# **Bank Negara Indonesia Tbk (BBNI)**

# Solid Performance Growth, Provision Still Rising

BBNI recorded solid performance recovery in 1H21, with increases in top-line from both interest and non-interest incomes. This resulted in Pre-provision Operating Profit (PPOP) growth to IDR 16.1 trillion (up 24.4% yoy). NPL *gross* level also continued to decline on a quarterly basis, although it is still relatively high at 3.9%; which resulted in significant increase of provision expense.

#### Solid PPOP Growth, Provision Expense Remains High

- BBNI booked solid top-line performance growth throughout 1H21, with interest and non-interest incomes each increased by 18.2% and 19.2% yoy.
- Revenue growth was successfully coupled with controlled operational expenses. This resulted in the significant increase of Pre-provision Operating Profit (PPOP) to IDR 16.1 trillion (+24.4% yoy vs IDR 12.9 trillion in 1H20).
- Meanwhile, provision expenses still rose by 36.2% yoy. Thus, 1H21 net profit was recorded at IDR 5.02 trillion (+12.8% yoy) and has reached 54.2% of our FY21 estimates.

#### CASA Level Increases, Cost of Funds Significantly Lower

- Third party funds such as Current Account and Savings Account increased by 11.7% and 11.4% yoy
  respectively. This resulted in CASA ratio rose to 69.6% which is its highest level in the past 10 year.
- The increase of low-cost funding portion contributed to the decline in cost of funds to 1.6%; which
  continued its downward trend from 2.9% in 1H20.

#### Plans to Strengthen Capital

- BBNI's management has revealed the importance of strengthening its tier-1 capital. Other than to
  anticipate the uncertainties due to the pandemic, additional capital is also necessary to avoid the
  potential increase of Cost of Funds. In 1H21, BBNI's tier-1 CAR position is at 15.99%; lower compared
  to other major banks.
- In September 2021, the House of Representatives (DPR-RI) has approved an additional PMN of IDR 3.5 trillion for BBNI which is conveyed in the investment financing reserves for the 2022 fiscal year.

#### Maintain BUY with Lower TP

- We maintain our BUY recommendation for BBNI with target price at IDR 6.050/share. Our TP implies FY22 P/BV of 0.8x (-1 std of 3-year average), with a potential upside of 17.5% from last price.
- Risk factors to our target price include: 1) Economic activity restriction which potentially lead declining asset quality; 2) Increasing provision expense; 3) Lower financial performance compared to peers.

#### Bank Negara Indonesia Tbk | Summary (IDR bn)

in IDR bn	2019	2020	2021F	2022F
Interest Income	58,532	56,173	64,026	68,080
Interest Income growth	8.1%	-4.0%	14.0%	6.3%
Operating Revenue	52,012	52,036	61,818	63,747
Net profit	15,384	3,280	9,259	14,863
EPS (IDR)	825	176	496	797
EPS growth	5.1%	-78.7%	182.3%	60.5%
BVPS (IDR)	6,703	6,053	6,425	7,134
Net Interest Margin	4.1%	4.2%	5.0%	4.7%
Loan/Deposits	88.9%	85.1%	82.5%	82.9%
NPL	2.3%	4.2%	3.7%	3.7%
ROE	13.1%	2.8%	8.0%	11.8%
ROA	1.9%	0.4%	1.0%	1.5%
P/E	9.5x	35.1x	12.2x	7.6x
P/BV	1.2x	1.0x	0.9x	0.8x
P/Op. Revenue	2.8x	2.2x	1.8x	1.8x
DPS (IDR)	206	50	140	225
Dividend yield	2.6%	0.8%	2.3%	3.7%

Source: Company Data, Bloomberg, NHKSI Research Please consider the rating criteria & important disclaimer



# Company Report | 23 September 2021

# BUY

Target Price (IDR)	6,050
Consensus Price (IDR)	7,180
TP to Consensus Price	-15.7%
Potential Upside	+17.5%

#### Shares data

Last Price (IDR)	5,150
Price date as of	Sep 22, 2021
52 wk range (Hi/Lo)	6,750 / 4,310
Free float (%)	40.0
Outstanding sh.(mn)	18,649
Market Cap (IDR bn)	96,507
Market Cap (USD mn)	6,777
Avg. Trd Vol - 3M (mn)	24.7
Avg. Trd Val - 3M (bn)	123.9
Foreign Ownership	14.4%

#### **Financial Services**

#### **Banking**

Bloomberg	BNII
Reuters BB	NI.JK

#### **Share Price Performance**



	YTD	1M	3M	12M
Abs. Ret.	-17.0%	-5.5%	3.1%	11.7%
Rel. Ret.	-18.4%	-6.0%	2.0%	-9.6%

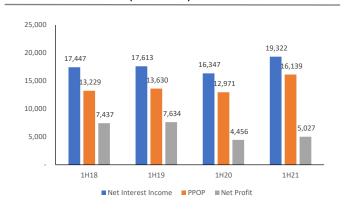
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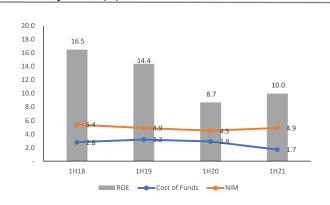
# Performance Highlights

#### Financial Performance (IDR Billion)



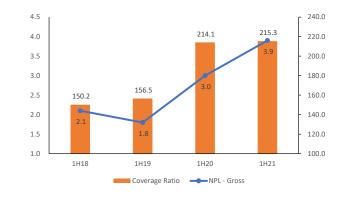
Source: Company, NHKSI Research

# Profitability Ratios (%)



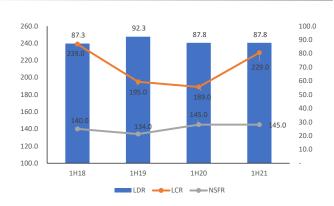
Source: Company, NHKSI Research

### Asset Quality (%)



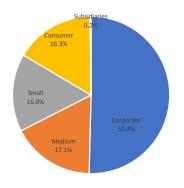
Source: Company, NHKSI Research

### Liquidity (%)



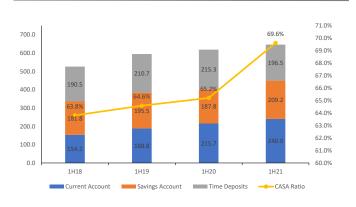
Source: Company, NHKSI Research

### Loan Composition by Segment (%)



Source: Company, NHKSI Research

### Third Party Funds Composition (IDR Tn)



Source: Company, NHKSI Research



# **Company Overview**



PT. Bank Negara Indonesia (Persero), Tbk was established on July 5, 1946 as a central bank under the name "Bank Negara Indonesia" based on Government Regulation in Lieu of Law No. 2 of 1946. BBNI is the first SOE (State-Owned Enterprise) bank to become a public company after listing its shares on the Jakarta Stock Exchange and the Surabaya Stock Exchange in 1996.

As much as 60% of BBNI's shares are owned by the Government of the Republic of Indonesia, while the remaining 40% is owned by the public, both individuals and institutions, domestic and foreign. The Company has several subsidiaries that provide integrated financial services, namely BNI Syariah Bank, BNI Multifinance, BNI Sekuritas, BNI Life Insurance, and BNI Remittance.

BBNI offers deposit services and loan facilities for the corporate, medium and small segments. Currently, BBNI is one of the largest banks in Indonesia, which included in the BUKU IV bank category (banks with a minimum core capital of IDR 30 trillion).

#### **ASEAN Banking Peers**

		Market Cap	<b>Total Assets</b>	Net Income LTM				<b>Dividend Yield</b>
Company	Ticker	(USD Mn)	(USD Mn)	(USD Mn)	ROE (%)	P/E (x)	P/B (x)	LTM (%)
INDONESIA								
BANK NEGARA INDONESIA PERSER	BBNI IJ	6,742	60,122	267	3.4	24.9	0.8	0.9
BANK CENTRAL ASIA TBK PT	BBCA IJ	56,939	77,597	2,036	16.5	27.6	4.3	1.6
BANK RAKYAT INDONESIA PERSER	BBRI IJ	35,879	99,678	1,451	10.9	21.6	2.3	2.7
BANK MANDIRI PERSERO TBK PT	BMRI IJ	19,737	108,583	1,341	10.5	14.5	1.5	3.7
SINGAPORE								
DBS GROUP HOLDINGS LTD	DBS SP	55,750	499,287	4,515	11.0	12.4	1.3	3.0
UNITED OVERSEAS BANK LTD	UOB SP	31,448	331,827	2,256	7.6	12.9	1.1	3.9
OVERSEA-CHINESE BANKING CORP	OCBC SP	37,951	387,285	3,492	9.4	10.6	1.0	3.6
MALAYSIA								
CIMB GROUP HOLDINGS BHD	CIMB MK	11,434	147,580	736	5.3	12.0	0.8	1.0
THAILAND								
BANGKOK BANK PUBLIC CO LTD	BBLTB	6,502	128,646	618	4.2	11.1	0.5	3.1
SIAM COMMERCIAL BANK PUB CO	SCB TB	10,908	99,935	930	7.0	12.8	0.9	3.5

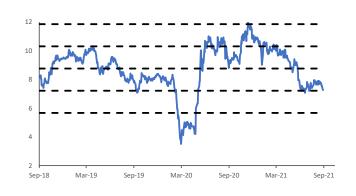
Source: Bloomberg

Data as of 21 September 2021



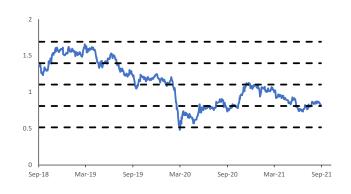
# **Multiple Valuation**

# Blended Forward P/E Band | Last 3 years



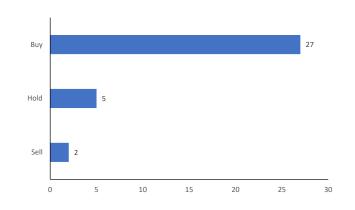
Source: NHKSI Research

# P/BV Band | Last 3 years



Source: NHKSI Research

### **Analyst Coverage Rating**



Source: Bloomberg

# **Closing and Target Price**



Source: NHKSI Research

# **Rating and Target Price Update**

### **Target Price Revision**

Date	Rating	Target Price	Last Price	Consensus	Potential Upside	vs Consensus
31/01/2020	Buy	6,000	5,075	5,509	+18.2%	+8.9%
13/11/2020	Overweight	6,000	5,650	5,732	+6.2%	+4.7%
10/02/2021	Buy	7,950	6,225	7,112	+27.2%	+11.8%
23/09/2021	Buy	6,050	5,150	7,180	+17.5%	-15.7%

Source: NHKSI Research, Bloomberg



# **Summary of Financials**

INCOME STATEMENT							
(IDR bn)	2019/12A	2020/12A	2021/12F	2022/12F			
Interest Income	58,532	56,173	64,026	68,080			
Growth (% y/y)	8.1%	-4.0%	14.0%	6.3%			
Interest Expenses	(21,930)	(19,021)	(19,498)	(22,365)			
Net Interest Income	36,602	37,152	44,528	45,715			
Net Interest Margin	4.1%	4.2%	5.0%	4.7%			
Net Fee Income	8,851	8,309	9,959	10,224			
Trading Income	1,604	2,544	2,501	2,849			
Other Operating Income	4,954	4,031	4,831	4,960			
Operating Revenue	52,012	52,036	61,818	63,747			
Operating Expenses	(23,687)	(24,214)	(26,582)	(27,411)			
Pre-provisioning OP	28,325	27,822	35,236	36,336			
Provision for Impairment	(8,838)	(22,590)	(22,767)	(16,893)			
EBT	19,369	5,112	12,318	19,287			
Income Tax	(3,861)	(1,791)	(2,956)	(4,243)			
Non-controlling Interest	(124)	(41)	(103)	(181)			
Net Profit	15,384	3,280	9,259	14,863			
Growth (% y/y)	5.1%	-78.7%	182.3%	60.5%			

PROFITABILITY & STABILITY							
	2019/12A	2020/12A	2021/12F	2022/12F			
ROE	13.1%	2.8%	8.0%	11.8%			
ROA	1.9%	0.4%	1.0%	1.5%			
Non-Int. Inc. /Op. Rev	29.6%	28.6%	28.0%	28.3%			
Cost/Income	45.5%	46.5%	43.0%	43.0%			
Cash Dividend (IDR bn)	3,846	927	2,615	4,198			
Dividend Yield (%)	2.6%	0.8%	2.3%	3.7%			
Payout Ratio (%)	25.0%	28.2%	28.2%	28.2%			
Loan/Deposits	88.9%	85.1%	82.5%	82.9%			
Loan/Assets	65.8%	65.8%	63.6%	63.8%			
NPL	2.3%	4.2%	3.7%	3.7%			
Loan Loss Res./Loan	3.0%	7.5%	6.5%	6.7%			
CASA/Deposits	66.6%	68.3%	70.1%	70.6%			
Time Deposits/Deposits	33.4%	31.7%	29.9%	29.4%			
Par Value (IDR)	375	375	375	375			
Total Shares (mn)	18,649	18,649	18,649	18,649			
Share Price (IDR)	7,850	6,175	6,050	6,050			
Market Cap (IDR tn)	146.4	115.2	112.8	112.8			

BALANCE SHEET								
(IDR bn)	2019/12A	2020/12A	2021/12F	2022/12F				
Cash	15,362	17,324	25,066	28,233				
Placement in Banks	99,844	112,503	137,092	130,411				
Net Loans	539,862	541,979	588,348	623,251				
Investment	109,125	129,825	145,651	168,783				
Fixed Asset	26,525	27,362	28,216	29,040				
Other Assets	54,888	62,344	65,965	67,271				
Total Assets	845,605	891,337	990,338	1,046,989				
Deposits	626,237	688,824	763,341	805,043				
Debt	60,321	47,199	62,916	60,758				
Other liabilities	34,044	42,442	44,265	48,143				
Total Liabilities	720,601	778,465	870,522	913,943				
Capital Stock & APIC	23,623	23,623	23,623	23,623				
Retained Earnings	82,464	66,981	75,313	87,561				
Shareholders' Equity	125,004	112,872	119,816	133,045				

VALUATION INDEX							
	2019/12A	2020/12A	2021/12F	2022/12F			
Price /Earnings	9.5x	35.1x	12.2x	7.6x			
Price /Book Value	1.2x	1.0x	0.9x	0.8x			
Price/Op. Revenue	2.8x	2.2x	1.8x	1.8x			
PE/EPS Growth	1.9x	-0.4x	0.1x	0.1x			
EV/Operating Revenue	3.7x	2.8x	2.5x	2.3x			
EV/PPOP	6.8x	5.3x	4.4x	4.1x			
EV (IDR bn)	193,839	147,710	153,545	148,412			
Op. Rev. CAGR (3-Yr)	12.5%	13.9%	14.4%	12.1%			
EPS CAGR (3-Yr)	8.1%	-28.7%	-6.5%	3.0%			
Basic EPS (IDR)	825	176	496	797			
Diluted EPS (IDR)	825	176	496	797			
BVPS (IDR)	6,703	6,053	6,425	7,134			
Op. Revenue PS (IDR)	2,789	2,790	3,315	3,418			
DPS (IDR)	206	50	140	225			

CASH FLOW STATEMENT							
(IDR bn)	2019/12A	2020/12A	2021/12F	2022/12F			
Operating Cash Flow	(1,222)	49,825	(18,439)	14,367			
Investing Cash Flow	(31,135)	(50,341)	(61,737)	(64,110)			
Financing Cash Flow	14,738	45,639	87,918	52,909			
Net Changes in Cash	(17,618)	45,123	7,742	3,166			

OWNERSHIP			
By Geography	%	Shareholders	%
Indonesia	85.6	Republic of Indonesia	60.0
United States	4.8	Government Pension F	1.4
Luxembourg	3.2	Vanguard Group	1.3
Norway	2.0	Prudential PLC	1.2

Source: Company Data, Bloomberg, NHKSI Research

## NH Korindo Sekuritas Indonesia (NHKSI) Stock Ratings

1. Based on a stock's forecasted absolute return over a period of 12 months from the date of publication.

2. Rating system based on a stock's potential upside from the date of publication

Buy : Greater than +15%
 Overweight : +5% to 15%
 Hold : -5% to +5%
 Underweight : -5% to -15%
 Sell : Less than -15%

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