

XL Axiata Tbk (EXCL)

Capex Lebih Tinggi untuk Perluasan Jaringan

EXCL mencatatkan pertumbuhan laba bersih hingga 246,6% YoY menjadi senilai IDR 1,3 triliun, seiring meningkatnya kontribusi pendapatan data menjadi 94,4%. Sementara itu, pendapatan data senilai IDR 23,4 triliun atau tumbuh 5,4% YoY. Kinerja EXCL ini, didukung oleh trafik data yang naik signifikan hingga 34,4% YoY menjadi 6.549 Petabyte.

Capitalized Capex Tumbuh 61,2% YoY.

- Capitalized capital expenditure (capex) senilai IDR 9,9 triliun FY21 atau tumbuh 61,2% YoY, guna meningkatkan kualitas jaringan. Di sisi lain, kenaikan capex ini menekan free cash flow turun 51,3% YoY menjadi senilai IDR 3,37 triliun.
- Kami ekspektasikan EXCL mengalokasikan nilai capex yang serupa untuk tahun 2022. Adapun, EXCL catatkan pertumbuhan pendapatan 2,9% YoY menjadi senilai IDR 26,8 triliun, dan laba bersih tumbuh 246,6% YoY menjadi IDR 1,3 triliun.

Pertumbuhan Trafik Data Seiring Kecepatan Akses Internet.

- Kecepatan akses internet EXCL yang meningkat, kemudian mendorong kenaikan trafik data hingga 34,4% YoY menjadi 6.549 Petabyte.
- Saat ini, EXCL memiliki BTS sebanyak 162.282 unit, dengan porsi BTS 4G sebesar 47,5% atau sebanyak 77.204 unit.
- Dominasi BTS 4G membuat area terlayani jaringan 4G meluas menjadi sebanyak 458 kota. Sementara itu, fiberisasi EXCL telah mencakup lebih dari 50% site.

Pinjaman Berbunga Mengambang di Tengah Tren Suku Bunga Rendah.

- EXCL memiliki pinjaman berbunga mengambang hingga 78%, dan kami melihat ini sebagai hal positif di tengah tren suku bunga rendah saat ini.
- Adapun, pengelolaan pembayaran pinjaman ini masih panjang atau hingga dua tahun kedepan.
- Selain tidak memiliki pinjaman berdenominasi dolar Amerika Serikat, rasio net debt to EBITDA EXCL masih berada di level 0,6 kali, atau relatif sama dibanding tahun sebelumnya 0,5 kali. Sebagai catatan, gross debt naik 9,9% YoY, dengan net debt naik 19,2% YoY.

Mempertahankan Rating BUY dengan Target Harga 3.400.

- Kami tetap mempertahankan rating BUY untuk saham EXCL dengan target harga di 3.400 untuk 12 bulan kedepan.
- Implikasi EV/EBITDA target harga kami masih rendah pada kisaran 3,7x; dibandingkan dengan rata-rata 5 tahun pada level 5,6x.

XL Axiata Tbk | Summary (IDR bn)

	2021/12A	2022/12F	2023/12F	2024/12F
Revenue	26,754	27,035	28,359	29,346
<i>Revenue growth</i>	6.5%	3.9%	6.0%	8.6%
EBITDA	1,708	1,922	2,154	1,884
Net profit	1,288	1,345	1,433	1,470
EPS (IDR)	120	126	134	138
<i>EPS growth</i>	246.6%	4.5%	6.5%	2.6%
BVPS (IDR)	1,879	1,906	2,002	2,093
EBITDA margin	6.4%	7.1%	7.6%	6.4%
NPM	4.8%	5.0%	5.1%	5.0%
ROE	6.4%	6.6%	6.7%	6.6%
ROA	1.8%	2.1%	2.3%	2.6%
P/E	26.3x	27.0x	27.0x	27.0x
P/BV	1.7x	1.8x	1.8x	1.8x
EV/EBITDA	5.1x	3.7x	3.4x	3.1x
DPS (IDR)	32	10	38	47
<i>Dividend yield</i>	1.0%	0.3%	1.0%	1.3%

Source: Company Data, Bloomberg, NHKSI Research

Please consider the rating criteria & important disclaimer

NH Korindo Sekuritas Indonesia

Company Update | Feb. 23, 2022

BUY

Target Price (IDR)	3,400
Consensus Price (IDR)	3,828
TP to Consensus Price	-11.2%
vs. Last Price	+18.1%

Shares data

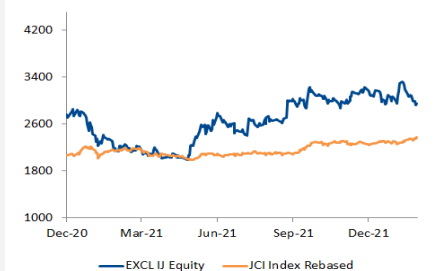
Last Price (IDR)	2,880
Price date as of	Feb. 23, 2022
52 wk range (Hi/Lo)	3,370 / 1,980
Free float	38.6%
Outstanding sh.(mn)	10,725
Market Cap (IDR bn)	30,887
Market Cap (USD mn)	2,152
Avg. Trd Vol - 3M (mn)	13.5
Avg. Trd Val - 3M (bn)	41.7
Foreign Ownership	99.4%

Infrastructure

Telecommunication

Bloomberg	EXCL IJ
Reuters	EXCL.JK

Share Price Performance



	YTD	1M	3M	12M
Abs. Ret	-6.9%	-1.3%	3.1%	35.3%
Rel. Ret	-11.7%	-5.6%	-0.7%	24.2%

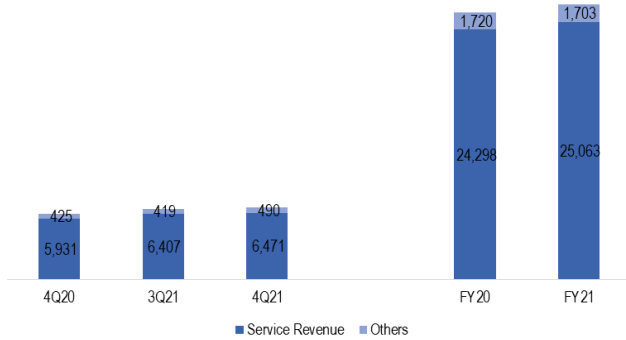
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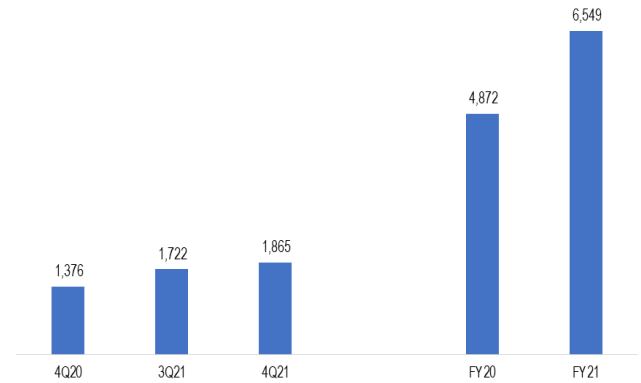
Performance Highlights

Revenue (IDR Bn)



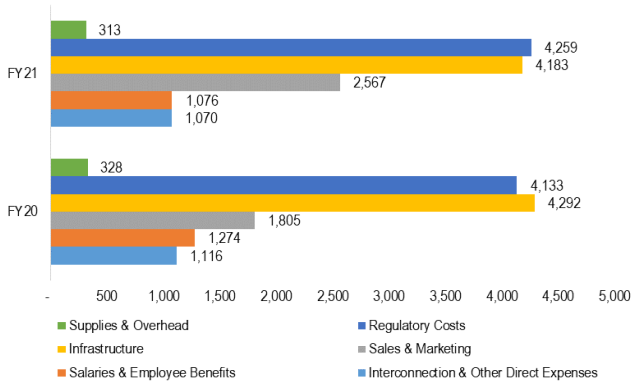
Source: Company, NHKSI Research

Total Traffic (PB)



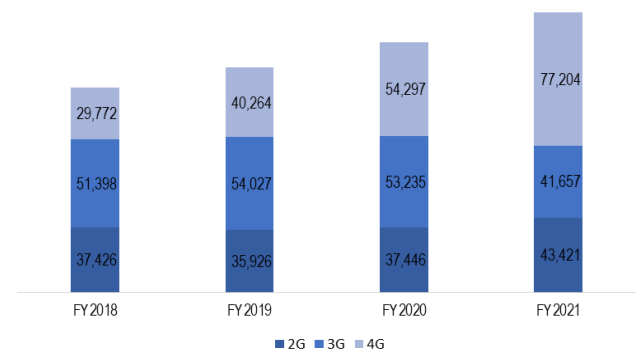
Source: Company, NHKSI Research

Operating Expenses



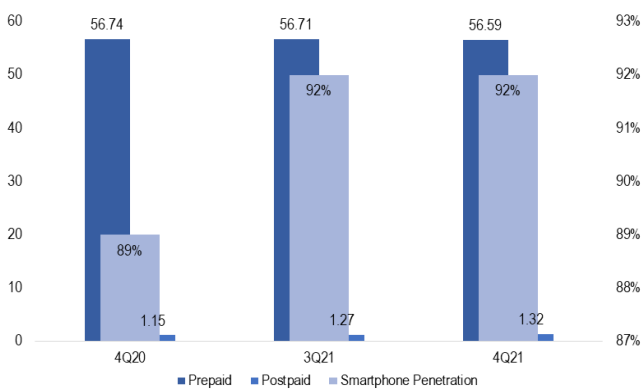
Source: Company, NHKSI Research

BTS Quantity



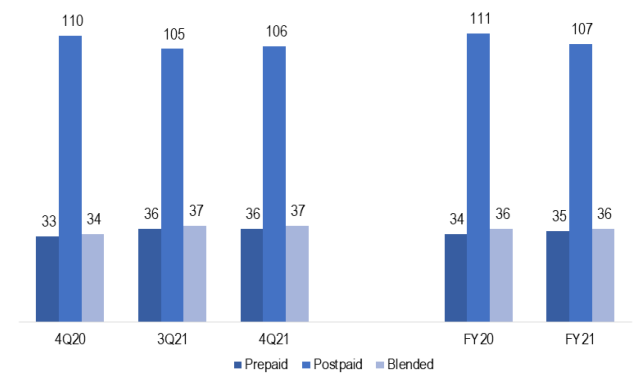
Source: Company, NHKSI Research

Subscribers (Mn) & Smartphone Penetration (%)



Source: Company, NHKSI Research

ARPU (IDR k)



Source: Company, NHKSI Research

Summary of Financials

INCOME STATEMENT

(IDR bn)	2021/12A	2022/F	2023/F	2024/12F
Revenue	26,754	27,035	28,359	29,346
Growth	6.5%	3.9%	6.0%	8.6%
COGS	-	-	-	-
Gross Profit	26,754	27,035	28,359	29,346
Gross Margin	-	-	-	-
Operating Expenses	(22,765)	(22,927)	(23,889)	(25,112)
Operating Profit	3,989	4,108	4,470	4,234
OP Margin	14.9%	15.2%	15.8%	14.4%
Financial Cost	(2,378)	(2,482)	(2,540)	(2,622)
Finance Income	88	297	225	273
EBIT	1,708	1,922	2,154	1,884
EBIT Margin	6.4%	7.1%	7.6%	6.4%
Income Tax	(420)	(577)	(722)	(415)
EAT	1,288	1,345	1,433	1,470
Non Controlling Interest	-	-	-	-
Net Profit	1,288	1,345	1,433	1,470
Growth	246.6%	4.5%	6.5%	2.6%
Net Profit Margin	4.8%	5.0%	5.1%	5.0%

BALANCE SHEET

(IDR bn)	2021/12A	2022/F	2023/F	2024/12F
Cash	2,664	2,251	2,733	2,391
Receivables	525	483	494	459
Inventories	156	129	135	141
Total Current Assets	7,733	6,883	7,384	7,005
Net Fixed Assets	51,912	44,454	40,868	36,435
Other Non Current Assets	13,108	13,315	13,635	13,972
Total Non Current Assets	65,020	57,769	54,503	50,407
Total Assets	72,753	64,651	61,886	57,412
Trade Payables	10,638	7,237	7,540	7,927
Lease Liabilities	4,531	2,046	1,794	1,341
LT Loan	7,157	5,536	4,369	3,833
Total Current liabilities	20,954	20,812	20,094	18,635
Total Liabilities	52,664	44,281	40,486	35,043
Capital Stock	1,072	1,069	1,069	1,069
Retained Earnings	6,934	7,203	8,234	9,202
Shareholders' Equity	20,089	20,370	21,400	22,369

CASH FLOW STATEMENT

(IDR bn)	2021/12A	2022/F	2023/F	2024/12F
Operating Cash Flow	15,415	13,707	14,905	15,727
Investing Cash Flow	(17,375)	(10,123)	(9,920)	(9,737)
Financing Cash Flow	1,642	(4,298)	(4,503)	(6,332)
Net Changes in Cash	(317)	(715)	482	(342)

PROFITABILITY & STABILITY

	2021/12A	2022/F	2023/F	2024/12F
ROE	6.4%	6.6%	6.7%	6.6%
ROA	1.8%	2.1%	2.3%	2.6%
Inventory Turnover	145.5x	177.5x	177.5x	177.5x
Receivables Turnover	43.9x	45.0x	46.2x	51.4x
Payables Turnover	2.1x	3.2x	3.2x	3.2x
Dividend Yield	1.0%	0.3%	1.0%	1.3%
Payout Ratio	0.0	0.0	0.0	0.0
DER	1.8x	1.4x	1.1x	0.8x
Net Gearing	0.4x	0.3x	0.2x	0.2x
Equity Ratio	27.6%	31.5%	34.6%	39.0%
Debt Ratio	49.0%	42.7%	39.1%	31.5%
Financial Leverage	3.6x	3.4x	3.0x	2.7x
Current Ratio	0.4x	0.3x	0.4x	0.4x
Quick Ratio	0.4x	0.3x	0.4x	0.4x
Par Value (IDR)	100	100	100	100
Total Shares (mn)	10,689	10,688	10,688	10,688
Share Price (IDR)	3,170	3,400	3,620	3,714
Market Cap (IDR tn)	33,884	36,339	38,691	39,698

VALUATION INDEX

	2021/12A	2022/F	2023/F	2024/12F
Price/Earnings	26.3x	27.0x	27.0x	27.0x
Price/Book Value	1.7x	1.8x	1.8x	1.8x
PE/EPS Growth	0.1x	6.0x	4.2x	10.4x
EV/EBITDA	5.1x	3.7x	3.4x	3.1x
EV (IDR bn)	66,868	61,665	60,151	55,393
Revenue CAGR (3-Yr)	-1.9%	-4.3%	3.2%	5.1%
Net Income CAGR (3-Yr)	-173.1%	23.6%	56.8%	4.5%
Basic EPS (IDR)	120	126	134	138
BVPS (IDR)	1,879	1,906	2,002	2,093
DPS (IDR)	32	10	38	47

OWNERSHIP

Top Shareholders	%
Axiata Investment	61.2
Norges Bank	1.4
Vanguard Group	1.2
Others	36.3
By Geography	%
Malaysia	89.3
United States	5.9
Norway	2.0
Indonesia	0.7
Others	2.2

Source: Company Data, NHKSI Research

NH Korindo Sekuritas Indonesia (NHKSI) Stock Ratings

1. Based on a stock's forecasted absolute return over a period of 12 months from the date of publication.
2. Rating system based on a stock's potential upside from the date of publication
 - Buy : Greater than +15%
 - Overweight : +5% to +15%
 - Hold : -5% to +5%
 - Underweight : -5% to -15%
 - Sell : Less than -15%

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