	43.9%
Rel. Ret.	12.2%	4.0%	-3.7%	30.3%

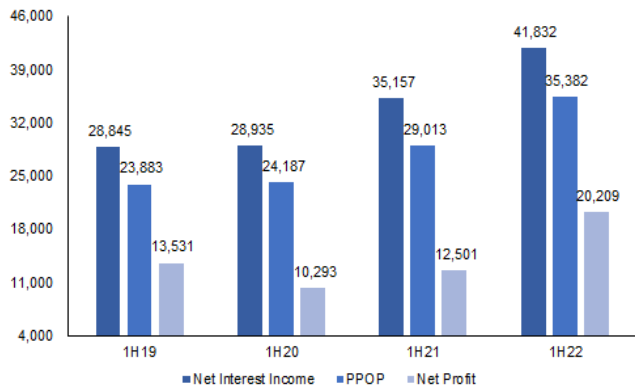
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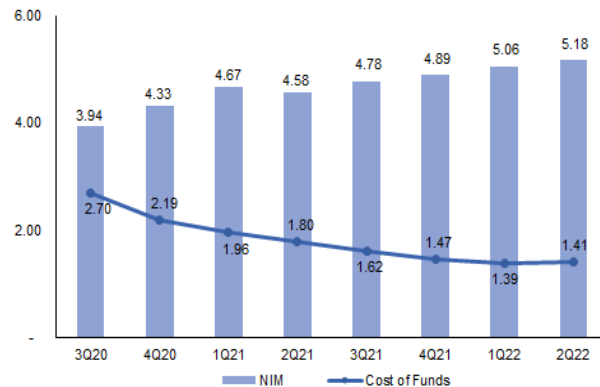
Performance Highlights

Financial Performance (IDR Billion)



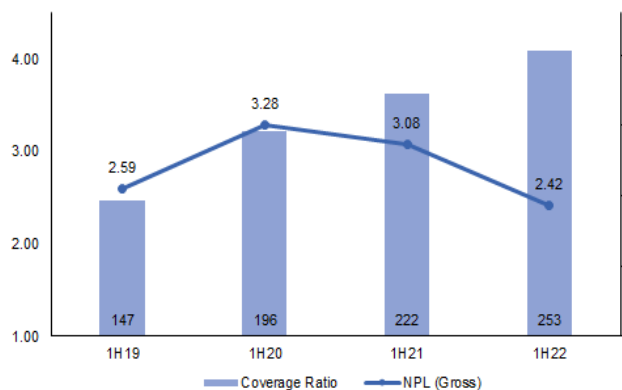
Source: Company, NHKSI Research

Profitability Ratios (%)



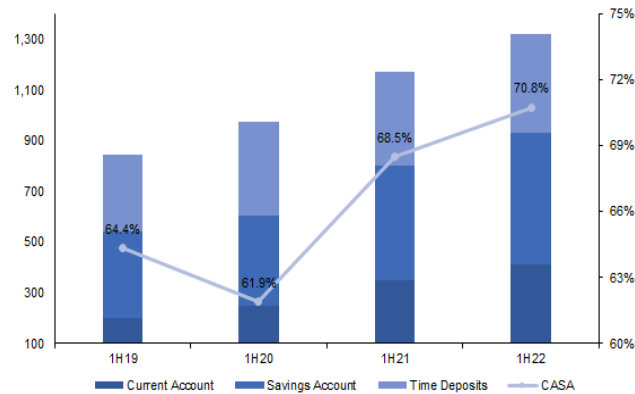
Source: Company, NHKSI Research

Asset Quality (%)



Source: Company, NHKSI Research

Third Party Fund (IDR Tn)



Source: Company, NHKSI Research

PER | Last 3 Years



Source: Bloomberg, NHKSI Research

PBV | Last 3 Years



Source: Bloomberg, NHKSI Research

Summary of Financials

INCOME STATEMENT					PROFITABILITY & STABILITY				
(IDR bn)	2021/12A	2022/12F	2023/12F	2024/12F		2021/12A	2022/12F	2023/12F	2024/12F
Interest Income	97,749	121,457	138,767	160,476	ROE	15.6%	14.0%	14.5%	14.2%
<i>Growth (% y/y)</i>	<i>11.9%</i>	<i>24.3%</i>	<i>14.3%</i>	<i>15.6%</i>	ROA	2.1%	1.9%	2.1%	2.2%
Interest Expenses	(24,687)	(39,852)	(42,662)	(46,346)	Non-Int. Inc. /Op. Rev	31.8%	31.1%	31.2%	30.8%
Net Interest Income	73,062	81,605	96,105	114,131	Cost/Income	45.9%	46.4%	46.1%	46.2%
<i>Net Interest Margin</i>	<i>5.0%</i>	<i>4.8%</i>	<i>4.8%</i>	<i>5.0%</i>	Cash Dividend (IDR bn)	17,254	18,187	23,196	28,287
Net Fee Income	17,236	20,747	23,919	28,115	Dividend Yield (%)	5.3%	3.9%	3.9%	3.9%
Trading Income	7,183	7,989	9,994	11,421	Payout Ratio (%)	52.3%	52.3%	52.3%	52.3%
Other Operating Income	9,642	8,026	9,676	11,325	Loan/Deposits	80.8%	89.4%	90.9%	92.0%
Operating Revenue	107,124	118,366	139,693	164,991	Loan/Assets	60.9%	66.0%	65.9%	66.0%
Operating Expenses	(49,141)	(54,889)	(64,430)	(76,304)	NPL	2.3%	2.7%	2.7%	2.7%
Pre-provisioning OP	57,983	63,477	75,263	88,687	Loan Loss Res./Loan	6.6%	5.0%	5.0%	5.0%
Provision for Impairment	(19,543)	(19,074)	(19,303)	(21,465)	CASA/Deposits	69.6%	70.9%	72.2%	73.6%
EBT	38,402	44,441	56,025	67,245	Time Deposits/Deposits	30.4%	29.1%	27.8%	26.4%
Income Tax	(7,807)	(9,852)	(12,468)	(14,936)	Par Value (IDR)	250	250	250	250
Non-controlling Interest	2,367	154	755	1,729	Total Shares (mn)	46,667	46,667	46,667	46,667
Net Profit	32,962	34,743	44,312	54,038	Share Price (IDR)	7,025	10,000	12,754	15,554
<i>Growth (% y/y)</i>	<i>92.5%</i>	<i>5.4%</i>	<i>27.5%</i>	<i>21.9%</i>	Market Cap (IDR tn)	327.8	466.7	595.2	725.8

BALANCE SHEET					VALUATION INDEX				
(IDR bn)	2021/12A	2022/12F	2023/12F	2024/12F		2021/12A	2022/12F	2023/12F	2024/12F
Cash	23,948	32,622	38,165	42,455	Price /Earnings	9.9x	13.4x	13.4x	13.4x
Placement in Banks	172,225	182,118	209,422	240,955	Price /Book Value	1.4x	1.7x	1.7x	1.7x
Net Loans	980,963	1,243,102	1,429,472	1,644,711	Price/Op. Revenue	3.1x	3.9x	4.3x	4.4x
Investment	416,908	363,918	418,478	481,490	PE/EPS Growth	0.1x	2.5x	0.5x	0.6x
Fixed Asset	49,145	55,542	62,947	71,517	EV/Operating Revenue	3.9x	5.0x	5.5x	5.7x
Other Assets	82,423	107,411	123,804	142,729	EV/PPOP	7.2x	9.4x	10.2x	10.6x
Total Assets	1,725,612	1,984,712	2,282,287	2,623,857	EV (IDR bn)	419,308	596,910	764,487	938,420
Deposits	1,299,319	1,463,536	1,655,739	1,881,469	Op. Rev. CAGR (3-Yr)	23.5%	20.8%	23.3%	28.3%
Debt	97,175	130,803	147,981	168,156	EPS CAGR (3-Yr)	16.9%	11.3%	17.3%	46.7%
Other liabilities	101,339	120,173	135,956	154,491	Basic EPS (IDR)	706	744	950	1,158
Total Liabilities	1,497,833	1,714,513	1,939,676	2,204,116	Diluted EPS (IDR)	706	744	950	1,158
Capital Stock & APIC	29,241	29,241	29,241	29,241	BVPS (IDR)	4,881	5,790	7,342	8,994
Retained Earnings	137,024	154,514	180,639	211,482	Op. Revenue PS (IDR)	2,296	2,536	2,993	3,536
Shareholders' Equity	227,779	270,199	342,611	419,741	DPS (IDR)	370	390	497	606

CASH FLOW STATEMENT					OWNERSHIP			
(IDR bn)	2021/12A	2022/12F	2023/12F	2024/12F	By Geography	% Shareholders	%	
Operating Cash Flow	78,049	27,549	56,095	67,900	Indonesia	72.3	Republic of Indonesia	52.0
Investing Cash Flow	(258,930)	(224,398)	(288,033)	(332,605)	United States	8.9	DJS Ketenagakerjaan	8.0
Financing Cash Flow	173,325	205,523	237,481	268,996	Luxembourg	5.1	Vanguard Group	2.0
Net Changes in Cash	(7,555)	8,674	5,543	4,290	Others	13.8	Others	38.0

Source: Bloomberg, NHKSI research

NH Korindo Sekuritas Indonesia (NHKSI) Stock Ratings

1. Based on a stock's forecasted absolute return over a period of 12 months from the date of publication.
2. Rating system based on a stock's potential upside from the date of publication
 - Buy : Greater than +15%
 - Overweight : +5% to +15%
 - Hold : -5% to +5%
 - Underweight : -5% to -15%
 - Sell : Less than -15%

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